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THE JOURNAL

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Vote on Tuesday The Journal recommends a yes vote on measures L, M [C1]

Inside Travel column by Mike Cleary debuts [C6]



Playing games for homecoming

Board games was the theme of this year's El Cerrito High School homecoming parade last Friday. The Class of 2004 chose the Game of Life (above) for its float, the Class of 2001 went for Monopoly, and the float for the Class of 2003 (future doctors?) was Operation (below). Not shown was the Class of 2002's float depicting the classic game Candyland.

CHRIS TREADWAY/STAFF



A slave's journey long walk to California — and freedom

Story recounted in solo show

By J.R. Deaton
STAFF WRITER

EL CERRITO — Biddy Mason came to California as slave in 1851, but soon made some changes.

With the help of her own determination, some friends and the state's newly adopted "free-state" constitution, Mason became a free woman in 1856.

Living in Los Angeles, Mason became the first African-American woman to own property in her own right and help fund a variety of good causes.

She was the richest woman of color in Los Angeles and used her wealth to help others. Mason founded the first el-

ementary school for African Americans and founded and supported the first African Methodist Episcopal Church in Los Angeles.

She also visited jails, hospitals and asylums in the city and gave away food, money and clothing to the needy.

As part of the "History Alive! Chautauqua" presentations, Professor Sandra Kamusikiri of the California State University at San Bernardino became Biddy Mason for a while on the stage of the Contra Costa Civic Theatre last Thursday.

See JOURNEY, Page A11

Ramp will link city to isolated part of Albany

By Clare Curley
STAFF WRITER

ALBANY — There may be a light at the end of the tunnel for drivers who have been suffering the daily backups, headaches and frequent accidents caused by rush-hour traffic near the Gilman Avenue and Eastshore Highway intersection. The Albany portion of the Eastshore frontage road is currently accessible only from Berkeley and not Albany proper.

At its meeting last week, the Albany City Council approved an agreement with Caltrans to use a piece of land near the Buchanan Street off-ramp to Interstate 80 for a ramp connecting Eastshore to Buchanan Street. The move brings the city one step closer to opening up Eastshore to through-traffic, ending the frontage road's dead-end status.

The ramp, though a seemingly small addition to the area, could do much to ease traffic that often troubles the lower Gilman, as well as the subsequent traffic that spills into Eastshore and San Pablo Avenue.

On the Albany side of Eastshore, the

ramp will provide a "three-turn" intersection with Buchanan. Drivers will be able to exit the I-80 ramp, turn onto Buchanan and continue right onto Eastshore; travel eastward down Buchanan, get into a left turn pocket and go left onto Eastshore; or exit Eastshore and turn right onto Buchanan.

According to Albany dweller and businessman Steve Kahn, the project, which won't be completed for well over a year, can't come too soon.

Kahn is the owner of Steve's Auto Care, which sits on Eastshore between the two avenues in question. He predicts the change will greatly benefit the area.

"I think it will have a positive effect" on Eastshore area businesses, he said. "The Gilman and Eastshore intersection is very hectic, especially during the morning and afternoon commute."

The Gilman area is particularly troublesome due to drivers turning left off of Eastshore, as well as those attempting to cross to the other side. "The accidents

See RAMP, Page A11

Albany will vote on medical services tax

By Clare Curley
STAFF WRITER

ALBANY — Residents will be asked to consider approving Measure N, an \$18 increase in the annual emergency medical services tax to upgrade emergency care, when they go to the polls on Tuesday.

The measure would raise their yearly tax, which pays for city-run ambulance and paramedic services, from \$30.84 per household to \$48.84, an increase of more than 30 percent.

According to Albany city attorney Robert Zweben, if approved by two-thirds of voters, Measure N will enable the city to bump up its level of Emergency Medical Services on fire engines from Basic Life Support (BLS) to paramedic Advanced Life Support.

The measure would increase the annual emergency medical tax revenue total from \$222,603 to \$352,527.

The money would fund training for 13 of the 18 members of the Fire Department to become paramedics, said Albany fire chief Marc McGinn, as well as providing additional funding for a new ambulance every six years.

The Albany Fire Department, which serves the city's 17,500 population, has access to two fire trucks and an ambulance, and paramedics can work on two of the three at a given time.

"I don't think we've had any fatalities"

due to lack of ALS response, said McGinn, but he adds that the city's paramedics have treated many people over the years who he believes would have died without their attention.

In future, he said, the money would serve to "keep their skills up." Currently, a nurse regularly trains paramedics on staff at a fee of \$40 per hour. With more paramedics on staff, the nurse's hours would also increase.

Though an additional portion of the money would ultimately go to maintain higher salaries earned by trained personnel, exactly how much would do so remains to be seen.

Today, a firefighter/paramedic makes \$4,961 per month, although potential pay raises in Albany are still in negotiation.

While the department receives relatively few emergency medical calls, McGinn points to statistics that show that there have been times when Albany paramedics were answering one call and unavailable to respond to second.

In 1999 the fire department received 1,000 medical calls, 28 of which were classified as ALS calls while paramedic service wasn't available. In those cases, people have had to wait for the city of Berkeley to respond, which averages eight minutes to arrive at emergencies in Albany.

See MEASURE, Page A11

Fairmount sushi spot closes

By J.R. Deaton
STAFF WRITER

EL CERRITO — The eclectic upper Fairmount Avenue commercial district got a little less eclectic when the Maru "O" Sushi restaurant closed its doors for good earlier this week.

Restaurant owner/operator Katsuharu Okuhira said Monday that his lease on the building has expired and the owner plans to use the space for offices.

Sunday was the last day Okuhira served meals to customers at the small but popular El Cerrito eatery at 7516 Fairmount Ave.

"They're changing it into offices," he said while sitting in the backroom of the restaurant he has operated for the past five years. Okuhira said he did not have

an option to extend his lease on the building and has no problem with the owner's decision.

"They have an absolute right to do what they want," he said.

Okuhira said he has known for the past five months that his lease would be ending.

He seemed philosophical about the closing of Maru "O" Sushi and said he may take some time off before looking for another restaurant location in either Albany or El Cerrito.

"My mind is half-and-half," Okuhira said about maybe taking a break from the restaurant business for a while. "I have a lot of good friends here — I'll miss

See SUSHI, Page A12

INDEX

■ Martin Snapp	Page A4
■ Opinion	Page A5
■ Community Folk	Page A8
■ Bill Mann	Page C3
■ Crossword	Page C6

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KNIGHT RIDER

INFORMATION FOR LIFE

WORTH CHECKING OUT

Watershed awareness

The Friends of Baxter Creek invite you to their November Watershed Awareness Program meeting from 7-9 p.m. on Thursday, Nov. 9, at Booker T. Anderson Community Center in Richmond. Learn about the upcoming restoration of Baxter Creek in Richmond's Mira Vista Park, including speakers and slides on California native plants, riparian native plants particularly suited to Mira Vista Park and their value as habitat and landscape architect Laurel Mar-

cus's restoration plan for the park. Then come out to the park for the Mira Vista Community Workday from 9 a.m. to noon on Saturday, Nov. 11, when participants will propagate native plants, pull ivy, and begin to restore native vegetation on the banks of the creek. Canyon Trail Park aficionados may wish to join other FOBCers at the frog pond in the park that same Saturday, Nov. 11, from 9 a.m. to noon and help improve habitat in and around the pond. For both work parties, bring work gloves, submersible boots, and garden-

ing implements if you have them. Details: Apple Szostak, 510-231-5778.

Airports vs. the Bay?

David Lewis, Executive Director of Save the Bay, will speak on airports' plans to expand into San Francisco Bay and other challenges to Bay restoration, at 7 p.m., Monday, Nov. 6, downstairs at Albany Community Center, 1249 Marin St., Albany. For information, contact Friends of Five Creeks, sponsors of the talk, at 510-848-9358 or f5creeks@aol.com.

Economic development is lunch talk topic

"If you ever wanted to know about economic development here, but were afraid to ask" will be explained in detail to members and guests who attend the El Cerrito Chamber of Commerce's next business luncheon on Tuesday, Nov. 28.

Guest speaker at the noon session at Mira Vista Golf and Country Club will be Julie Woepke, interim economic development coordinator for the city, whose topic will be "A New Direction For El Cerrito."

Reservations for this meeting are required and may be made through Nov. 24 by telephoning the Chamber office at 510-233-7040.

Among the items Woepke is expected to discuss is the progress being made by the recently-appointed Economic Development Board, a citizen group picked to advise the City Council on the development of local program designed to attract new business to El Cerrito as well as retain and improve conditions for businesses already located here.

Of the seven named to serve on this board four are members of the El Cerrito Chamber. They include Chamber President Michael Klinger, Director Bob Winslow, tax service executive Ahmad Tolou-Shams, and associate member and Economic Development Board chairman Joseph Grossman.

Others on the board include former City Councilman and Mayor Ken Berndt, real estate developer Christopher Todd Reitz and long-time El Cerrito resident Denise Navellier, a patient care manager at Alta Bates Medical Center.

On Oct. 16, responding to a suggestion from the Economic Development Board the City Council awarded a contract to McGill Martin Self Inc. to conduct a market and retail sales analysis of the El Cerrito trade area.

Recognizing the importance of budget and time constraints, the

board pointed out to the Council that, since McGill Martin Self already had a contract with the Redevelopment Agency for project management and related services in connection with the Honda and Best Inn projects, they be hired to conduct a market and retail sales leakage analysis for the city.

The firm is expected to complete its work within 45 days at a cost of \$15,500 to \$20,000. This will be the first step in the task of developing an economic development strategy for El Cerrito.

Once McGill Martin Self submits its data an analysis, the city will notify interested parties of the available data and they will be given the opportunity to bid on the job of creating an economic development strategy for El Cerrito.

Another reinvestment

Wells Fargo Bank, 9800 San Pablo Avenue, is the latest firm to show its support for the El Cerrito Chamber of Commerce by reinvesting in this organization for another.

The Chamber thanks this long-time member for its years of continued loyalty.

Principals for a Day

Sometime within the next few days six El Cerrito Chamber members will participate in the west Contra Costa Unified School District's observance of the Nation Principal For A Day Program.

The six will have the unique opportunity to follow the heads of local schools throughout their workday.

Participating in this program will be: Marge Collins, El Cerrito High School; Emily Martinez, Portola Middle School; Chris Treadway, Harding Elementary School; Ellen Jeffers, Fairmount Elementary School; Bill Kerber, Castro Elementary School; and Vena Flint, both Madera and Kensington elementary schools.

El Cerrito Chamber

By Sewall Glinertnick

The Principal for a Day Program is designed to allow El Cerrito business leaders to see the world of education from a new perspective; thus creating better communication between education and the business community.

Increase in luncheon cost

El Cerrito Chamber of Commerce President Michael Klinger announced that, as of Nov. 1, the cost of the monthly business luncheon will be increased from \$10 to \$12.

Klinger reported that the management of the Mira Vista Golf and Country Club had informed him that the increase was prompted by a review of dining facility costs which revealed all costs in the club's dining facility had gone up considerably in the past year.

Nominating committee named

Local Realtor Sil Addiego, of Coldwell Banker-Bartels Realtors, has been named to head this year's nominating committee for the El Cerrito Chamber.

Serving with Addiego will be Harry Kiefer, of Kiefer Furniture, and Rena Bruton, manager of Bank Of The West.

The committee will announce their selection for the Chamber's Board of Directors at the group's regular monthly business luncheon on Nov. 28. Nominations from the floor will also be accepted at this session. In the week following the November luncheon, ballots will be mailed to every member in good standing. Results of the election will be announced at the Chamber's Christmas Party in December and the

See CHAMBER, Page A8

Alarm alerts police to high school intruder

By K. Osborn

CORRESPONDENT

ALBANY — At about 5 a.m. on Oct. 24 officers located a white '94 Ford T-Bird in a parking lot on the 900 block of San Pablo Avenue that had been reported as stolen from Oakland on Oct. 14. The car was not damaged and they did not have anyone in custody. The owner was notified.

■ On the afternoon of Oct. 24 Albany officers located an orange and silver '91 GMC van on the 1500 block of Posen Avenue near the gate of St. Mary's High School that had been reported as stolen from Berkeley earlier in the day. The vehicle was not damaged and they did not have anyone in custody. The owner was notified and picked up the vehicle at the scene.

■ At about 6:30 a.m. on Oct. 25 a resident reported that vandals had broken out the window of his red Toyota Tercel while it was parked on the 900 block of Evelyn Avenue. The owner did not see the vandals but witnesses were able to give officers a report.

■ At about 7:45 p.m. on Oct. 25 a resident on the 900 block of Stannage Avenue reported that thieves broke into her home and stole items of value. There were no witnesses.

■ On the morning of Oct. 26 officers observed a gray '94 Nissan

Sentra and an '89 Plymouth Colt that had both been burglarized on the 500 block of Pierce Street. The owners were notified.

■ On the afternoon of Oct. 26 officers stopped a blue '93 Ford near Solano Avenue and Jackson Street for a vehicle code violation. The driver, a 27-year-old Richmond man was found to have an outstanding warrant from San Francisco in the amount of \$10,000 for driving with a suspended license. He was arrested, cited and released with a Notice to Appear.

■ On the evening of Oct. 26 a resident reported that his older looking mountain bike had been stolen while it was parked at the Taco Bell on the 600 block of San Pablo Avenue. There were no witnesses.

■ On the morning of Oct. 27 a resident on the 1000 block of Stannage Avenue reported that a thief had broken into his shed and stole several items. There were no witnesses.

■ At about 4 a.m. on Oct. 28 officers responded to the Albany High School portables in response to a silent alarm. Officers contacted a 16-year-old Albany boy who was inside the building and in possession of several items. He apparently was attempting to retrieve a CD player that a teacher had confiscated from him. When he couldn't find his CD player

POLICE REPORT

he decided to take several items saying he was going to give them to his friends. He was arrested for burglary and transportation of stolen property.

■ On the morning of Oct. 27 a resident reported that while looking at items at a garage sale on the 800 block of Santa Fe Avenue he set her purse down. When she went to pay for her items she discovered that her purse was gone. She reported who took the purse.

■ On the morning of Oct. 27 a resident on the 900 block of Stannage Avenue reported that during the night thieves broke into his shed and stole a locker and stole various items. There were no witnesses.

During the week of Oct. 23 many officers towed five vehicles to five lost or deceased owners. They assisted two people who were out of their house or car and responded to one report of a dog. In the domestic arena officers responded to 15 civil disturbances and 84 civil assists. Officers responded to 84 cars and/or pedestrians citations and 28 warnings. Firefighters/paramedics responded to three fire calls and 16 medical emergencies.

Vandalism incidents precede Halloween

STAFF REPORTS

EL CERRITO — A streak of auto vandalism swept through the North Hill area of El Cerrito last Thursday night.

According to various reports, there was no suspect for any of the incidents.

Sometime between the night of Oct. 26 and the following morning, the windshield of a 1994 Chevrolet Astro was smashed when it was parked near the 5900 block of Fern Street, causing an estimated \$400 of damage to the car. The first report was followed by several similar ones.

The same night, the driver's side wing window was smashed of a 1974 Dodge Dart that was parked near the 2000 block of Tamalpais Avenue. Yet another car window was smashed near the 6700 block of Cutting Boulevard. And a window of a Mercury Cougar was smashed with a beer bottle while it was parked on the 2400 block of Mira Vista Drive.

According to Sgt. Wayne Mann, "It could have been one person on a

spree or a pre-Halloween prank."

But with no leads or witnesses, this type of vandalism leads to little investigation.

"You basically have to catch somebody in the act," he said.

Still, on Halloween night, the El Cerrito Police Department attempted to prevent similar incidents by putting a few extra people on the night shift, totaling about eight cars citywide, according to Mann.

Mann said he wasn't too concerned.

"The last couple of years it's been fairly slow," he added, including a night that coincided with a football game.

■ At 1 a.m. Oct. 21 a 29-year-old man was allegedly found intoxicated while driving a silver Acura Legend near the intersection of San Pablo Av-

enue and Carlson Boulevard. A police officer stopped him for driving and driving without lights on a plate and discovered that, in addition, his license had been suspended.

■ About an hour later, a 41-year-old Albany man was cited near the intersection of San Pablo Avenue and Mooser Lane for driving while intoxicated. He was stopped after weaving and bouncing off the center median, according to a report.

■ A 2000 Toyota Corolla was reported stolen from the 6000 block of Schmidt Lane the evening of Oct. 11. In addition, Monday morning El Cerrito woman discovered that her Saturn SC1 was missing from the block of Shevin Drive. Neither has been recovered.

See BLOTTER, Page A8

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Fishing for News?

Bow Out
Caniparoli/Powell & Bedford

Les Sylphides
Fokme/Chopin

Unión Fraternal
Moses/Santos

Tickets \$12-39

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IN BRIEF

AHS Theater Ensemble staging two productions

The Albany High School Theater Ensemble is producing two theatrical performances: "Alice in Wonderland" by the Manhattan Project, and "Offending the Audience," by Peter Dinklage. Although "Alice" is not the "Audience," it is suitable for the Albany version. "Offending the Audience" is a more mature production, and any children should be accompanied by their parents.

Performances are at 8 p.m. on Nov. 10, 11, 17, and 18, and at 5 p.m. on Nov. 19. Tickets are \$5 for students and seniors and \$7 for adults and can be purchased via e-mail at ahsensemble@hotmail.com, or by phone at 510-559-6550, ext. 4125. The number of tickets to reserve (the number of adults, and student/senior) and the ticket price can then be picked up at the box office.

Kensington Hilltop School's Garden Party to feature fun, fine arts, furnishings and fancy food

Looking for an original Picasso drawing? How about a sketch of green eggs (hold the ham) by Dr. Seuss? Been searching high and low for a leopard print bulletin board with bejeweled pushpins? Those are some reasons to attend the Nov. 11 Garden Party fund-raiser, but there's more — a lot more.

The Garden Party is the premier fund-raiser for Kensington Hilltop School, and last year's event raised more than \$75,000 to support many of the special programs at the school. This year's Garden Party is shaping up as possibly the biggest and best ever.

Because the event is so big, Kathy Lee, chair of the 2000 version, came up with an acronym to help every-

one remember the key points. The word is FACTS, which stands for Food, Auction Items, Class Baskets, Tickets and Support.

FOOD: To be sure, you won't go hungry at the party. Each class is being asked to provide goodies to complement the works of volunteer chefs from Cafe de la Paz, Andronico's and Masse's Pastries, with a few more in the works.

AUCTION ITEMS: While parents and classrooms are being asked to donate items for auction and create a class basket to go home with the highest bidders, a handful of parent volunteers have been tapping their networks to bring in some really cool stuff.

For example, fine arts dealer Alex Adelman is again donating some remarkable artwork valued at more than \$30,000, including an Albrecht Durer woodcut, the aforementioned drawings by Picasso and Dr. Seuss, etchings by Renoir and Rembrandt, a Keith Haring drawing, a painting by Mexican artist Rufino Tamayo, and a woodcut by Jim Dine. A preview showing of this collection is scheduled for Nov. 5 — call 510-528-0486 for details.

There are also some great home furnishings going on the block. There is framed artwork from Editions Ltd., quality reproductions of vintage wall clocks by Time Works, vintage pots for plants, and decorator bulletin boards.

The Klutz Company has also donated a big box of games, from Kooky balls to "Harmonicas for the Musically Hopeless," fingernail art sets, juggling sets, knot-tying games, and more.

CLASS BASKETS: Each classroom has been asked to put together a theme basket for auction.

TICKETS: To the Garden Party are your passports to all the fun. Advance tickets cost \$35 and can be obtained by calling Cathy Travlos at 528-5152. Tickets will also be available at the door for \$40.

SUPPORT from the community, both in the form of donations and attendance, is key to the event's success.

Call for affordable housing at Lee forum

By Lisa Coffey Mahoney

STAFF WRITER

As U.S. Rep. Barbara Lee (D-Calif.) gave a progress report on actions taken during the 106th Congress, local residents provided Lee with a laundry list of issues that need to be addressed by the federal government. High on residents' list was the need for affordable housing in Alameda County.

About 30 women and a couple of men gathered at the Piedmont Veterans' Memorial Building on Sunday afternoon to attend the third annual Women's Issues Tea sponsored by Lee.

The event was billed as an opportunity to share ideas, voice local concerns, and develop solutions regarding women's issues.

"I was a very hard-working person at one time. But because of a disability, I lost my job," said Oakland resident Zewditu Tamrat. "Now, I live in an apartment which is skyrocketing (in rent). I want to know what Congresswoman Lee can do in terms of low-income housing."

Veronica Young, membership representative for the Oakland Metropolitan Chamber of Commerce, says affordable housing is one of her biggest concerns, too. The Oakland resident says the housing situation in her hometown is "really bad."

"I know people in the city that are living four to a one-bedroom apartment. I myself share. I couldn't afford to live by myself here in Oakland," she said. "I call up on apartments, and they're \$1,300 for a one-bedroom, and \$700 to \$800 for a studio. I can't afford that."

Young hopes Lee, who is seeking a second term, can put the spotlight on the problem. Lee's opponents are Libertarian Fred Foldvary of Berkeley, Ellen Jeffers of El Cerrito of the Natural Law party, and Republican Arneze Washington of Oakland.

"The best support we can get from her is to bring that state of emergency type of urgency to this problem now," Young said of Lee.

"We can't wait six or seven months.

A year from now, there will be people sleeping out on the streets," predicted Young. "Even folks who work 40 hours a week and work two jobs can't afford their rent."

In September, Lee joined members of the Congressional Black Caucus to address home ownership during the "Building Blocks for Empowerment" Housing and Home Ownership Issue Forum.

The forum focused on developing a strategy to break open the doors of home ownership that have until now kept so many working families on the outside. While the home ownership rate for the nation as a whole is approaching 70 percent, the African-American and Latino home ownership rate is still only approximately 46 percent.

According to information provided by Lee's office, the home ownership rate in Oakland is 42 percent. In West Oakland, 80 percent of residents are renters.

"The number of poor, unassisted renters is at an all-time high. In addition, the number of housing units available to low-income families is shrinking," said Lee, whose district includes Oakland, Berkeley, El Cerrito, Albany, Piedmont, Emeryville and Alameda.

In August, the Congressional Black Caucus Foundation met in Oakland and held the Western Regional Summit on Housing and Wealth Accumulation to address the national housing crisis. The summit was kicked off with a \$500,000 contribution from Fannie Mae to the Community Bank of the Bay, which will use the donation to establish a line of credit.

Using the line of credit, the Northern California Land Trust — with assistance from Fannie Mae, private lenders and the U.S. Department of Urban Housing and Development — will identify, acquire, restore and resell properties at a very low cost to low-income residents under the guidance of the West Oakland community-based land trust's board of directors.

"The Community Land Trust model maintains long-term afford-

ability for home ownership developments, because the cost of land is typically one of the largest cost components in housing," Lee said in September. "Because ownership of the land is retained by the land trust, the sales price of the home is lower than a typical home purchased in the same location, allowing the occupant to save thousands of dollars."

Touching upon other topics at Sunday's tea, Lee said she's been working to secure prescription drug benefits for senior citizens who are on Medicare.

"Several of us conducted a study last year to look at the cost differential which our senior citizens pay who are on Medicare vs. those who are under preferred provider plans," she said. "In my Congressional district alone, there was a 130 percent price differential for the top five drugs that senior citizens purchase. For example, there is one drug that senior citizens use for hypertension. Under an insurance plan, that drug costs \$15 to \$20. Under Medicare, senior citizens paid \$150 to \$175 for the same prescription. This is a serious problem."

The Congresswoman told her constituents that Congress is still in session because the Republicans and Democrats have not been able to come to agreement on key issues, such as tax cuts or prescription drug benefits in Medicare.

"It's a Republican Congress. It's partisan," said Lee. "You have to find ways to work across the aisle, which is a good thing. But how do you find the middle ground?"

Lee also provided a progress report on recent congressional actions taken to benefit women. The progress report detailed bills enacted, appropriations made, bills which passed the House and/or the Senate, major actions taken, hearings held and women in the house in leadership positions.

While discussing women's issues, audience members recounted per-

sonal stories and put forth ideas — such as the need for dental care for low-income women, the need for time off for women to care for elderly relatives, concerns about low nursing home staffing, and problems that people with HIV have in obtaining needed services.

After the tea, Lee said she finds such events valuable in keeping abreast of local concerns and issues.

"I get ideas for legislation," she said. "My benign tumor bill came right out of a constituent day in Berkeley. We wrote a bill, and it's moving through the Congress now."

Introduced in September, the Benign Brain Tumor Cancer Registries Amendment Act would require the federal cancer data collection process to include data on benign brain tumors.

Since 1973, there has been a federal cancer data collection process in existence. This process has not included brain tumors that have been found to be non-malignant.

The data on benign brain tumors is expected to aid public health agencies, scientific research labs, health-care public policy groups and brain tumor advocacy groups, said Lee.

"Brain tumors are the second leading cause of cancer death for children and the third leading cause of cancer death in young adult ages 15 to 34," Lee said when she introduced the legislation. "Not including these tumors in the cancer registry underestimates the incidence of brain tumors in the general population."

"For many types of tumors, the distinction between benign and malignant is significant. For tumors of the brain, the distinction is not as clear. Roughly half of all brain tumors are benign, but based on the location or size, even benign brain tumors can be life threatening."

EL CERRITO BRIEFS

Bumpy ride

The city's newest speed hump was installed last week of Oct. 16 in the block of Clayton Avenue between Central and Lincoln avenues.

"This brings us to eight speed humps that have been installed throughout the city since the adoption of our speed hump policy which was approved by the council in 1995," said Steve Mitchell, acting community development manager, in a report to the City Council last week.

Neighbors can request speed humps for their block if 60 percent of the residents on the block sign a petition agreeing to their installation. The city's traffic engineer then reviews the request to determine if that particular street meets the established criteria and conditions for a speed hump.

Mitchell said each speed hump

costs about \$2,500 to install, including warning signs and pavement markings. This year \$10,000 was allocated for speed hump installation, funded by county Measure C revenues.

Tanks a lot

The new larger underground fuel tanks at the Public Safety Building provide fuel to all city vehicles, not just to police and fire units as in the past, Fire Chief Mark Scott reported last week.

"Previously only police and fire vehicles could be fueled due to the small tank sizes and poor pump installation design," Scott said. "Now all city vehicles are able to take advantage of the lower prices we receive for fuel."

The chief said that typically the city's price for fuel is about 50 cents

a gallon below pump prices. "When fuel costs reached their peak recently we were paying 75 cents below pump price."

Scott also pointed out that standing orders ensure the tanks are filled upon news of breaking events that could affect supply.

"Currently our fuel tanks will be filled upon news of war in the Middle East or any major California earthquake," Scott said. "Of course we hope such events do not occur; however, it is best to be prepared."

Public service

The City Clerk's office has issued notices that El Cerrito is looking for volunteers to serve on its Human Relations Commission (HRC) and the new Financial Advisory Board (FAB).

See BRIEFS, Page A12

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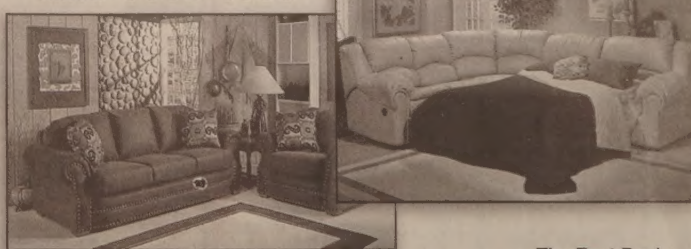
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Opinion

EDITORIAL

Your votes for Measure L, Measure M are important

Two measures on Tuesday's ballot will likely get a majority of the vote, yet have little assurance of passage. Measure L (county libraries) and Measure M (West Contra Costa schools) both require a "super majority" of two-thirds of the vote to win approval.

Measure M is a \$150 million bond measure funding repairs and modernization to facilities in the West Contra Costa Unified School District. This measure is a major expense, but an inevitable one. Schools in the West Contra Costa district have a backlog of needed work, deferred as the district worked to bring itself back from bankruptcy. The need isn't going to disappear, and the cost will only increase as time passes.

Too many schools in the 34,000-student district are in disrepair, and they need attention — now. Approval of Measure M will qualify the district for state matching funds, which will leverage the money for further repairs. The fact that the district qualifies for these funds is testimony to efforts bringing the district back from bankruptcy. And district funds that would otherwise go toward some of the work earmarked by Measure M will instead be available for other needed projects.

Measure E, a \$40 million bond issue approved by voters in 1998, was a start on the major work needed in the district. Measure M is the next step. It is an investment in our children, it is a message to qualified teachers that this area cares about schools, it is an investment in what makes this area an attractive place to live.

The Journal recommends a yes vote on Measure M.

On Measure L

Libraries have been such a recurrent issue on Contra Costa county ballots in recent years, that voters' eyes may glaze over at the sight of another one. El Cerrito and Kensington voters have been overwhelmingly favorable to such measures, approving the last two by more than the required two-thirds majority. Unfortunately, both of those measures fell short when countywide returns were counted.

Another measure is on the Nov. 7 ballot, and it needs your support.

Local voters appear well aware that four days of operation totaling 28 hours a week is inadequate. Measure L would expand operating hours to 48 hours over six days a week, including more nighttime hours. It would increase the number of new books purchased for El Cerrito and other libraries in the West Contra Costa area. There would be more services and programs directed toward young people, including homework help.

The county system's adult literacy program would be enlarged, there would be more funds for computers, decreasing the waiting time for online, and other computer resources, access that would otherwise be unavailable to many.

Funds will also be directed to an enhanced facility maintenance and repair program, the type of work that, in El Cerrito at least, has been dependent on community service groups.

The measure would also add a regional volunteer coordinator with the focus of increasing volunteer services.

Measure L is a 1/8-cent increase in the county sales tax that would automatically expire in eight years.

Critics of the measure contend that the measure isn't needed because state government is returning property taxes it appropriated several years ago to local government. Those funds could go to the library system, they argue. Those funds, however, are only coming to the county and other jurisdictions this year. There is no guarantee those funds will be available again, what level they will be at, or whether they will go to libraries, given the county's many underfunded needs.

Critics also contend that a major portion of the tax would go to salaries. That's true. You can't expand open hours without expanding money paid for salaries. But it should be noted that exactly how the measure's funds will be spent will be determined by a local board composed of elected officials and community representatives.

This area has voted steadily for library measures, but other areas of the county that receive supplemental funding from their libraries have been less enthusiastic, and the measures have failed by a small count.

Contra Costa is ranked as the second wealthiest county in the state, but its libraries rank at the bottom of its Bay Area counterparts in funding.

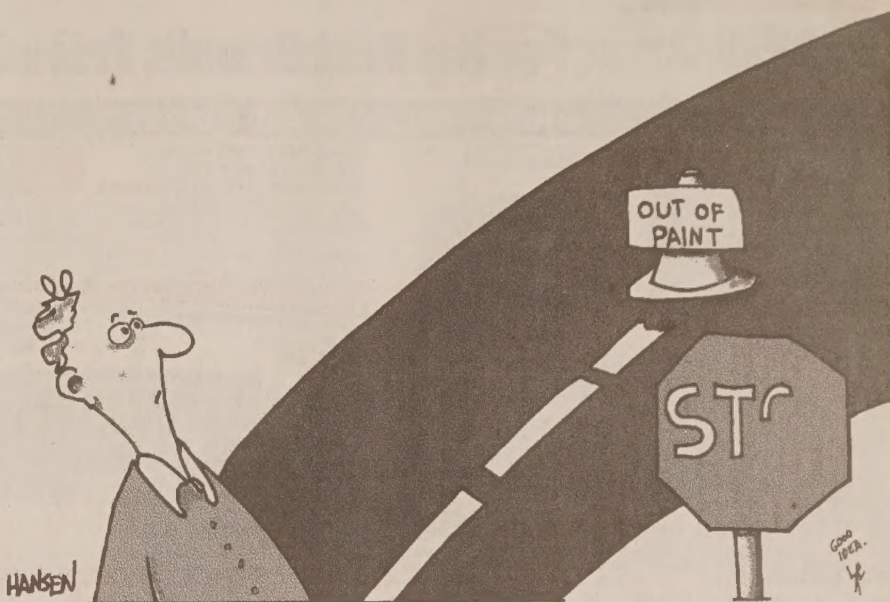
The Journal recommends a yes vote on Measure L.

In both cases, your vote on Nov. 7 is important indeed.

We want to hear from you

The Journal wants to hear from its readers. All letters must be signed and include the address and telephone number of the writer. Addresses and telephone numbers will not be published. Opinions expressed are those of the letter writers and do not necessarily reflect the views of the Journal or its staff members. E-mail letters to journal@cctimes.com or write to P.O. Box 1624, El Cerrito, CA. 94530.

MEASURE B WOULD CONTINUE TRANSPORTATION IMPROVEMENTS



LETTERS TO THE EDITOR

Please vote yes on Measure N

I urge all citizens of Albany to join me in voting Yes on Measure N.

The addition of Advanced Life Support service on our fire engines will assure quick paramedic response to all medical emergencies.

A yes vote will add advanced life support paramedics to the engine company that responds to an emergency while the ambulance, which now has Advanced Life Support service, is responding to another medical call. These paramedics will be trained in Advanced Life Support instead of the present Basic Life Support. The Advanced Life Support personnel will be able to perform many technical medical procedures which are used in hospital emergency rooms and will improve a patient's chance of surviving a possible life-threatening situation.

The increase of \$1.50 per month per single family household is a small increase to our current emergency medical service tax. This increase will also provide additional funding to purchase ambulances in the future. A yes vote on Measure A will assure quick paramedic response to all medical emergencies.

Jewel Okawachi
Albany

A life-saving measure

Your life might be the one if Albany's Measure N is passed at the coming election.

Albany has a superb ambulance service at the present time, with firefighter paramedics trained in Advanced Cardiac Life Support (ACLS). During cardiac emergencies, time is important. If ACLS is started within four minutes of cardiac arrest, there is a good chance that the patient will survive. However, all of our firefighters do not have advanced life support training. Some firefighters are only trained in Emergency Life Support (ELT). They can only perform first aid and administer oxygen to the patient. On the other hand, our ACLS paramedics can treat cardiac patients in the ambulance, administering medications intravenously or by injection. They are on-line with the hospital and give immediate special services to prevent loss of life while the ambulance is on the way to the hospital.

However, what happens if you have a medical emergency, call 911, and the ambulance is already on its way to the hospital with another patient? We have a backup older ambulance that can take the second patient, but it is only staffed with EMT firefighters who can give Basic Life Support, but not Advanced Life Support. Therefore the purpose of Measure "N" is to train more firefighters to be ACLS paramedics so that our backup crew has the same capability of saving lives as in the first ambulance. The cost of training these additional paramedics is only \$18 per year per household if Measure "N" is passed. Are you willing to have additional advanced paramedics to back up the first ambulance? Would you pay 5 cents per day to save a life? I urge a Yes vote on Measure N.

Jerome Blank
Albany

Measure M can make a difference

Voting yes on Measure M is the least we can do for ourselves and the children of the West Contra Costa Unified School District. These schools are an integral part of our community, and the children are our future. The small individual investment through Measure M will result in a big benefit for the students and community as a whole.

As president of the Bayside Council of PTAs, a parent of three children in two district schools, a long-time volunteer, and a part-time teacher, I have worked with the district administration and staff and parents in a number of schools throughout the district. I am constantly amazed by the quality of faculty, students, and programs being housed in outdated, deteriorating facilities. I am also amazed by the quantity, quality, and variety of volunteer activities and services performed by parents and community members. The commitment to excellence by all of these dedicated people can only make the dilapidated buildings disappear temporarily in our minds. Measure M gives the whole community a chance to make a significant difference for deserving children and neighborhood schools.

No one expects one person or one monetary source to do it all. Measure M is just a first step to improving all the district school facilities.

Individual and business property owners will contribute. And although it is earmarked for the elementary schools, this money will free up budgeted facilities money for the middle and high schools and will allow the district to qualify for matching fund sources for all schools. The community needs to be the first supporter of our neighborhood schools.

The best results will come from the most input. There is no one group (parents, teachers, administrators, state politicians, etc.) that can give our students everything that they need to succeed. Our schools will only improve if we all get involved. If you can only do one thing for your neighborhood schools, please make it a yes vote on Measure M.

Linda Takimoto
El Cerrito

Vouchers hurt those who need the most help

In a letter to the editor last week written by a retired school teacher in favor of Proposition 38 (vouchers), she expressed her belief that many minority students who "get short changed" in our public school educational system "end up working at checkout counters and fast food restaurants because high schools 'do not encourage good study habits, good attendance, nor do they give extra help to students that need it.'" The former teacher who wrote this letter, however, would like us to believe that the solution to improving educational standards in public schools is to avoid the situation altogether.

By supporting the voucher initiative, the public will actually be allowing the state to take even more money away from public

schools, putting them in much worse situations.

The majority of people in the Bay Area who send their kids to private schools have high incomes. Most private and religious schools in the state are already full, so it is unlikely that many kids who are not already attending those schools will actually be given the chance to attend. This means that most of these vouchers (of approximately \$4,000 a year) will actually be going to families who can already afford to put their kids through private schools. In addition, the small handful of people who are not financially advantaged, yet work hard to send their kids to private school, will have to raise at least \$4,000 in addition to the state funds, seeing how the tuition for private education in the Bay Area starts at approximately \$8,000.

Private and religious schools basically make their own rules. State educational laws do not apply to them because in truth these schools are business establishments. Enrollment and tuition is determined by the schools themselves, not by a district-wide school board, parents, or students, which could result in economic and racial discrimination. So what does that mean? Students who really need the most help — racial minorities and the economically disadvantaged — could be left out in the cold and actually forced to attend public schools which, at that point, would be losing more money than ever.

While the reason so many young racial minorities are found working at check out counters and fast food restaurants does have to do with the fact that a lot of them lack access to a decent education, it also has to do with the fact that they often come from families which are economically disadvantaged and cannot afford to put them through college — but could use help in paying the rent. It is unfair to blame this on the public school system itself, however. It can be blamed on the fact that our state comes in at almost last place in the nation for educational spending (while it has maintained the No. 1 position in the nation for prison spending).

A lot of families are in support of vouchers because they might make it possible for their children to attend schools where they are more sheltered from their "typical" high school behavioral and criminal problems. Something tells me that a lot of those people are the same folks who vote in favor of measures and propositions such as the Juvenile Justice Initiative. These put huge funds into criminal punishment and make the construction of prisons take priority over educational spending. I think most of us are aware of the fact that the majority of people in jail did not come from good neighborhoods with good schools. Does anyone else see a vicious circle here?

Gerald Gonzales
El Cerrito

Headline gave the wrong impression

It was a pleasant experience being interviewed for an article which was published in

See LETTERS, Page A10

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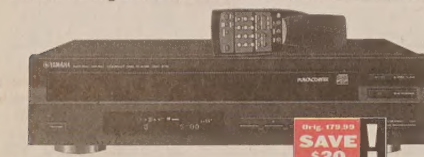
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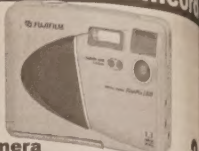
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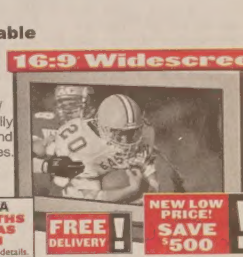
999⁹⁹



TOSHIBA 34" High Definition-Capable Wide Screen TV

Wide-screen Cinema Series boasts a totally flat screen and is ready to use with an optional HDTV receiver/decoder. Picture detail is dramatically improved by vertical line doubling and horizontal pixel doubling technologies. Features a 2-tuner picture-outside-picture. CW34X92

3499⁹⁹



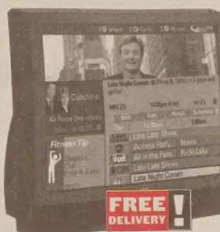
HIBA
FSTB Black
TUBE™ TV
100 lines of horizontal resolution and fine digital comb filter, this set is crisp, clear pictures. And, HIBA Black SuperTUBE means a screen that blocks reflected light giving you the best viewing. It includes a preprogrammed remote that operates the TV and most cable boxes. 32A30



RCA 36" High Performance TV with Guide Plus+ Gold

Delivers outstanding picture performance with up to 765 lines of horizontal resolution and a dark-tint high-contrast picture tube. Features an adjustable picture control, preferred picture presets, audio/video inputs, built-in Guide Plus+ Gold programming, and Master Touch universal remote. F36668

799⁹⁹



LOEWE 36" Digital TV with 480 Progressive Scan

Combines timeless design with leading edge technology. Dynamic shape with clean lines, and graceful curves. It offers an unsurpassed level of video performance along with a full range of advanced features, such as digital progressive scan and digital automatic picture control. Black matte finish. ART736MB

2499⁹⁹



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Projection TV

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SONY 61" Stunning Projection TV

With 3-line digital comb filter and 34 watts of audio power, 2 tuner picture-in-picture lets you keep tabs on several programs, while with one touch of a button, the fully automatic digital convergence system re-aligns the picture tubes in just 15 seconds. KP61S75

2199⁹⁹



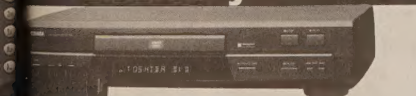
PHILIPS 55" 16:9 Widescreen High Definition Ready TV

With over 1.6 million pixels at your disposal. With Philips' APAC technology, color stays true as the set ages, so you're assured a great picture for years to come. Features 2-tuner picture-in-picture and 160-degree viewing angle, plus a 25-watt dbx Hi-Fi stereo system to maximize your home theater entertainment. 55PP9701

4499⁹⁹



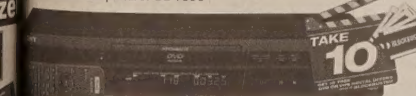
DVD Players



HIBA
DVD Player with Spatializer®
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Digital and DTS™-compatible, this DVD player is a great choice. ColorStream® component outs allow a virtually noiseless picture transition from DVD to TV, and the Spatializer feature creates surround sound from just 2 speakers. It's also got a Video Black Level Expander for dark areas of the picture. SD1600

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SONY
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Panasonic
DVD Changer

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VCRs



RCA 4-Head Hi-Fi Stereo VCR

A feature packed unit for a little price! Alpha-numeric clock/function display and auto clock set. Auto head cleaning system and auto repeat are just some of the great features you expect from RCA. VR623HF

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SONY Hi-Fi Stereo 4-Head VCR with VCR Plus+®

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Digital Recorders



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Tully Rd.

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SONY Internet on TV!

WebTV Classic lets you surf the Internet and enjoy E-mail on your TV. This compact model features a 56K modem, built-in printer port, and a programmable TV/Internet remote. Requires monthly subscription to Microsoft WebTV Network service. INTV150

99⁹⁹

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HAYWARD (510) 887-7600
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MILPITAS (408) 935-0400
McCarthy Ranch Market Place
158 Ranch Dr., Bldg. "C"
PINOLE (510) 262-6670
Pinole Vista Shopping Center
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ALBANY PTA NEWS

By Kay Weinstein
CORRESPONDENT

Albany PTA Council

Nov. 7, VOTE NO ON PROPOSITION 38, SCHOOL VOUCHERS (California State PTA position).

Albany High School

Parents may receive the daily newsletter and important announcements by e-mail. Contact Ruth Weinstein at ruth@ees.berkeley.edu

SCRIP Orders: If you shop at Albany or Andronico's, sign up for eScrip by calling 1-800-400-7878 or by e-mail at escrip.com. Call Linda Okamoto at 510-525-6782. E-mail at albanhpta@lmi.net

Nov. 6, PTA Meeting, 7 p.m., at the library

Nov. 10-11 and 17-18, Fall Theater, 8 p.m., AHS Little Theater, two one-act plays directed by Mary Sasse, "Alice in Wonderland" and "The Audience." Tickets \$10 adults, \$5 students/seniors. Performance Nov. 19 at 5 p.m.

Albany Middle School

Interested parents may receive the daily newsletter and important announcements by e-mail. Contact Linda Okamoto at albanhpta@lmi.net

Albany Elementary

SCRIP sales: Safeway scrip may be purchased from eScrip (1-

800-400-7878). Andronico's scrip may be purchased from eScrip, or paper scrip may be purchased at school. Natural Grocery and Berkeley Bowl SCRIP for sale Wednesday and Friday mornings from 8:15-8:45, and Wednesday after school.

Nov. 21, PTA meeting, 6:30 p.m., Cornell Multi-Purpose Room

Marin Elementary School

SCRIP for sale Monday and Friday mornings before school, at both early and late bird times. Orders can be placed in office at any time. Safe-way scrip must be purchased from eScrip (800-400-7878). Andronico's scrip may be obtained from eScrip, or paper scrip may be purchased at school. Natural Grocery and Albertson's scrip may be obtained at school.

Ocean View Elementary

SCRIP for sale Wednesday mornings before school on playground; ask for Kim Denton. SCRIP can also be ordered from office. Safe-way scrip must be purchased from eScrip (800-400-7878). Andronico's scrip may be purchased from eScrip, or paper scrip may be purchased at school. We are now selling paper scrip from Ranch 99 Market.

AUSD Board of Education

Nov. 7, AUSD opposes Proposition 38, school vouchers.

OBITUARY

Madeline Taner

Madeline (Maddie) Taner, a 36-year-old resident, died Saturday, Nov. 11 in Eden Hospital in Castorville of Alzheimer's Disease-related problems.

She was born Aug. 31, 1916, in New York City. She attended Saint Mary's Academy in Aiken, South Carolina and Columbia University in New York City. She was an accomplished secretary and worked for several years in North Carolina and in New York before she decided she would combine work with travel and a job as a secretary for the U.S. Department of the Army. Immediately after the Korean War, Madeline worked in Japan with the U.S. Army Air Force. Later she was

sent to Turkey, where she met her future husband, Gurbuz Taner.

The couple returned to San Francisco, where Mrs. Taner again found a job with the U.S. Department of the Army. This latest career move lasted 30 years. At the time of her retirement she was a purchasing agent.

In addition to her love of travel, she was a voracious reader. She also did a great deal of volunteer work, principally for St. Mary's Catholic Church in San Francisco.

In the last 10 or so years of her life, Mrs. Taner could be seen daily walking the streets of Albany with her little dachshund.

A Mass will be offered for Mrs. Taner at 11 a.m. on Nov. 26, at St. Jerome's Catholic Church in El Cerrito.

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Beacon High School

EL CERRITO PTA NEWS

Bayside Council of PTAs

Nov. 6, meeting - PTA Program Night - brief presentations on a variety of PTA programs including: school-to-work opportunities, scholarships, reading incentive programs, fundraising through fitness, better school-to-home communication, and much more. The meeting is from 7 p.m. - 8:30 p.m. in the faculty room at Pinole Middle School, 1575 Vane Dr. in Pinole.

Nov. 7, VOTE - The Bayside Council of PTAs (West Contra Costa and John Swett Districts) makes the following recommendations: VOTE NO ON PROP 38 and VOTE YES ON PROP 39, AND MEASURES M AND L.

Nov. 13 - 29, Reflections Fine Arts Program Exhibition, at the Pinole Library on Pinole Valley Road. Reflections is a National PTA sponsored program to support and promote fine arts. This year's theme is "It would be really strange if..." Come and see the students' work during regular library operating hours.

Nov. 15, Reflections Recognition and Awards Ceremony for participating students, their families, and friends, 7 p.m. to 8:30 p.m. at the Pinole Library.

Adams Middle School

Join Adams PTA. Membership fee is only \$6. A PTA Membership dinner will be given in early December. Each member will be served a dinner prepared by our student chefs with entertainment provided by our students. Membership forms are available in the office and were mailed home with our PTA newsletter. The membership deadline to be invited to this dinner is Nov. 27.

Nov. 8, PTA meeting, 7 p.m. in the Library. Agenda items will include membership dinner, Academy updates - new academy electives starting winter quarter, installment of aquarium,

and 8th grade activities update.

Wednesday morning activities: Chess classes are being offered by the Berkeley Chess Club in Room 208 each Wednesday morning from 8:15 a.m. to 9:15 a.m. The cost for the program is \$66 for an eight weeks session. Kumon will also be offering math sessions each Wednesday morning from 8:30 a.m. to 9:30 a.m. in the cafeteria. Scholarships are available. If you are interested, please call the El Cerrito Kumon center at 510-235-8666.

eScrip - Adams is enrolled in the eScrip program (ID#4654695). Paper registration forms are available in the main office, call 800-592-0942, or register online at www.escrip.com. The following local merchants participate in the eScrip program: Payless Shoes, Eddie Bauer, Old Navy, Chevron, Cody's Books, Andronico's, and Safeway.

Albertson Community Partner Cards - Adams is enrolling in the Albertson's Community Partners Card. It should take 4 to 6 weeks to process the enrollment form.

PTA Voice Message Line is 510-464-1360, ext 70 - Call this number to hear about upcoming events, Academy updates, minimum day schedules and special dates.

Castro Elementary

Nov. 4, School clean-up, 1 p.m. to 3 p.m.

Nov. 8, PTA meeting, 7:30pm in the multi-purpose room.

Nov. 16, Craft Fair planning meeting, 3 p.m. in the library.

SCHOOL SITE SUPERVISORS NEEDED: 1 hour daily from noon to 1 p.m. @ \$7.50 per hour. Call 234-6200 for more information.

Rundraisers: Castro is enrolled in eScrip (ID#137627554), Albertson's, Target, and SchoolPop fundraising programs. Call Peggy Wilcox at 510-238-0761 to find out how you can benefit Castro when you shop.

El Cerrito High

Attention families of juniors! A College Admissions 101 presentation will be offered exclusively for juniors and their parents on Wednesday, Nov. 8, from 7:30 to 9 p.m. in the school's library. The presenters are Dr. Margaret Ramsay and Jim Walker, experienced college counselors. Topics covered will be High School Academic Advising-course selection, strategies for academic success, importance of junior year, and College Admissions Testing-selection, timing, sequence and preparation, college selection-search, campus visitation, entrance requirements and appropriate matches for both public and private schools. A look at your junior year-extra-curricular activities (on and off campus), service opportunities, best paper and projects, profile, teacher contacts for letters of recommendations and personal statement/essay. Junior Year calendar and other handouts provided.

Harding Elementary

Scrip purchases - contact Holly Winter at 525-0273.

After School Classes include tennis, dance and drama. Call the school at 510-525-0273 or the El Cerrito Community Center for more details.

Nov. 9, Pizza Night, 5 p.m. - 8 p.m. at Pizza Roma (across the parking lot from the El Cerrito Safeway). Take out or eat in, and don't forget to tell them it is for the school and 25 percent will be given to Harding School.

Kennedy High School

Nov. 13, PTSA organizational meeting, 7 p.m. in the cafeteria. A vote to

organize a PTSA will be taken. If passed, charter memberships will be collected (\$10 for up to two members), and officers will be elected. Nominations for officers are being taken now. Call Marilyn Jamerson at 510-235-2291 for information.

Portola Middle School

Join Portola PTA - \$6 per person. Funds are used to supplement student programs and faculty needs. We also encourage you to get involved by volunteering. We look forward to meeting you. Send your check (payable to Portola PTA) to Nancy Toombs, Attn: Portola Membership, 8188 Terrace Dr., El Cerrito 94530.

Teen Center - Monday through Thursday from 3 p.m. to 5 p.m. at the Community Center. Fee - \$6 drop in or \$50 monthly. Great activities, trips and special events. Call 510-215-4370 for more information.

Fundraisers: Portola is enrolled in eScrip and Albertson's fundraising programs. Call Peggy Wilcox at 510-236-0761 to find out how you can benefit Portola while you shop.

WCCUD Calendar

Nov. 6, 8, 9, 13, 14 - minimum days for elementary schools.

Nov. 7, parent/teacher conferences - holiday for elementary students only.

Nov. 10, Veteran's Day holiday.

WCCUSD Board of Education

Nov. 15, Meeting at 7 p.m., Kennedy High School in Richmond

Items? Call Linda Takimoto at 237-6183 or email: ltakimoto@yahoo.com

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Grades K - 8

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This special feature pays tribute to the women movers and shakers in the East Bay. Whether you have started your own business, sold over a million dollars of real estate or have been a leader in our local community, this section salutes top women professionals through photo profiles.

Deadline & Copy: Thursday, Nov. 9, 2000 at 1 p.m.

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Letters

FROM PAGE A5

the Friday, Oct. 27 issue of the Journal. Although there are some minor misquotations in the article, they are not critical. ("I love movies") — well, that depends, actually only very seldom.)

I am perturbed, however, by the headline given to this article, which states "Missionary sees downside to progress." It is inconceivable to me how that statement could have been derived from anything I said in the interview. I made no such statement, nor do I believe it to be true. I hope this statement can be completely erased from the minds of whoever may have read the article.

Lois Okerstrom

Don't trust college district

Despite a \$13 billion state tax surplus, the Contra Costa Community College District (CCCCD) and its Measure K hucksters are pushing \$236 million in new, long-term bonded indebtedness for county taxpayers: with interest, an expected \$581 million altogether over the next 40 years.

Measure K, soliciting 84 percent more in new taxes than CCCCCD's failed 1996 bond measure, is padded with \$41.3 million for "contingency" costs and inflation and projects like a new \$56.9 million campus just seven miles from Las Positas College: half the campus separation distance recommended under state guidelines.

The district's enrollment stopped growing in 1992. Having squandered general fund dollars disproportionately on large raises while neglecting existing facilities, CCCCCD cannot reasonably justify \$581 million in new taxes now.

The district was fined \$16,000 by the Fair Political Practices Commission for 8 counts of failing to disclose its substantial role in financing the 1996 bond campaign, financing which continued after certified-mail notice that public-resource campaign funding is illegal. Two more fiscal scandals broke in 1998.

Taxpayers shouldn't trust CCCCCD with millions in new taxes. Visit taxenough.com for additional information — and please, vote "No" on Measure K by absentee ballot or in person on Nov. 7.

Peter T. Muller
Orinda

What did he just say?!

At the Oct. 22 candidates' night hosted by the Albany Little League in the Community Center, Mario DiPrisco made the most bizarre statement I have heard from a political candidate.

After Norm Friedman, the other candidate for the two year council seat, made his closing statement, Mr. DiPrisco, in what I can only imagine was an attempt to make his statement contrast with that of his opponent, said that he wouldn't need to talk to people or get information to make important decisions regarding the city.

If that was "thinking on his feet", maybe Mario's shoes are too tight.

Lubov Mazur
Albany

Real support for schools

Regarding the Albany PTA notes in the Oct. 27 edition:

It recommends readers "support Albany schools" by making purchases from online retailers. If readers truly want to support our schools, they should make purchases from local businesses. Businesses that pay local taxes, employ local people, and make a difference to the community, not to mention those who regularly donate time and money and goods to the schools, just not a one-time, feel-good offer.

Lise Solomon
Albany

Owen T. has the experience

Owen T. Jones is a terrific candidate for the Albany School Board. When I served on the Albany Board of Education, Owen T. was a caring, active, involved parent who worked to enhance his children's, and many other children's, educational experiences.

Since completing my term in 1996, Owen T. and I have served together as board members of the Albany Education Foundation. Owen T. has worked long and hard to raise funds so that we can provide mini-grants and field trip grants to more and more teachers each year.

The most important skill for a board member is the ability to work as a team member, along with teachers, parents, administrators, students and the community to maintain and enhance Albany's strong schools. His experience in the classroom, on facility committees and as a decision maker mean that Owen T. will be a terrific board member.

Alan Riffer
Albany

El Cerrito Art Association meeting on Nov. 13

You're invited to attend when the El Cerrito Art Association meets from 7:30 to 9 p.m. on Monday, Nov. 13, in the Garden Room at the El Cerrito Community Center, 7007 Mooser Lane. Guest artist will be Betty Sarni of Berkeley, an artist, teacher, and juror known for her brilliant, transparent, and fluid quality of watercolor of landscape, figure, portrait or still-life subjects. She will do critiques of members' paintings. She is a signature member of the California Watercolor Society and others.

All are welcome to attend. Details: 510-524-6739 510-526-1127.

Blotter

FROM PAGE A2

■ The night of Oct. 27 a backpack, tote bag and gym bag were allegedly stolen from a 1981 Toyota Corolla that was parked on the 5900 block of Avila Street. The owner, a 45-year-old El Cerrito woman, estimated that the items were worth \$260.

■ At around 1:30 p.m. on Oct. 28 a middle-aged man and another who appeared to be in his 60s allegedly stole three bags of dog food from the Safeway Store located at 10636 San Pablo Avenue, making their getaway in a 1987 four-door silver or gold Plymouth. One witness, a 25-year-old store employee, told police that the older of the two men walked slowly and appeared to have a limp.

■ A 1985 Toyota van that was allegedly stolen earlier this month was recovered near the intersection of Campbell Street and Creely Avenue and returned to its owner on Oct. 21.

■ A 37-year-old San Pablo man was arrested late Friday night for driving while intoxicated near the intersection of San Pablo Avenue and Portero Avenue.

■ A 48-year-old El Cerrito man reported that he received an annoying

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Report outlines El Cerrito affirmative action efforts

After the park was purchased, a planning committee met for almost

"It was envisioned the bond measure would cover everything; unfortunately, with the economy the way it is, costs have skyrocketed."

Friends and colleagues held a bone marrow drive last year for the popular teacher, but were unable to find a matching donor.


In presentation remarks to the council, Takahashi said the affirmative action report "shows that the city of El Cerrito is continuing to make progress in its affirmative action hiring" and added that the commission "wishes to commend the city staff for its efforts."

"The percentage in affirmatively protected groups included in the city's work force is 28 percent, which is an increase over the 25 percent reported in the 1999 and 1997 affirmative action reports," Chapek said. "The actual number of city employees in affirmatively protected groups increased from 28 to 30."

"I think this is an example of work," said Mayor Moran, and added that in the future he would like to see a repair shop for tractors and consultants in the city.

Others, including traffic signal maintenance, street sweeping and street tree trimming have already been renewed for an additional year.

ment this week. A family friend at Lott's Kensington telephone number said Lott's mother operated a real estate office at the site for 35 years and that Lott plans to renovate the building for offices for himself and others.



Planning Commission Draft General Plan

**Notice of Public Hearings on
Draft General Plan**

**Notice of Preparation of a Draft Environmental Impact
Report for the Draft General Plan**

The Berkeley Planning Commission has completed the Planning Commission Draft General Plan for community review and discussion. A public hearing on the Draft General Plan will be held on:

November 8, 2000
at
North Berkeley Senior Center
1901 Hearst Street, Berkeley CA
at 7:00 PM

Additional Planning Commission hearings will be held in January 2001 after release of the Environmental Impact Report on the Draft Plan.

Copies of the Planning Commission Draft General Plan are available free of charge at the Berkeley Planning Department, 2118 Milvia Street, Suite 300. The Plan is also available for charge on the City of Berkeley website at: www.ci.berkeley.ca.us/Planning/.

In accordance with the California Environmental Quality Act, a draft Environmental Impact Report is being prepared to evaluate the potential environmental impacts of the Draft General Plan. A scoping session will be held at 5:00 pm prior to the Public Hearing on November 8 at the North Berkeley Senior Center.

Questions? Contact Karen Haney Owens at the Berkeley Planning and Development Department at 510-705-8137 or email: KAH1@ci.berkeley.ca.us. TDD 644-6915

Real Estate & Home

An advertising supplement to The Berkeley Voice, The Journal, The Montclairian, The Piedmonter

November 3, 2000

Section B ☆

Tarpoft & Talbert If you don't want advice, why ask for it? [B8]



HOMESTYLES.COM/ASSOCIATED PRESS

A better basement

YOU'LL WANT TO SPEND a lot of time below decks when the basement is designed and finished like this one. For many older homes, a basement is a dark, damp, low-ceilinged place that you go to only when you need to work on a messy project or check the furnace. Today's modern basements have become home entertainment meccas that draw friends and family like bugs to a light—in this case, the light of a big screen television or a glowing gas fireplace. A stone fireplace with raised hearth and built-in bookshelves and cabinets creates a media wall.

Mortgage rates down considerably

FREDDIE MAC

McLean, VA—In Freddie Mac's Primary Mortgage Market Survey, the 30-year fixed-rate mortgage averaged 7.68 percent, with an average cost of 1 point (1 percent of the loan amount).

This bellwether rate fell considerably from last week's average of 7.83 percent.

A year ago, the 30-year fixed-rate mortgage averaged 7.96 percent.

This is the lowest the 30-year fixed-rate mortgage has been since the week ending November 12, 1999 when it averaged 7.67 percent.

The average for 15-year fixed-rate mortgages is 7.36 percent this week, with an average cost of 0.9 point, down from last week's average of 7.25 percent.

A year ago, the 15-year fixed-rate mortgage averaged 7.57 percent. The 15-year fixed-rate mortgage has not been lower since the week ending November 19, 1999, when it averaged 7.31 percent.

The rate for one-year Treasury-indexed adjustable-rate mortgages (ARMs) averaged 7.22 percent this week, with an average cost of 1 point, down very slightly from last week's average of 7.25 percent.

This time last year, the 1-year ARM averaged 6.35 percent.

"A volatile stock market and the troubles in the Mideast prompted a flight to quality that brought down bond rates, and

This time last year, the 1-year ARM averaged 6.35 percent.

mortgage rates followed," said Robert Van Order, chief economist for Freddie Mac.

"Although rates will probably rise for next week's survey, home buying continues to grow."

"Figures released today show that homeownership is at an all time high of 67.7 percent, highlighting the stability and affordability of the housing market," added Van Order.

Freddie Mac is a stockholder-owned corporation established by Congress in 1970 to support homeownership and rental housing.

Freddie Mac purchases single-family and multifamily residential mortgages and mortgage-related securities, which it finances primarily by issuing mortgage pass-through securities and debt instruments in the capital markets.

Over the years, Freddie Mac has opened doors for one in six homebuyers and more than two million renters in America.

Coldwell Banker

Some people think just any real estate company will do. Others expect more.

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Forest Highlands.....\$659,000
Privacy is a 3,300+ sq. ft. 4+BD/3BA custom contemporary on 3 acres of beautifully landscaped grounds. Fabulous level floor plan. Perfect for entertaining. **Fritz Hochstetler**



Crocker Highlands.....\$749,000
Enjoy privacy & great indoor-outdoor living in this extensively renovated English-style home. 3+BD/3BA, level lot. **Dian Hymer**

PREVIEWS
EXCEPTIONAL PROPERTIES



Montclair.....\$975,000
PREVIEWS! Sunny & Bright.
Stunning contemporary with great bay/2 bridge views over wooded private walkout 2 car garage, family room, FDR & Texas-sized bonus room. Virtual Tours! Call for appointment. **Ruby H.**



SUNNY ALBANY MEDITERRANEAN.....\$399,000
JUST LISTED! This charming bungalow just glows from the gleaming hwdw flrs to the recently painted walls and cathedral ceilings. 3+BR, 1BA, formal dining plus lovely and private rear yard. Needs a little TLC.



ELEGANT 2-STORY CONDO.....\$489,000
Rare No. Berkeley one-half duplex! Gorgeous hwdw flrs, 3 bedrooms, 2 baths, frplc, formal dining & EIK sp + garage. Walk to campus & Chez Panisse!

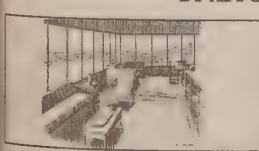
FIRST OPEN

322 Hanover #309.....\$269,000
China Hill - Desirable Condo. Two master suites or 1 BD + den. Sunny unit, big balcony, interior W/D, fireplace, new carpet, paint & linoleum. Vacant & ready to go! Open 1-4 p.m. **Donna Conroy**

OPEN SUNDAY

5439 Locksley Ave.....\$549,000
Ranch-style - Gorgeous! Well-maintained 3BD/3BA with family room, 2 FP's, newly tiled kitchen & baths level garden/yard. Open 1-4 p.m. **Phyllis Wherry**

BY APPOINTMENT



Lake Merritt.....\$695,000
China Park! This 20th floor, 2BD/2BA corner unit has wall-to-wall windows with views from the Oakland Hills to Marin. **Michael Thompson**

Berkeley.....\$575,000
Updated 4-plex w/newer roofs, kitchens & baths. Security gate plus parking and 2 laundry rooms. Walk to BART. Live in one & collect over \$2,500 rent. **Nader Davari**

Montclair.....\$510,000
Space to spare Spacious contemporary 4+BD/3.5BA, soaring ceilings main level. New carpet, linoleum, office. **Nancy Dickey**

Montclair.....\$500,000
38,000+ sq. ft. lot, Views of San Francisco, Bay Bridge & Golden Gate. Level lot from Grizzly Peak. **David Eckert**

Montclair.....\$469,000
3 View Lots. Investment opportunity area of million dollar homes **David Eckert**

Oakland.....\$375,000
View Lot! Design review approved plans included. Do not miss this one. **David Eckert**

3145 Rawson St......\$280,000
Maxwell Park 2+BD/1BA, FP in LR, formal dining study/3rd BD, freshly painted, move-in condition, level yard for garden/play. **Phyllis Wherry**

Oakland/Berkeley Hills.....\$259,000
Gentle Downslope. Just listed and won't last. Located in million \$\$\$ homes area. Create your dream home. Survey plus topo an file. **George Karsant**

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Darling 2BR starter. **Rita Zwerdling**

ALBANY
1265 Portland.....\$399,000
3BR/1BA Mediterranean. **Diane Kay**

940 Ramona.....\$427,000
Sunny 3+BR/1 SBA **Kim Cleveland**

BY APPOINTMENT

12 SUPERB BERKELEY UNITS.....\$1,775,000
PRICE REDUCED! Lovely traditional 1920's building, pride of ownership gem! 12 spacious 1BR units in prime loc., just steps from UC! Solar panels, some parking, great income, upside potential. Call for more info.

BREATHTAKING ALBANY BUNGALOW.....\$425,000
Rehabbed from top to bottom! Fabulous new kitchen & bath! New carpet, 2 bedroom, 1 bath, sunny patio, landscaped gardens! **SOLO**

ARCHITECT DESIGNED WEST BERKELEY HOME.....\$410,000
Soaring, light flooded spaces, full separation of space built in 1979 5 bedrooms, 2+ baths family room, easy indoor/outdoor flow with lush gardens. 2-car garage. Walk to 4th Street shops, near BART. **SOLO**

THE MYTH AND ROMANCE OF CALIFORNIA.....\$995,000
Price reduced over \$200K. World class views from the Berkeley Hills! Take it all in. SF, Bay & Golden Gate Bridge, and the vast Pacific! Unique family home built in 1949, and expanded to two fam living quarters! 2 bedroom 1.5 bath and Great Rm upstairs. 3BR, 2BA downstairs. In this setting, daily living takes on an inspiring new perspective.

UNIQUE CONTEMPORARY IN THE BERKELEY HILLS.....\$509,000
PRICE REDUCED! Enjoy views of the Bay! Remod kitchen in the Italian style w/Wolf stove, fresh paint thruout. 3BR 1BA up, downst has 1BA w/BR or fam rm w/2nd frpl! Pvt patio and garden. Minutes to Tilden Park.

CHARMING BERKELEY DUPLEX.....\$429,500
Old world charm, 1916. High ceilings, built-ins & window & molding. Elegant designer palette. Updated kits & 2+BR & 2BR flats. Walk to UC, BART & urban amenities. **SOLO**

CHARMING ALBANY HOME.....\$427,000
JUST LISTED! Sunny 3+ bedroom, 1.5 bath home with large & level grassy backyard. Wood floors in living and dining room, and bedrooms. Walk to Solano Ave. shops, schools and transit. Roof 1 year old. **SOLO**

EMERYVILLE LIVE/WORK STUDIO.....\$227,000
Historic Bessler Building! A w/ly North-facing windows floods studio w/ light. In the heart of Emeryville, steps from Chiron, new Andronco's and City Hall. Light industrial possible. Close to trans, Marinas, Ikea, Internet T-1 line. **SOLO**

EL CERRITO HILLS CHARMER.....\$415,000
Beamed ceilings, gleaming hardwood floors! Bay views from most rooms and from the deck. Large front and back yards, perfect for games or gardens. 2BR, den/office, 1BA, formal dining and 2-car gar. **SOLO**

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CREDIT WORTHY

By Bobbie Reid

News and information for and about the area real estate community and affiliated industries.

EXERCISE YOUR RIGHT Election Day is Tuesday, November 7th. The Associations of Realtors in Alameda, Oakland and Berkeley have asked me to remind you to exercise your right to vote. Please do.

HELLO CHANETTE Remember Chanette Duplessis? She will be, along with other areas, working Northern Alameda county again. Gary Morrison, President of PhD (Professional Hazard Disclosure) has announced that Duplessis has joined the company. She will be part of the management team, as Regional Vice President of Sales. Duplessis has been a part of the real estate community for the past 11 years, in Alameda and Contra Costa counties and in southern California. She has spent the last five of those years as a sales VP in the geological disclosure business. Give her a call at (800) 511-4959 and catch up.

A.A.R. INFORM MEETING INVITES PUBLIC The public is invited to attend an Inform Meeting on Tuesday, Nov. 14 at 8:30 a.m. The meeting is hosted by the Alameda Association of Realtors. The Inform is dedicated to helping Realtors stay informed about the real estate market, the community and issues that affect the economy. Featured speakers will be City Manager Jim Flint and Assistant City Manager Dave Burger. Future possibilities for the Blanding Shopping Center area, Park Street and Webster Street developments will be the discussion topics. The Inform meeting is held at the Garden Isle clubhouse in Alameda. For more information call Rosemary McNally of Kane & Associates at 510-769-1845.

DRE CREDIT SEMINAR North American Title Company and North American Exchange are presenting a 1031 tax deferred exchange seminar. The seminar is DRE approved for 3 credit hours. Lloyd W. Kendall, Jr. will be the speaker. Kendall serves as tax counsel for North American Exchange and has lectured most recently at the University of California at Los Angeles. Find out who may act as 'Qualified Intermediary,' what types of properties qualify, about the three property and 200 percent rules and new procedures regarding reverse exchanges. All this and more. Mark your calendars for Thursday, Nov. 9th from 12:30 p.m. to 4:00 p.m. There is a \$10 registration fee and refreshments will be served. For attendance information contact Donna Smyth, Marketing Representative for the Alameda

branch of North American. "All areas are invited," said Smyth, "people are invited to call their local rep, but if they call the Alameda branch at 510-561-1477 or Scott Thompson at the Montclair branch we will forward their registration."

O.A.R. HOSTS TOWNHALL MEETING A meeting, with a townhall format, on Realtor Safety will be hosted by The Oakland Association of Realtors. The safety session presenter will be Chief Word, of the Oakland Police Department. It is scheduled for Wednesday, November 8th, from 3:00 p.m. to 4:30 p.m. The location is the auditorium in the OAR building on Webster Street, in downtown Oakland. To find out more call OAR's General Manager Colleen Porter or Judith Boren at 510-836-3003.

FREE SENIOR CARE GUIDE Georgia Richardson of Richardson Real Estate Services is offering a complimentary issue of New Lifestyles, an area guide to senior residences and care options. Guides are available for the San Francisco Bay or the Sacramento/North Bay areas. Richardson is a member of the Associated Real Property Brokers Board of directors and was voted Realist of the Year. To receive the free guide call Richardson at 510-569-3499.

PLAY IT SAFE A Safety Awareness Class is offered by Fidelity National Title Company for real estate agents. The class will cover safety tips and procedures, as well as self-defense information. The instructor will be Al Lazano with the Oakland Police Department. "The topic of safety, in any industry is important," commented Aidea Jerome, Marketing Representative for Fidelity's Montclair Branch. "Our goal is to facilitate the OPD, in getting the word out. We will bring the class to the real estate offices." If you would like to have this class presented at your office, contact Aidea Jerome at 510-339-9800.

A GOOD TIME FOR OLE TIMERS Be a part of the Real Estate Ole Timers Reunion Luncheon. The reunion started ten years ago and is the brainchild of Bob Valva of Valva Realty in Oakland. "It's an opportunity to get together with friends and industry acquaintances from the past," said Valva. "People get busy and lose touch. This reunion is a fun and easy way to catch up." Real estate agents and affiliates, from Berkeley, Oakland, Alameda and San Leandro, aged 55 and over are invited. If you would like to be on the mailing list or receive more information call Valva at 510-451-7317.

SERKES BECOMES SENIOR SPECIALIST Ira Serkes of RE/MAX Bay Area in Berkeley has been granted a new professional designation as a Senior Real Estate Specialist. The SRES designation is granted to Re-

altors who have expertise in representing Seniors and their special needs. "I recently received my AARP card and joined the senior citizen ranks myself," Serkes commented. Serkes works with his wife and partner, Carol Serkes. They specialize in marketing East Bay homes to "internet empowered consumers" and host their award winning website <http://www.berkeleyhomes.com>. Serkes can be reached at 510-526-6668 or ira@berkeleyhomes.com.

A.R.P.B. NEW MEMBERS The Associated Real Property Brokers invites all new members to attend a New Member Orientation. The get-together will be held at the Oak Tree Grill on Wednesday, November 8th at 6:00 p.m. "We like to give our new members a proper welcome," said Anita Jones, ARPB President, "and provide them with the necessary information on our organization." For more information contact Jones at Sessions Real Estate 510-304-4042.

SONNIER'S SWAN SONG Denise Sonnier, President of the Women's Council of Realtors East Bay Chapter invites all members and those who would like to become members to her final meeting as President, before handing over the gavel in December. The meeting will be on Friday, Nov. 17 at 11:30 a.m. His Lordship's at the Berkeley Marina will be the location. The featured speaker will be Joann Fossland, who lectures around the country for the national WCR. Her presentation will focus on personal coaching for entrepreneurs and business owners. Admission includes a prime rib luncheon. For reservations or information call Sonnier at 510-521-6083 or Vice President Ramona Chang of Chang & Hardeman at 510-482-3800.

LUNCH AND LISTEN The Berkeley Association of Realtors is holding their networking luncheon on Wednesday, November 8th, at 12:15 p.m. The meeting is sponsored by

Escrow Officers Sonja Harrell and Linda Cook of New Century Title Company's Berkeley Branch. Alan Kropp CE, GE of Alan Kropp & Associates will be the timely topic speaker. As a Geo-Technical Consultant, he will be presenting the latest information on landslides in Berkeley and surrounding areas. Reservations are a must. Call the BAR office at 510-848-4288. Due to the Thanksgiving holiday there will only be one November meeting. The next luncheon is scheduled for Wednesday, Dec. 6.

WHO'S ON FIRST?? Lisa Belzer has joined Fidelity National Title Company. As an escrow officer, Belzer comes to Fidelity with fifteen years experience in the industry. She will be hanging her hat at Fidelity's Montclair office. Belzer can be reached at 510-339-9800. Don Littell, Alameda County Manager for Commonwealth Land Title announced a new addition to the company. Escrow Officer, Noel Sommerfeld joins CLT's Oakland branch. Sommerfeld has 15 years experience in the industry, in Montclair and Albany. To reach Sommerfeld, call Commonwealth at 510-339-1010. Senior Loan Consultant, Denise Sonnier has completed a consulting assignment with Ryland Homes. She has decided once again, to hang her hat with Gallagher & Lindsay in Alameda. In addition, she is the 2000 President of the Women's Council of Realtors East Bay Chapter. To reach Sonnier call 510-521-6083.

WHAT'S UP DOC?? I need your information for this column, Fundraisers, promotions, designations, change of scenery (company).

I want to know it all. Information deadline is the Friday before the next weekend.

Fax your info to me at 510-441-7191 or for a handy form to fill out, call me at 510-581-4080.

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Gracious two-story Brown shingled Craftsman with a darling cottage offers a once in a lifetime opportunity. Newly painted, elegant rooms include 5+ bedrooms and 3 bathrooms. Stunning oak floors throughout, just refinished a large yard with several fruit trees and award winning roses. Short walk to popular Piedmont Ave., BART, restaurants, the library, etc.
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New Listing

695 Walavista Avenue, Oakland
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5353 Golden Gate Avenue
Custom built in 1994, 3 bedroom, 2.5 bath, lots of natural light, high ceilings, open and airy floor plan, nice architectural details. Features include luxurious master bedroom suite with a lovely view from the balcony, full sized laundry room on upper level, deck off dining area, 2 car garage with interior access, prime upper Rockridge location.
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Delightful Mediterranean in Diamond Heights!
Mediterranean Charm! 2 bedroom, 1 bath in Lincoln Avenue area of Oakland. Gleaming hardwood floors, fireplace, detached garage, basement plus room, unique yard/garden, close to shops and schools! **Offered at \$330,000.**
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on where you work and live, how you pay your bills, and whether you've been sued, arrested, or filed for bankruptcy.

Companies that gather and sell this information are called Consumer Reporting Agencies. The most common type of credit reporting agency is the credit bureau. The information credit reporting agencies sell about you is called a consumer report.

The Fair Credit Reporting Act is designed to promote accuracy and ensure the privacy of information used in consumer reports. Businesses that supply information about you to credit reporting agencies and those that use consumer reports also have new responsibilities under the law.

Frequently asked questions

Here are some questions consumers commonly ask about consumer reports credit reporting agencies — and the answers.

Q. How do I find the credit reporting agency that has my report?

A. Contact the credit reporting agency listed in the Yellow Pages under "credit" or "credit rating and reporting." Because more than one credit reporting agency may have a file on you, call each until you have located all the agencies maintaining your file. The three major credit bureaus are:

- Equifax PO Box 740241 Atlanta, GA 30374-0241 (800) 685-1111
- Experian PO Box 949 Allen, TX 75013-0949 (888) EXPERIAN (397-3742)
- Trans Union PO Box 1000 Chester, PA 19022 (800) 916-8800

In addition, anyone who takes action against you in response to a report supplied by a credit reporting agency — such as denying your application for credit, insurance, or employment — must give you the name, address and telephone number of the credit reporting agency.

Q. Do I have a right to know what's in my report?

A. Yes. The credit reporting agency must tell you everything in your report, including medical information, and in most cases, the sources of the information. The credit reporting agency also must give you a list of everyone who has requested your report within the past year — two years for employment related requests.

Q. Is there a charge for my report?

A. Sometimes. There's no charge if a company takes adverse action against you, such as denying your

application for credit, insurance or employment, and you request your report within 60 days of receiving the notice of the action. The notice will give you the name, address, and phone number of the Credit Reporting Agency. In addition, you're entitled to one free report a year if you certify in writing that (1) you're unemployed and plan to look for a job within 60 days, (2) you're on welfare, or (3) your report is inaccurate because of fraud. Otherwise, a Credit Reporting Agency may charge you up to \$8.50 for a copy of your report.

The FTC works for the consumer to prevent fraudulent, deceptive and unfair business practices in the marketplace and to provide information to help consumers spot, stop and avoid them. For free information on any of 150 consumer topics, call toll-free, 1-877-FTC-HELP (1-877-382-4357)

Next week: What's in my report?

When should I lock in an interest rate?

Interest rates make home ownership a bit more complicated. As rates go up, buying a home at today's interest rates is often priced out of the market. Then rates move even higher. The way to keep cost down is to lock in an interest rate before rates rise.

A lock-in interest rate is a commitment from a lender to loan you money at a specific interest rate. The commitment is good for a certain period of time, typically 30 days. If you complete your purchase or refinance within that time frame, you are locked in.

The lender may still be willing to give you a mortgage, if you qualify, but it will be at a higher interest rate than was promised to you in the loan agreement if rates have risen in the meantime.

Usually you need to have an accepted offer to purchase a home before a lender will lock-in a rate for you. With an accepted offer, some lenders will lock you in at the time you complete a loan application. Others will lock you in until your mortgage is approved.

Some lenders, like Countrywide, allow you to lock in a rate while you are looking for a home. These lenders often require that you go through the preapproval process. This means you must complete a loan application, provide the required documentation, and have your credit checked.

Lenders also vary on the length of their lock-ins and the amount they charge borrowers for the privilege of locking in. Some lenders offer a full range of lock-ins from 15 to 120 days. Interest rates may vary depending on the length of the lock-in; the shorter the lock-in time, the lower the interest rate. Also, there's usually an additional up-front fee charged for a lock-in. One-eighth of a point for each 15 days is customary. (One point is equal to one percent of the mortgage amount.)

The alternative of locking in an interest rate is to allow the rate to float during the mortgage processing period.

The benefit of not locking in is that if interest rates move lower before the final loan documents are drawn, the borrower gets the benefit of the lower rate.

So when interest rates are declining, it's better to let the rate float. If interest rates drop after you've locked in, most lenders will not pass on the benefit of the lower rate to the borrower.

Cendant Mortgage offers a rate protection option that is like a lock-in, but it allows the borrower more flexibility if interest rates drop. With rate protection, your interest rate can't go higher than a quarter percent above the protected rate. If interest rates drop, you have a one-time option to lock in at a lower rate.

Your loan agent should be able to advise you about whether or not it's advantageous to lock-in a rate. In today's rising interest rate environment, most buyers are opting to lock-in. Once you've locked in a rate, your loan must close before the lock-in expires or you lose the rate.

Real Estate Forum



By Dian Hymer

day's rising interest rate environment, most buyers are opting to lock-in. Once you've locked in a rate, your loan must close before the lock-in expires or you lose the rate.

Therefore, make sure that you follow up on all the necessary financial documentation, like verifications of deposit and employment, so that you're closing is not delayed. You may find that your lock-in expires before the closing date in your purchase agreement.

If so, ask the sellers to close early in return for allowing them to rent back from you at a cost equal to what they were paying as an owner.

Dian Hymer is a top-producing broker associate with Coldwell Banker in the Montclair/Piedmont office and author "Starting Out, The Complete Home Buyer's Guide", revised 1998, Chronicle Books. Order copies from Chronicle books: (800) 722-6657.



1518 Blake Street, Berkeley

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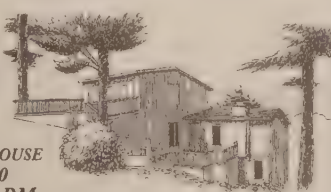
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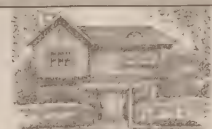
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Faye Keogh, ext. 126 \$1,250,000



COMING ATTRACTION!

2946 Russell. Showings begin Nov. 7
Bebe McRae, ext. 145 \$1,195,000



1128 SHATTUCK

The Best of North Berkeley! Gorgeous remodel 4+BR, 3 full baths plus separate 1BR apartment. Views, decks, garden!
Linda Wolan ext. 123 \$975,000



CLAREMONT BEAUTY!

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Bebe McRae, ext. 145 \$850,000



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New kitchen! Extensive foundation & seismic retrofitting! 5BR, 4BA, incl. au-pair w/sep entrance! Level out to yard. Bay views! Wonderful Rose Garden neighborhood!
Bebe McRae, ext. 145 \$795,000



THOUSAND OAKS

Wonderful traditional with grand proportions and Bay views! 4BR, 2.5BA, lovely yard, 2 car garage, walk to Solano shops!
Bebe McRae, ext. 145 \$745,000



3145 COLLEGE AVENUE @ ALCATRAZ

Classic 4 unit bldg in prime location. 1BR units, 3 w/fp, 3 garages, hardwood floors, patio, storage.
Faye Keogh, ext. 126 \$495,000

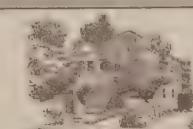
159 TAMALPAIS

Architecturally distinguished "fairy tale" property in magical community! Built in 1925, designed by W. R. Yelland! 1BR, 1.5BA. Needs complete restoration. A piece of history within walking distance to parks, shops & UCB.
Susie Schevill, ext. 144 \$370,000

3103 COLLEGE AVE.

3BR, 1.5BA. Elmwood Brown Single Craftsman w/orig. details. Very charming huge yard. Built-ins. Stained glass windows simply beautiful.
Nancy Noman, ext. 124 \$595,000

OAKLAND



5160 SHAFTER • Open Sunday 2-4

Rockridge Victorian! Very special 2+bedrooms, 1 bath with big basement and big yard! Move-in condition! Walk to BART!
Bebe McRae, ext. 145 \$415,000

THE PARKWOODS 260 Caldecott #113

Handsome & most desired "Piedmont" 2BR/2BA condo in most quiet location. Large, light & private. Superb amenities: pool, sauna, gym, security, parking.
Tricia Swift, ext. 140 \$345,000

KENSINGTON



45 WINDSOR • Open Sunday 2-4:30

Charming & stylish 3BR, 1.5BA cottage on cul-de-sac. Updated kit, hwd floors, great yard. Beautiful!
Nancy Noman, ext. 124 \$529,000

ALBANY

803 EVELYN • Open Sunday 2-4

New listing! Lovely Tudor, spacious 2BR 1BA, sep dining rm. Far in sunny kitchen, garage/office + extra storage. Walk to Solano.
Ruth Brassetto, ext. 147 \$425,000

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GREAT ESTATES

Median home price up 13.4 percent over last September

CALIFORNIA ASSOCIATION OF REALTORS
LOS ANGELES (Oct. 25) — Sales of existing homes in California in September posted a 0.6 percent decrease and the median home price rose 13.4 percent compared to the same period a year ago, the California Association of Realtors and Real Estate Solutions, a real estate information service, reported today.

"The median price of a home in California rose by double-digits for the 10th time in the last 12-month period," said C.A.R. President Richard F. Gaylord. "Consumers continue to be optimistic about the California economy and demand for housing remains strong."

Closed escrow sales of existing, single-family detached homes in California totaled 566,630 in September at a seasonally-adjusted annualized rate, according to information collected by C.A.R. from more than 90 Multiple Listing Services (MLS) statewide. Statewide home resale activity declined 0.6 percent from the 570,290 sales pace recorded in September 1999. Resale activity posted an increase of 1.5 percent in September 2000 compared to August 2000.

The statewide sales figure represents what the total number of homes sold during 2000 would be if sales maintained the September pace throughout the year. It is adjusted to account for seasonal factors that typically influence home sales.

The median price of an existing, single-family detached home in California during September 2000 was \$248,020, a 13.4 percent increase over the \$218,710 median for September 1999, C.A.R. reported. The September 2000 median price decreased 2.7 percent compared to August 2000. C.A.R., in conjunction with Real Estate Solution's MetroScan software and information product, reported that more than 88 percent of California cities and communities showed an increase in their respective median home prices from a year ago. Highlights of C.A.R.'s resale housing

figures for September 2000:

C.A.R.'s Unsold Inventory Index for existing, single-family detached homes in September 2000 was 3.3 months, compared to 3.8 months for the same period a year ago. The index indicates the number of months needed to deplete the supply of homes on the market at the current sales rate.

Thirty-year fixed mortgage interest rates averaged 7.90 percent during September 2000, up from 7.80 percent in September 1999, according to the Federal Home Loan Mortgage Corp. Adjustable mortgage interest rates averaged 7.27 percent in September 2000, up from 6.18 percent in September 1999.

The median number of days it took to sell a single-family home was 32 days in September 2000, down from 35 days for the same period a year ago.

Regional MLS sales and price information is contained in the charts that accompany this press release. Regional sales data is not adjusted to account for seasonal factors that can influence home sales. The MLS median price and sales data for detached homes is generated from a survey of more than 90 associations of Realtors throughout the state. MLS median price and sales data for condominiums is based on a survey of 64 associations. The median price for both detached homes and condominiums represents closed escrow sales.

"Sales decreased slightly in September compared to a year ago, reflecting the historically low inventory of homes for sale," said Leslie Appleton-Young, C.A.R.'s vice president and chief economist. "C.A.R.'s unsold inventory index was at 3.3 months in September."

In a separate report covering more localized statistics generated by C.A.R. and Real Estate Solution's MetroScan service, 306 of 345 California cities and communities showed an increase in their respective median home prices from a year ago.

Using the MetroScan database, median home prices are generated

from new and existing condominium and single-family closed escrow sales. These localized MetroScan statistics are based on county records data rather than MLS information.

Note: Large changes in local median home prices typically indicate both local home price appreciation, and often, large shifts in the composition of housing market activity. Some of the variations in median home prices may be exaggerated due to compositional changes in housing demand. Among the highlights of the September localized data collected by C.A.R. and Transamerica Intelligence:

Statewide, the 10 cities and communities with the highest median home prices in California during September 2000 were:

Atherton, \$2,520,000;
Los Altos Hills, \$2,222,500;
Hillsborough, \$2,131,500;
Woodside, \$1,962,500;
Saratoga, \$1,325,000;
Belvedere/Tiburon, \$1,325,000;
Los Altos, \$1,250,000;
Palos Verdes Estates, \$822,000;
Orinda, \$810,000;
Palo Alto, \$800,000.

Statewide, the 10 cities and communities with the greatest median home price increases in September 2000 compared to the same period a year ago were: Atherton, Santa Paula, Sausalito, Orinda, Dana Point, Los Altos, Monterey, Saratoga, La Jolla and Altadena.

The California Association of Realtors (www.car.org) is one of the largest state trade organizations in the United States, with more than 95,000 members dedicated to the advancement of professionalism in real estate. C.A.R. is headquartered in Los Angeles.

Rats! Time to thwart the vermin

By Jay Romano

NEW YORK TIMES

They don't write, they don't call, and they don't wait for an invitation to make themselves comfortable in your home.

"This is the time of year that rats and mice start looking for warmth, food and shelter," said Arthur Katz, president of Knockout Pest Control in New York.

"And even the most expensive homes in the best neighborhoods have them."

"Both rats and mice are common, not only in urban areas but in the suburbs, too."

While it is impossible to say with any certainty whether the rodent population is higher than normal — official figures are not compiled — anecdotal reports from pest control experts seem to support that perception.

Here, then, are some tips for keeping these unwanted guests out of your house or apartment.

"The name of the game is prevention," said Jerry Quinlan, an entomologist for Assured Environmental, a pest control company in Manhattan.

"A mouse only needs an opening of a quarter of an inch or so to get into your house."

"So you want to seal up the most common entry points."

Such points include areas where pipes, wires or cables enter the house and spaces around doors and door frames.

"The most common entry point is at the base of exterior doors and garage doors," he said, pointing out that weather-stripping on such doors should be replaced if any gap is present.

"If you're inside the house or garage and can see light coming through under the door, a mouse can

While cheese is depicted as the bait of choice in cartoons, mice seem to prefer such items as chocolate and peanut butter.

probably get through, too," he said.

Quinlan added that it is also important to avoid attracting rodents to the house itself.

"The area around the house should be clean and free of debris," he said. "And garbage cans should always be covered."

And while those who live in apartment buildings have less control over the entry of mice and rats into the building itself, Quinlan said, they can make it less likely that rodents will infiltrate their apartments.

"All penetrations into the apartment must be sealed," he said, referring to the holes in walls and floors where heating and plumbing pipes enter the apartment.

"We seal around all penetrations with copper mesh," Quinlan said. "It's coarser than steel wool, and it doesn't rust."

What does one do, though, when attempts at interdiction have failed?

"There are a variety of methods for getting rid of rodents once they're in your home or apartment," said Katz.

Generally speaking, he said, the methods fall into two broad categories: traps that capture the pests and chemicals that kill them.

"One of the first things we use are glue boards," he said, referring to rectangular pieces of cardboard

coated with glue and

walls where mice

While glue boards

inexpensive and easy

said, some people use

them because of the

cause for the reason

such people use a

method of extermination

by mechanical means.

"The snap trap is

mon," he said. "It's

the most common

method of extermination

because it's so simple

to use and it's so

effective. It's the

same principle as

the mousetrap. You

set it, you bait it,

and you wait. It's

the same principle

as the mousetrap.

You set it, you

bait it, and you

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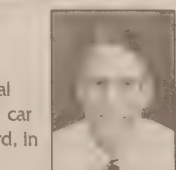


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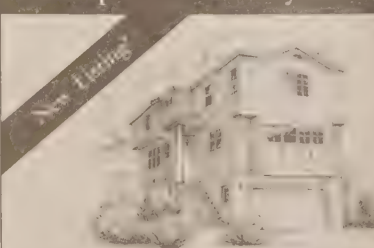
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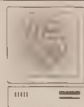
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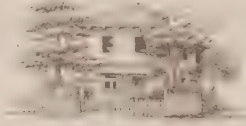


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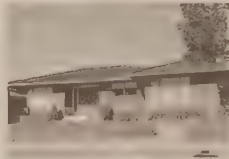
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New Web sites offer tips and tools for do-it-yourselfers

By Dru Wilson
THE GAZETTE

For all you do-it-yourself tilers, woodworkers, plumbers, gardeners, interior designers and general handy people, there's an incredible, relatively new tool to help you get the job done.

It's the computer, and although it won't hammer the nails or fertilize the lawn for you, it can take you to places that offer everything from the newest home and garden products to assistance for do-it-yourself projects to tips on gardening and training pets.

Every day, it seems, there's some new Web site geared toward the booming do-it-yourself market. Here are some newer sites where you can go to get the lowdown.

Don't have a computer? Head to the library and use one there.

Home

■ <http://www.homestore.com/>
This site offers a multitude of products and services. You can learn how to install a doggie door, plan a new home and find someone to build it, check out the latest mortgage interest rates, look into buying property in Hawaii, and get information on maintaining pools and spas.

Need information on financing a remodeling project? This is the place to find it.

The Health and Safety area provides tips for making kitchens and baths safe for kids and becoming smoke-detector savvy.

You can also share ideas through the message board and find out how to test your water, check for lead paint and do a home-evaluation quiz if you are buying or selling a home.

■ <http://www.homeportfolio.com/>

HomePortfolio is an online marketplace for home design products, information and services.

It offers consumers a large database of home design information and products, including tiles for floors and countertop, kitchen and bath cabinets, fabrics and closet systems.

The site also lets users set up online portfolios for saving and organizing ideas and favorite products, and provides links to local retailers and designer showrooms.

It's useful for both those who have money for creative decorating and those who just want to browse and learn about the latest trends and styles in home decor.

You can also find a tie-in to MTV's "The Real World." Wonder where MTV found the blue velvet sofa, Gothic chandelier and other furnishings that decorate the historic New Orleans mansion used in the show's latest season?

Go to the homeportfolio Web site, click on Great American Homes, then click on the Belfort Mansion for all the details.

■ <http://www.DIYonline.com>

This site lets users custom-design a home improvement project, receive printouts with drawings of their plans along with step-by-step instructions, generate a complete parts list with prices, and locate a retailer to get the materials you need.

It also includes a chat room, e-mail newsletters, live "Ask an Expert" forums, tips for success and more.

Within the Web site are specific design tools for kitchen, decks, sprinkler systems, utility shelves, workbenches, gazebos, fences, greenhouses and baths.

There are also calculators to help determine how much paint, concrete,

tile or wallpaper is needed for any project.

It also helps users draw up a list of tools for their project. The only drawback: Adobe Acrobat is required to print out a design.

■ <http://ASKanything.com/>

This new Web site bills itself as the "eBay of knowledge-exchange." Users can post a question to an expert for free or offer a dollar amount to encourage experts to respond immediately and comprehensively.

The higher the bid, the more prominently the question is displayed on the site.

The site has lined up more than a thousand experts for real-time chats or e-mail answers on hundreds of topics such as health, finance, technology, home improvement, sports and entertainment.

For example, Dan Eskelson, owner of Clearwater Landscape Design in Priest River, Idaho, is a contributing expert and has talked on finding a contractor and investigating reliability and performance record.

The site promises that its experts are screened for level of experience, qualifications and background, but users should still realize there are no guarantees attached to the advice.

■ <http://www.cornerhardware.com>

Fill your virtual shopping cart with power tools, painting supplies and other items you'd find at a hardware store, or look for articles to help you with your projects. Sample topics: how to find a stud in your wall,

12 common wiring problems, how to sharpen chisels and how to remove wallpaper.

There is a question and answer feature and live help chat with specialists.

Want to hire someone to do the work? Click on the "services" label atop the home page, which will take you to a guide of professional services through

■ <http://www.handymanonline.com>

Handyman services reportedly have gone through a screening process, which includes checks for licensing, insurance and references.

Contractors are also personally interviewed by Handyman Online, and the company follows up to check on customer satisfaction.

■ In addition,

<http://www.servicelane.com> is a link that helps users find local service professionals;

<http://www.improvenet.com> provides free personal assistance for home improvement projects, from start to finish.

Get to both links by clicking on the logos under "our service partners."

■ <http://www.allaboutthhome.com>

This helpful Web site offers tips on a variety of subjects, including appliances, cleaning, lawn care, safety, seasonal subjects, pests, disasters and warranties.

There are also places to go for freebies, home forums and calculators to help you decide how much you need of carpet, fencing, mulch,

paint or other materials.

The site is sponsored by Service-Master Clean, a national restoration and cleaning company.

■ <http://www.build.com/>

This site bills itself as the ultimate research tool for home projects. It has a directory of manufacturers and products.

Click on the directory, then click on what you want to build or purchase and it will link you to the manufacturer.

You can do building and home improvement shopping online, get a listing of professionals from architects to real estate agents and tap into an online source of home improvement magazines.

The only drawback is that it sometimes doesn't get local enough to find a nearby outlet.

■ <http://www.homedepot.com>

Home Depot is testing its online store concept and hopes to expand it soon. In the meantime, you can use this site to get tips on installing a ceiling fan or Pergo flooring, for example.

It can compile a list of supplies and tools and calculate how much material you will need and has an ask-an-expert feature if you run into problems.

■ <http://www.ubuild.com>

This site for woodworkers offers a variety of simple patterns for building wood projects, including birdhouses, rocking horses, toy trucks, blanket chests, garden benches, playhouses and cabinets. The plans av-

erage about \$9.95

■ Two more are

<http://www.vagev.com>

If you are remodeling a home and want authentic vintage items, visit either of these Web sites. Both offer a large assortment of vintage items such as mantels, light fixtures, new

Prices range from \$10 to \$100. Both are in New England, but expect to pay to have items shipped across country.

Both Colorado Springs and Denver have local salaried employees where you can go and see things in person.

Garden

■ <http://www.garden.org>

This National Gardening Association site is full of general information for gardeners, but one most useful feature is a library.

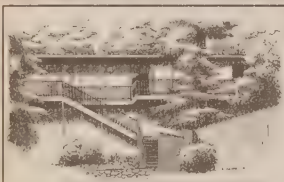
There are also how-to books, line courses, a horticultural dictionary and plant name finder, a calendar, message board, and links to a kids' gardening site.

Need specific help? You can search their library for articles.

■ <http://www.garden.com>
Use this e-commerce site to buy seeds, plants, tools and other garden products; ask questions.

See WEB, Page B7

OPEN SUNDAY! 2 - 4:30



6725 Thornhill Dr.
Montclair home..
nestled in the trees,
2 Br, 2 Ba, hdwd flrs,
granite counters,
Hot tub!
Offered at...\$389,000



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A very special lovingly cared for 3 bedroom, 2.5 bath home awaits the discriminating buyer. You will love entertaining family and friends in this charming traditional living room, dining room, remodeled kitchen, recreation room plus study/office area.

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Open Sunday
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203 Willamette Ave. ~ Kensington

Here's your chance to own a gracious, traditional 3 bedroom, 2.5 bath home in mint condition. All the charms of yesteryear but with the updated modern conveniences of today. You will especially love the grandness of every sun-drenched room. You will also enjoy the beautiful views of S.F., Bay and Golden Gate.

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\$39,900 Hillmont Drive. Secluded view lot located between 7544 & 7552 Hillmont. Margaret Lomba (510) 814-4829

\$65,000 360 Vernon St. Great Studio in nice location. Separates bedroom & living area. Call Karin Ingman Fox (510) 814-4840

\$139,000 1428 3rd St. Duplex! Two 2 bedrms, 1.5 baths, great SOG. Call Kathy Hirsch (510) 814-4840

\$149,000 1434 3rd St. Duplex! Two 2 bedroom, 1.5 baths, great SOG. Call Kathy Hirsch (510) 814-4840

\$250,000 3322 Deering St. Duplex! Two 2 bedroom, 1.5 baths, laundry room, units both with laundry room, floors in lower unit, new carpet in upper. Two car garage and newer roof. Tere Lee (510) 814-4840.

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\$225,000 14023 Seagate Dr. Gracious Seagate unit near pool. Single level, open floor plan, 2 baths, dining area, fireplace in living room and inside laundry. All appliances included. Tere Lee (510) 814-4840

\$231,250 14403 OUTRIGGER DR., Single level 2 bedroom, 1 bath condo with fireplace and views of Tony Lama golf course. Inside laundry, community pool, spa, and tennis courts. Tere Lee (510) 814-4840

\$249,000 3421 Monterey Blvd. Perfect for 1st time buyer! Great 3 bedroom, 1 bath home! Large lot with side yard for a boat or

RV parking. Backyard great for children to play. Lots of storage space in attic. A must see! Karin Ingman Fox (510) 814-4878

\$265,000 14625 Outrigger Dr. Lovely unit on the golf course! In great condition! Two bedrooms, 1.5 baths, living area fireplace and inside laundry. All appliances included. Two 1 car garages. Tere Lee (510) 814-4840

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\$289,000 1109 Dutton Ave. Super clean single level ranch home. 3 bedrooms and 1.5 bath, fireplace and attached garage. Great yard! Darlene Hessler (510) 814-4777

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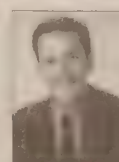
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FROM PAGE B6

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INTRODUCTION

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Advice often falls on deaf ears

Number 342 in a series of true experiences in real estate

It is always a surprise to us when sellers ask our advice, then fight us when we give it. It doesn't make sense. If they went to a dentist with a toothache and his advice was a root canal, would these people say, "No, you're wrong. I'll just brush that tooth well?"

It seems doubtful. They might want to ask another dentist what he thinks, maybe several dentists if what they really want is someone who thinks brushing works as well or better than a root canal.

But it seems to me that a thinking person goes to the trouble of asking for advice because he wants to know what the expert will say.

He may choose not to follow the advice but he won't deny that it exists. Otherwise, why bother asking in the first place?

We talked to a seller not long ago who pointed out to us a number of things about his house that caused him concern.

He worries about the missing linoleum squares in the recreation room, something he's intended to fix but hasn't. He says the blistered finish on the deck off the living room looks bad and he thinks he should apply new waterproofing. His roof hasn't been replaced in more than 25 years.

"How important do you think these things are?" he asks. He adds, "The roof isn't leaking."

We tell him that to some degree all of these things will influence the price he will get for the house but that the roof is surely the most important.

When we arrived at the house that day, we'd noticed that the roof looked bare in many spots. Others will notice too.

Also, leaking or not, a 25-year-old roof is near the end of its life. A buyer will expect compensation for it.

Why not replace it now when it is possible to choose the roofer, compare bids, and be done with it?

"Maybe the buyer won't notice," the man says. Then, moving along his path rapidly, he adds, "I don't think a buyer will care."

This seller had stopped being a worrier and had become a defender. He'd asked what we thought. Now he was telling us we were wrong.

Not that these things are cast in stone. There is a chance, for example, that a buyer will appear, who is unconcerned about the roof. Very unlikely, but possible. We said this to the seller.

We also said, "Anything about your house that you can fix, espe-

It seems to me that a thinking person goes to the trouble of asking for advice because he wants to know what the expert will say.

cially things that may become negotiating issues, you should fix.

"This doesn't mean making your house like new. This doesn't mean spending money you don't have. But it is advisable to do what you can to eliminate points of concern, to anticipate potential problems and to head them off at the pass."

Here's a way to consider getting ready to sell.

Suppose you've been driving your car for many years. You've taken pretty good care of it but it's getting old and you plan to replace it.

What will you do to get the car ready for sale? You'll probably wash it and clean out the inside. You know that clean makes a difference.

You'll probably hunt up the servicing sheets from the mechanic and any manuals you have on the car. The new owner will want these.

What about the radio that's on the fritz? If you can afford to and you have the time, installing a new radio will eliminate any conversation about it — except that you will point out that the radio is brand new.

How much will this cost you? \$100 installed? How much would the buyer have expected to take off the price if you hadn't put in a new one?

You can see how the process works. Let's say that the rings are worn. (I know very little about cars. I'm making all this up.)

If you tell the person who is interested in the car that it has worn rings, you'll get one of two responses: "Oh. Thanks. Bye." Or, "Well, I might be interested in buying at a lower price."

What if you had an estimate from your mechanic for replacing the rings? You don't have the work done but you have a dollar amount attached to fixing the problem. Now you can say to an interested buyer, "My mechanic has given me this bid for new rings when they're needed. I've priced the car accordingly."

People want to know what they're buying. Not everyone is in the market for an older car, but some people are. Your chances of selling to

one of them grow greater when you can demonstrate what you are offering.

It goes for houses, too. Clean helps considerably. Repairs and upgrades may make all the difference.

Receipts and warranties for work already completed, also bids for such things as replacing an old roof or broken down furnace provide a baseline, a dollar number from which to work.

These allow a buyer to make an informed offer. He's not operating in the dark and neither are you.

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Anet Tarpo and Pat Talbert are licensed real estate agents who specialize in single family houses. They also offer hourly real estate consulting and coaching. They can be reached by e-mail at patanet@tarpoandtalberty.com or by phone at 510-653-2050.

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2 Bd 1 ba single **SOLD** me at
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2 UNITS **SOLD**
2 - 2 BD / 1 BA \$250,000

SAN LEANDRO
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townhome at **SOLD** \$275,000

14403 OUTRIGGER **PENDING** 2 BD / 1 BA
on the Golf Course \$231,250

13925 SEAGRAM **PENDING** 2.5 largest
model at Marina Seagate! 2 car garage
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NEW LISTING:
14023 SEAGRAM **PENDING** 2 lower level
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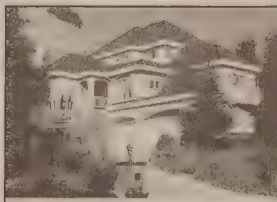
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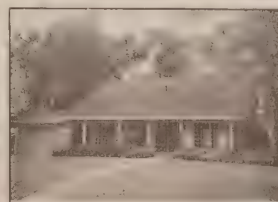


BLACKHAWK VALLEY! \$1,700,000
A beautiful home in a lovely creekside setting featuring 4000 sq. ft., 4 bedrooms + den, 3.5 baths, maple and granite kitchen, hardwood floors and a large level lot.

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Expanded and upgraded 4 bedroom, 3.5 bath home with remodeled kitchen, upstairs family room with full bar, library and game room, marble fireplace and beautiful landscaping.

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Nature lover's paradise located at the Kensington hilltop! This charming home features 3 bedrooms, a lovely kitchen, and a great view of surrounding hills.

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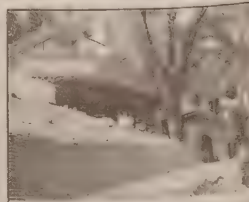


SIMPLY CHARMING! \$589,000
Cape Cod style home with 4 bedrooms, 2 baths, new carpet throughout, updated kitchen, freshly painted and located on a corner with a large park-like yard.

MARTINEZ \$349,000
Cozy home in a great location! Featuring 3 bedrooms, 2 baths, bonus room, updated kitchen and baths, hardwood floors throughout and move-in condition

MARTINEZ \$329,000
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SPECTACULAR DESIGN! \$1,299,000
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Visit our website for a Virtual Tour!

WALNUT CREEK \$938,000
Lovely new home with gorgeous valley views, 4 bedrooms, 2.5 baths, gourmet kitchen with cherry cabinets, marble bathrooms, state on all decks, patios and steps!

WALNUT CREEK \$455,000
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CRAFTSMAN STYLE CHARM \$339,900

3 BR, 1.5 BA 5435 Zara Ave. (Open Sun 2-4) Huge formal dining Rm., gleaming hardwood floors, all new interior & exterior paint, attached garage w/storage inside laundry room, spacious living room, breakfast room, Study alcove. www.carladellazoppa.com (510) 662-8558

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NORTH BERKELEY 4 PLEX \$385,000

1422 Milvia (Open Sun 1-4) Charming Victorian building with 4 rental units. (3) 1 BR Units & 1 Studio. Lovely backyard w/ storage bldg. Close to shops, restaurants, transportation. Jame Lake (510) 662-8487 or Marilyn Earhart (510) 662-8489

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HIGH IN THE HILLS \$224,988

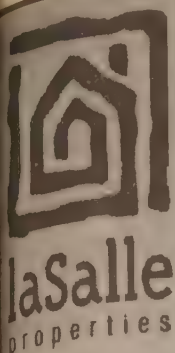
2+BR, 1BA Affordable, charming on quiet street with a great yard! Newer deck off spacious country kitchen. 6437 Claremont (Open Sun. 1-4) #00038331 cynthiaburke.com (800) 262-0348

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UPPER ROCKRIDGE SPANISH CHARMER \$649,000

Gorgeous 3BR, 2BA Home on a quiet Cul-de-sac. Extensive remodeling & modernization. Detailed architectural touches, large living spaces & expansive Bay views. 23 Buena Vista Place (Open Sun 1-5) Kevin Tannahill (510) 222-8870 ext. 217

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Large 4BD/2.5BA home setting on 12K lot. Entertain with formal LR and DR. 1800 ft. decks updated kit, 2 fam rms, much more. JIM FORQUER ext. 218



New Listing.....\$600,000
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Home For The Holidays.....\$595,000
With space for all of your guests! This gracious Crocker Highlands home has a three turkey kitchen! 4BD/2.5BA, FDR, fam rm adjoins kitchen. Great yard! HELEN NICHOLAS ext. 238



Upper Oakmore.....\$569,000
Very special, lovingly cared for 3BD/2.5BA home. Gracious living room, formal dining room, rec. room and much more. CAROL COHEN ext. 225



Lakeshore Highlands Colonial.....\$585,000
Colonial spacious rooms, 3BD/3BA. Hardwood, family room, 2 fireplaces. Potential, potential, potential. MONICA ROGERS ext. 243



Montclair-New Listing View.....\$459,000
English Tudor with huge level yard with grass and patio; also, Bay view! 3BD/2.5BA, formal dining room, hardwood floors, family room, upgrades. HAL CASTLE ext. 220



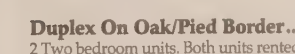
Laurel Charming!.....\$375,000
Charming bungalow in move-in condition, 2BD/1.5BA, family room with closet could be 3rd BD. Level out to lovely patio, yard. MARY HANNA ext. 253



Adorable Cottage in Montclair.....\$319,000
Circa 1940's home awaits you. Hardwood floors, cozy fireplace, level fenced yard. Easy walk to shops and transportation. STEVEN BIASATTI ext. 239



Montclair-New Listing.....\$449,000
Paradise found! Quiet time by spa and private garden. Huge family room. Hardwood flooring, fireplace, 3BD/2BA. Private. HAL CASTLE ext. 220



Duplex On Oak/Pied Border.....\$449,000
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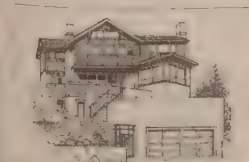
UPPER ROCKRIDGE \$2,395,000
6175 ACACIA AVE. (2-4:30) Elegant new Mediterranean. Fabulous views. 4BD/3.5BA, library, family room, decks, patios and yard. Exquisite architectural craftsmanship shines throughout this gracious home! Dee Knowland



UPPER ROCKRIDGE \$1,495,000
5973 CONTRA COSTA RD. (2-4:30) Spectacular panoramic views! This 6 yr old level in home boasts 3 master suites, formal dining room, library, family room leading to deck. Large level landscaped front and rear yards. Dee & Joe Knowland



NORTH OAKLAND HILLS \$1,145,000
6920 NORFOLK DR. (1-4:00) Fabulous contemporary with bay and hill views. Excellent interior finishes and materials. Kit/fam room, 4BD/2.5BA, library, large lot with level yard areas. Kathleen Callahan



UPPER ROCKRIDGE \$975,000
660 BUENA VISTA AVE. (1-4:00) Five year old 4BD/3BA. A Creative Masterpiece influenced by Frank Lloyd Wright and Greene & Greene. An artful composition of superb architecture and craftsmanship. Wonderful views of San Francisco & Bay. David Ichikawa

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Open Sunday



MONTCLAIR \$750,000
593 MOUNTAIN BLVD. (1-4:00) Wonderful light-filled home located on a rare level lot. 4BD/2.5BA, includes a master suite, formal living and dining rooms. Kitchen/family room opens to a lovely patio, lawn and garden. Nancy Moore



MONTCLAIR \$589,000
5863 CHELTON DR. (1-4:00) New Listing! Pristine 2+BD/2BA Montclair traditional. Recently upgraded and in move-in condition. Features: den, formal dining room, eat-in kitchen, and tons of storage. Great outdoor spaces. Sandi Klemmer & Dick Cohen



NORTH HILLS \$549,000
1405 GRAND VIEW DR. (1-4:00) Gorgeous San Francisco Golden Gate view from this one-level 2BD/2BA home. Living room with vaulted ceiling. Formal dining room. Decks. Wendy Gardner

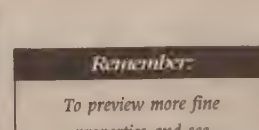
Open Sunday



ALAMEDA \$359,000
137 PARFAIT LN. (2-4:30) New Listing! Beautiful lagoon views are seen from this spacious, well-maintained 2BD/2BA townhouse. There are vaulted ceilings, fireplace, a wonderful kitchen, deck and attached garage. Donna Costella



GLENVIEW \$347,000
1124 HOLLYWOOD AVE. #4 (1-4:00) Spacious 3BD/2BA penthouse condominium with beautiful views. Roomy master bedroom has sliding doors to private deck. One-car garage. Kathy Flynn



OAKLAND \$229,000
3224 BROOKDALE AVE. New Listing! Charming 100 year old "farmhouse" on deep lot (198+ feet). 3BD/1BA, stone fireplace in living room, lovely wood cabinetry in kitchen and an inviting rear deck surrounded by greenery. Joan E. Hause

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PIEDMONT \$895,000
Immaculate contemporary on a private lot. Wonderful kitchen/family room with fireplace, level-out to sunny backyard. 4BD/3BA. Tons of storage. Debi Fitzgerald



Piedmont Side of Montclair \$675,000
Stylish 2BD/3BA contemporary offers great potential with privacy and views. Close to Village & transportation. Charlotte Boyle & Helen Danhaki

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MONTCLAIR \$595,000
Private setting with direct views of San Francisco and the Golden Gate Bridge. Brick walkway entry to charming ranch home with 4BD/2BA, living room with fireplace, formal dining area, eat-in kitchen, rumpus room and decks. Wendy Gardner



ROCKRIDGE
Stunning 3BD/2BA craftsman. Completely remodeled while retaining original style and detailing. Quality materials and finishes. Donna DeBardi

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ALAMEDA

Address & Realty	Size	Hours	Price
224 Channing Way Janice Payne 510-814-4846 Harbor Bay Realty	480/2.5BA	2-4	\$525,000
3 Captains Darin V. 510-814-4824 Harbor Bay Realty	480/2.5BA	2-4	\$525,000
224 Charming Conale Hanna, 510-814-4814, Harbor Bay Realty	480/2.5BA	2-4 Sat	\$525,000
1534 Eastshore Dr Southshore Jen Meyer, 510-893-7545 La Salle Properties	380/2.5BA	2:00-4:30	\$600,000
437 Indian Bay Darin V. 510-814-4824 Harbor Bay Realty	380/2 - BA	2-4 Sat	\$545,000
437 Indian Bay Judy Jacobs, 510-814-4711 Harbor Bay Realty	380/2.5BA	2-4	\$545,000
1425 Chestnut Mark Wyman, Kame & Associates, 510-822-5827	380	2-4:30	\$525,000
979 Pearl St. Maureen S. 510-814-4880 Harbor Bay Realty	380/1.5BA	2-4	\$495,000
345 Laguna Vista Tari Mann 510-814-4817 Harbor Bay Realty	380/3BA	2-4	\$465,000
1146 Holly St. Nancy Evans Blomch, 510-814-4819, Harbor Bay Realty	380/2.5BA	2-4 Sat	\$395,000
1666 Clincon Barbara Bullen 510-814-4714 Harbor Bay Realty	380/-	2-4	\$365,000
3307 Willis Devine Garvin, 510-814-4871, Harbor Bay Realty	380/2.5BA	2-4 Sat	\$365,000
3307 Willis Chris A. 510-814-4813 Harbor Bay Realty	380/2.5BA	2-4	\$365,000
137 Parfall Lane Doreen Costello 510-339-6460 Pacific Union	284/2BA	2-4:30	\$359,000
1555 Crown Bill Douglas 510-814-4839 Harbor Bay Realty	280/2BA	2-4	\$325,000
3164 Phoenix Steve Anderson, Kane & Associates, 510-5212-8869	380/1.5BA	2-5	\$315,000
983 Park St. Margaret Lomb 510-814-4829 Harbor Bay Realty	2 - 80/1BA	2-4	\$299,900
983 Park St. Doreen Lucil Williams, 510-814-4826, Harbor Bay Realty	2 - 80/1BA	2-4 Sat	\$299,900
2250 Pacific Greg F. 510-822-8222 Harbor Bay Realty	280/1BA	2-4	\$299,000
2025-C Otis Dr. Bickley Real Estate, 510-769-1006	280/1BA	2-5	\$248,000
2515 Central Ave. #250 Mario Daugherty, Prudential CA Realty, 510-337-8670	280/2BA	2-4	\$238,000

BERKELEY

Address & Realty	Size	Hours	Price
260 Stonewall RED OAK, 510-280-2109, Ratcliffe	384/4BA	2-4	\$1,050,000
7125 Westwoodland RED OAK, 510-280-2106, Julie	480/2 + 1/2	2-4	\$948,000
1185 Keith Dr. Roselle Woods 510-339-6460 Pacific Union	4 - 80/-BA	2-4:30	\$890,000

BERKELEY

Address & Realty	Size	Hours	Price
1186 Keith RED OAK (510) 280-2161, Marjorie	380/2BA	2-4:30	\$795,000
6 Harvard Cir Berkeley Hills David Otero 510-339-9290 Prudential CA Realty	380/2BA	2-4:30	\$729,000
99 Eucalyptus Claremont Fatima Ali, Prudential CA Realty, 510-845-0211	380/2.5BA	2-5	\$599,000
1215 Stannage Duplex Phillipa Feldman 510-526-5143 Prudential CA Realty	-48/-4BA	2-4:30	\$430,000
1414 Derby St. Control Berkeley Lisa Friedman, Prudential CA Realty, 510-985-9547	380/1.5BA	2-5	\$379,000
1304 Harmon St. OPEN SAT. & SUN. Roly Wong, Lucky Homes Realty, 510-748-0313	280/1BA	1-4	\$295,000
1306 - 67th S Berkeley Victoria Williams 510-834-2010 Prudential CA Realty	380/1BA	2-4:30	\$285,000

CONCORD

Address & Realty	Size	Hours	Price
3936 Cowell Rd. New Williamson, 510-421-5186	480/3BA	1:30-4	\$895,000

EL CERRITO

Address & Realty	Size	Hours	Price
5611 Lagunitas RED OAK, 510-280-2103 Marc	384/2BA	2-4	\$600,000
443 Lexington Ave Claudia Brown, 510-527-9800 Prudential CA Realty	2nd/2BA	10-4	\$499,900
2707 Arlington Blvd Anna Lat, 510-527-9800 Prudential CA Realty	5th/2BA	2-4	\$499,000
529 Liberty Estate Kant, 510-526-5143 Prudential CA Realty	2nd/1BA	2-5	\$295,000

EMERYVILLE

Address & Realty	Size	Hours	Price
9 Commodore #309 Thermal Properties 510-848-1950 224, Marilyn Purley	2nd/2BA	2-4	\$325,000

HAYWARD

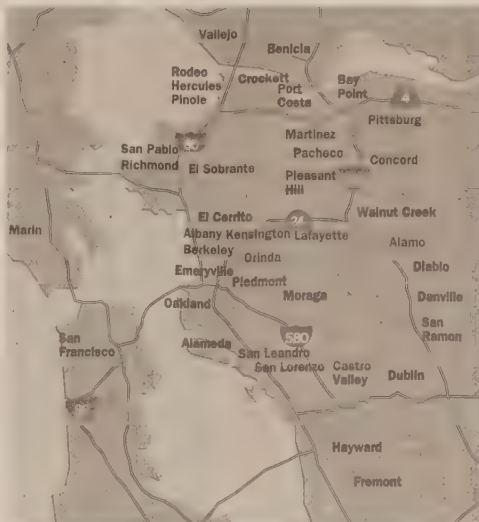
Address & Realty	Size	Hours	Price
3072 Rafaili Wy Barbara Hopper, Prudential CA Realty, 510-845-0211	380/2BA	2-5	\$290,000

KENSINGTON

Address & Realty	Size	Hours	Price
624 Belmont Phyllis Haxell, 510-524-2526 Prudential CA Realty	4th/2BA	2-4	\$395,000

OAKLAND

Address & Realty	Size	Hours	Price
6175 Acacia Ave Upper Rockledge Dee Knowland 510-339-6460 Pacific Union	480/2.5BA	2-4:30	\$2,395,000



OAKLAND

Address & Realty	Size	Hours	Price
900 Alvarado Lille Brachy, Prudential CA Realty, 510-526-5143	4th/3 - 1/2	2-5	\$1,795,000
904 Alvarado Vanessa Wiegman, Prudential CA Realty, 510-526-5143	4th/3, 1/2	2-5	\$1,695,000
5972 Margarita Dr Upper Rockledge Anita Pettit Tunney 510-339-0400 The GRUBB Co.	480/4.5BA	2-4:30	\$1,695,000
904 Alvarado Vanessa Wiegman 510-526-5143 Prudential CA Realty	4th/3 - 1/2	2-5	\$1,695,000
5973 Centre Costa Rd. Upper Rockledge Dee & Joe Knowland 510-339-6460 Pacific Union	380/-BA	2-4:30	\$1,495,000
914 Aquarius Wy Montclair Steve Michaelides 510-339-0400 The GRUBB Co.	4 - 80/3BA	2-4:30	\$1,295,000
6920 Norfolk Dr. North Oakland Hills Kathleen Callahan 510-339-6460 Pacific Union	480/2.5BA	1-4	\$1,145,000
7020 Devon Way Claremont Hills Fox Ridge 510-528-0800 REMAX	5th/3.5BA	1-4	\$1,048,000
1183 Sunnyhill Rd Crocker Highlands Jenny Leifkind 510-339-0400 The GRUBB Co.	380/2BA	2-4:30	\$995,000

OAKLAND

Address & Realty	Size	Hours	Price
6160 Buena Vista Av Upper Rockledge David Ichikawa 510-339-6460 Pacific Union	480/3BA	1-4	\$975,000
7172 Buckingham Oakland Hills Sharon Ho 510-339-9290 Prudential CA Realty	4 - 80/3BA	2-4:30	\$995,000
7330 Woodrow Dr Montclair Jim Forquer, 510-339-8900, ext 218 La Salle Properties	480/2.5BA	2:00-4:30	\$899,000
5600 Westover Dr Montclair Victoria Williams 510-834-2010 Prudential CA Realty	3 - 80/3.5B	10-1	\$890,000
5933 Ross St Rockledge Mary-Jane McConnell, Montclair Better Homes, 510-287-9583	480/2 - BA	2-4:30	\$775,000
593 Mountain Blvd Montclair Nancy Moore 510-339-6460 Pacific Union	480/2 - BA	1-4	\$760,000
5065 Dublin Ave Joan Miller Adrian Betts 510-339-0400 The GRUBB Co.	680/4BA	2-4:30	\$748,000
2034 Hoover Ave Oakland Mark Hus 510-339-9290 Prudential CA Realty	380/2 - BA	2-4:30	\$688,000
5353 Golden Gate Ave Rockledge Doreen Thom 510-834-2010 Prudential CA Realty	380/2.5B	10-1	\$628,000
1935 Oak View Dr Upper Rockledge Patricia Bennett, Montclair Better Homes, 510-482-4000	380/2BA	2-4:30	\$599,000

OAKLAND

Address & Realty	Size	Hours	Price
5863 Chelton Dr. Montclair Sandra Kemmer, Dick Cohen 510-339-6460 Pacific Union	2 - 80/2BA	1-4	\$988,000
583 Walavista Lakeshore Highlands Monica Rogers, 510-339-8900 ext 243 La Salle Properties	380/3BA	2:00-4:30	\$585,000
672 Santa Ray Chabot Highlands Teri Ingram 510-834-2010 Prudential CA Realty	480/3BA	2-4:30	\$585,000
7255 Snake Rd Montclair Gene Boomer 510-339-9290 Prudential CA Realty	480/2BA	2-4:30	\$578,000
1903 Oakcrest Upper Rockledge 510-339-9000 La Salle Properties	380/2.5BA	2:00-4:30	\$569,000
5438 Locksley Rockledge Phyllis Henry 510-339-4700 Coldwell Banker	3rd/2BA	1-4	\$549,000
1405 Grandview Dr. North Hills Wendy Gardner 510-339-6460 Pacific Union	280/2BA	1-4	\$549,000
21 Moss Ave DUPLEX - 1980/1BA down/ 3BR/1BA up Curtis Case 510-339-6400 The GRUBB Co.	-80/-BA	2-4:30	\$519,000
699 Arimo Ave Trestle Glen Yehuda Ben-David 510-339-9290 Prudential CA Realty	2 - 80/2BA	2-4:30	\$469,000
4346 Terrabella Wy Oakland Hills Shelia Gallagher 510-339-0400 The GRUBB Co.	380/2 - BA	2-4:30	\$469,000
5955 Colton Blvd Montclair Nahid Hassel, Montclair Better Homes, 510-287-9770	380/2 - BA	2-4:30	\$449,000
3444 Robinson Dr. Montclair Ellie Bowden & Associates 925-939-2858	3 - 80/2BA	1:30-4:30	\$448,000
6511 Dana RED OAK, 510-280-2177 Merritt	2 - 140/1.5	2-4	\$448,000
97 Montell St David Korn, Montclair Better Homes, 510-287-9571	-80/-BA	2-4:30	\$395,000
6725 Thornhill Dr Montclair Jennifer Arthur, Montclair Better Homes, 510-889-4872	280/1BA	2-4:30	\$389,000
5921 Picardy Dr Alto Valley, Montclair Better Homes, 510-889-5240	480/2BA	2-4:30	\$379,000
4035 Balfour Crocker Highlands Carol Robinson 510-531-7000 2292 Wells & Bennett Plns.	380/2BA	2-4:30	\$379,000
3149 Arizona Leland Mary Hanna 510-339-8900 La Salle Properties	2 - 1/5BA	2:00-4:30	\$375,000
43 Mission Hills Rosemary Greene Montclair Better Homes, 510-630-6455	-80/-BA	2-4:30	\$365,000
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695 Walavista Crocker Highlands Angela Wei Grubbs 510-339-0400 The GRUBB Co.	4 - 80/2BA	2-4:30	\$348,000
1124 Hollywood Ave #4 Glenview Kathy Flynn 510-339-6460 Pacific Union	384/2BA	1-4	\$347,000

OAKLAND

Address & Realty	Size	Hours	Price
9244 Golf Links Rd Jan Dunn 510-339-4700 Coldwell Banker	4th/2BA	1-4	\$948,000
6600 Sobriente Rd Montclair Steven Blauvelt 510-339-4700 ext 228 La Salle Properties	380/1BA	1-4	\$549,000
2720 Rhoda Diamond Thomas Andra 510-834-2010 Prudential CA Realty	380/1.5BA	2-4:30	\$549,000
3224 Brookdale Ave. Joan E. Hanna 510-339-4700 Coldwell Banker	2nd/1BA	1-4	\$549,000
555 - 10th St #117 Old Town Square Penny Schultz 510-834-2010 Prudential CA Realty	280/2BA	2-4:30	\$448,000
322 Hancock #268 Chico Hill Doreen Casey 510-339-4700 Coldwell Banker	2nd/1BA	1-4	\$448,000
220 Caldecott Ln #208 Bran Sallera 510-834-2010 Prudential CA Realty	180/1BA	1-4	\$448,000
750 Oakland Ave. #304 By Owner (510) 858-7008, Altamira Realty	1 - 80/1 BA	1-4	\$448,000
2929 Filbert Dugan Thomas Vanzo Smith, 510-834-2010 Prudential CA Realty	-48/-BA	1-4	\$448,000
6524 Whitney Oakland/Berkeley Border Michelle Lynch 510-834-2010 Prudential CA Realty	3 - 80/1BA	1-4	\$448,000
811 York St #234 Lafayette D.A. Hammond 510-339-9290 Prudential CA Realty	180/1BA	1-4	\$448,000
2435 - 2437 Inyo Foothills, Victorian Place - Duplex Terry Anthony 510-834-2010 Prudential CA Realty	280/1BA	1-4	\$448,000
150 Pearl #106 Oakland Thompson, Prudential CA Realty, 510-834-2010	1 - 1/2	1-4	\$448,000

PIEDMONT

Address & Realty	Size	Hours	Price
90 Woodland Wy Piedmont Marti Melara, 510-339-6460 Pacific Union	380/2BA	1-4	\$448,000
1605 Grand Ave Piedmont Karen Starr 510-339-6460 The GRUBB Co.	380/1.5BA	1-4	\$448,000

RICHMOND

Address & Realty	Size	Hours	Price
2727 Andra Ave Vena Pitt, 510-827-4800 Prudential CA Realty	2nd/1BA	1-4	\$448,000
6437 Claremont Cynthia Burke, 510-827-3641	2 - 140/1.5	1-4	\$448,000

RODEO

Address & Realty	Size	Hours	Price
155155 Garrison RED OAK, 510-280-2164, Chae	3rd/1BA	1-4	\$448,000

VALLEJO

Address & Realty	Size	Hours	Price
628 Vallejo Way Daisy Tan, Prudential CA Realty, Page 70-4848	1 - 80/BA	1-4	\$448,000

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4A Found

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\$100 BILL on the floor in-
side Albers' (San Ramon
Blvd.) (925) 829-2546

BLACK & white dog whiney
dog collar. Found near El
Cerrito Hills. 510-274-3965

CAT Female, 12 lbs, gray
w/black stripes & gold pts.
Dublin (925) 556-6105

4B Lost

CAT Flame to Siamese
male, Himalayan Siamese
male (510) 594-4000

CAT male young blk. w/ht.
& white found black in the
Box. Lar (925) 376-6727

CAT rescued, Kaiser kitty
has shots. Needs good
home. (925) 776-6464

CAT am. Persian, sweet
good home. Piedmont Ave.
Oakland (925) 685-4456

CAT Young black/white
spotted on nose. Rialto Valley/El
wood. Lar (925) 274-1746

CHIHUAHUA Alameda,
Southlake. (925) 525-2539

DOG Bk. Lab mix, older
male w/whit. chest. Call
for info. (925) 938-7258

DOG Bk. Lab mix, older
male w/whit. chest. Call
for info. (925) 938-7258

DOG Little white male. Hill-
view Jr. High Pittsburg. Call
to ID. (925) 427-7595

ENGLISH Bulldog & Jack
Russell Terrier. Clayton
Ayers. Con. (925) 682-9549

KITTENS
2 found in Antioch
Antioch, 11/1. Near Mira
LHSA APPO red collar
tan & white. Fern. St. John's
Church, S.H. 925/355-1666

PIT Bull brindle w/whit. feet
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8/27. Holiday Hills Dr./Ar-
nold Mt. 925-372-0197

CAT short hair, mostly
white, orange spots, head &
tail. Young neut. male. Pinole
REWARD. (510) 222-8221

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w/ blue collar tag. Asthma-
tic & partially deaf. W.C.
Reward 925/557-9051

CAT W.C. 10/11/00, male, gray
w/ blue collar tag. Asthma-
tic & partially deaf. W.C.
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COCKATIELS 2, 1 gray/yel-
low w/ leg band; 1 yellow/
low cinnamon. speckled
Fachsco. (925) 676-4755

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color w/gray face. Bk. ears. 12
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DOGS No. Conc. F. Germ.
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Home VM (925) 676-6199

DOG Toy Poodle, male,
cream/no color. Brookside,
Pittsburg. (925) 432-0317

KITTEN, blk./whit. 9 mo. old.
lost. 1st by college part. In
pleasant hill (925) 685-4026

LABRADOR Mix. Reward!
Bk. w/whit. chest. 10/15
Concord (925) 789-3216

PIT Bull 2 yr. male, tan &
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4B Lost

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naments, 2 Christmas or-
naments. For the return
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Real estate market settling down, says NAR

NATIONAL ASSOCIATION OF REALTORS
WASHINGTON (Oct. 25) - Nationwide existing single-family homes slipped in September following an August surge, suggesting the market is beginning to settle, according to the National Association of Realtors.

Existing-homes slipped 2.7 percent in September to a seasonally adjusted annual rate of 5.14 million units from a pace of 5.28 million units in August.

Last month's sales activity was 0.2 percent below the 5.15-million unit pace in September 1999.

Dr. David Lereah, NAR's chief economist, said a slight easing was to be expected following a 9.5 percent jump in resale activity from July to August.

"What we saw in August was a lot

of families jumping into the market to take advantage of favorable conditions," he said.

"The August surge resulted from the unique combination of a sustained decline in interest rates, pent-up demand from inventory shortages earlier in the year, and the pressure to close the transaction before the start of the school year," he explained.

NAR President Dennis R. Cronk (www.denniscronk.com) said that home sales are in line with expectations.

"The present sales pace is on track with what we're expecting for the year... settling-in to a strong housing market that is just below the record volumes we saw in 1999," he said.

"We don't expect to see any wide fluctuations in home sales in the near

Existing-homes slipped 2.7 percent in September to a seasonally adjusted annual rate of 5.14 million units from a pace of 5.28 million units in August.

future," he added.

Housing inventory levels rose 1.8 percent at the end of September with 1.72 million existing homes available for sale, which represents a 4.0-month supply at the current sales pace.

Inventory levels remain 12.7 percent below the 1.97 million homes available in September 1999.

According to Freddie Mac, the national average commitment rate for a 30-year, conventional, fixed-rate mortgage was 7.91 percent in Sep-

tember, down from 8.03 percent in August; it was 7.82 percent in September 1999.

The national median existing-home price was \$141,800 in September, up 5.5 percent from September 1999 when the median price was \$134,400.

The median is the midpoint — half the homes sell for less, while half sell for more.

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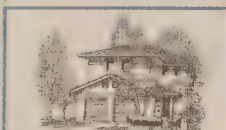
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* New Glenview Listing!...\$345,000

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Philipa Feldman 510-526-5143, 510-644-5211

Charming Berkeley!...\$325,000

Sweet 2 bedroom, remodeled kitchen, sliding doors to deck & park-like yard. Separate garage/ studio/ office.
Grazina Bivins 510-451-8007



Westbrae Garden Cottage \$275,000

Inviting front porch leads to a cozy bungalow. Hdwd flrs, claw-foot tub. Super location! Enchanting garden.
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* Fabulous Bay, City, GG Views...\$625,000

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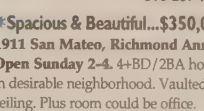
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529 Liberty, El Cerrito, 2-5. Sunny 2BD/1BA charmer. Level in, well cared for, 2-c gar, garden, walk to BART, etc.
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* Just Move In! \$215,000

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SPORTS

JV

November 3, 2000

Section C

Salsig East Bay golfer has Tiger by tail [C2]

Arts 'Charlie's Angels' is kickin' good fun [C3]



ROBERT BRAUNSTEIN

Focus on Sports

Bringing the OAL into the NCS fold

I'm for the proposed elimination of the Oakland section bringing Oakland league teams to the NCS. There's no reason any more to keep the sections separate. Oakland teams suffer from being left out of the NCS fold, with their section fighting for sponsorships and playoff gate receipts. The Oakland teams deserve the spotlight of playing against other NCS teams in the playoffs. Skyline and Fremont will likely battle again for the Silver Bowl at the end of this season on Thanksgiving Day. I think adding these teams to the NCS loop would be fascinating.

It gets even better in basketball adding the super exciting Oakland teams to the NCS mix. On the other side, letting Oakland's weaker teams get automatic bids to NorCal at the expense of better-qualified NCS teams is unfair. Oakland girls' volleyball teams go to the NorCals every year and get pounded in the first round. Why not have truly qualified teams get the chance?

At Ygnacio Valley High School incoming freshman get a double wing T playbook and they keep it for four years. Tim Murphy and his coaching staff have a program they believe in, more importantly the players believe too. The Warriors took their double wing T to Mt. Diablo High School Friday and put it to the test against the best team in the nation: De La Salle. The offense did what few teams have done against the Spartans; they put together a 16-play 93-yard drive. It ended with Dante Smith catching a 9-yard touchdown pass from Max Green: 7-6 Ygnacio Valley at the half. If they could have called it a game right then I'm pretty sure the Warriors would have said, "No way, let's go the whole way." They did go the whole way, but the second half was all vintage Spartans in the 35-7 De La Salle victory.

After the game Terry Eidson, De La Salle's athletic director and defensive coordinator told me, "I have nothing but the greatest respect for Tim Murphy and what he has done at Ygnacio Valley." What Murphy has done is turn a perennial doormat into one of the most respected programs in the NCS. Ygnacio Valley is right next door to De La Salle. For many years Ygnacio Valley teams would look at the Spartans practice across the fence in awe. Now the look at themselves with pride.

Looking for a high school game to watch Friday night? The biggest game in the Bay Area by far is Miramonte visiting Campolindo.

The rivalry speaks for itself; the schools are just down Moraga Road from each other. The game is big every year in every sport, with the stands packed and emotions running high. It was that way for the boys' water polo game last week, won by Campo in overtime.

Friday night's football game means everything. Besides bragging rights, the Diablo-Foothill Athletic League title is on the line. Miramonte wins and the league title is theirs. It gets complicated from there. Campo is one game back but a win would put the league in a shambles with a three-way tie, Las Lomas being the third team. Campo has a loss to the Knights so the Cougars would need help even with a win over Miramonte. But you never know. We'll have the highlights Saturday night at 7 on Sports Focus.

There will be a full field of teams in the Division four bracket this year in the NCS. There were several years with De La Salle receiving first-round byes with teams either unwilling or unable to join the ranks of the big boys. This year there will be at least eight teams.

The goal for many teams is avoiding the Spartans as long as possible. One of those teams is the Logan Colts. Logan has a loss to Pinole Valley spoiling an otherwise perfect record. But that loss means the Colts will likely be

See BRAUNSTEIN, Page C2



BERKELEY QUARTERBACK Muhammed Nitoto scrambled for gain against Pinole Valley Friday night.

Spartans march past 'Jackets

Reed rushes for 112 yards, catches 3 passes in loss

By Pete Elman
CORRESPONDENT

PINOLE — In a much-anticipated ACCAL matchup, the Pinole Valley Spartans (7-1, 3-1 league) celebrated their 2000 homecoming with a convincing victory over the Berkeley Yellowjackets (3-5, 3-1 league) Friday night at Pinole.

Behind junior tailback D'Andre McFarland's 245 combined yards and three touchdowns, the seventh-ranked (in the East Bay) Spartans ran up 40 points in the first half en route to a 47-28 win.

Prior to the game Berkeley head coach Gary Weaver, fresh off a three-game winning streak, was asked about Pinole's hard-hitting style and explosive offense.

He gave a wary smile and voiced his concerns about his opponent. "I know they'll be bringing it tonight — I just hope my kids are ready."

The Spartans didn't waste any time confirming Weaver's worst fears. On the very first play from scrimmage McFarland (13 carries for 167 yards, two catches for 76 yards) took a handoff and ran a routine sweep to the right side. He broke one tackle, dodged another, and burst down the sideline for a 67-yard score, shocking the Yellowjackets and setting the tone for the game.

But Berkeley, behind senior running back Ramone Reed (17 carries, 112 yards, three receptions, 77 yards), came right back on their first possession. After two near interceptions, senior quar-

terback Muhammed Nitoto saw Reed covered one-on-one by a linebacker and hit him in stride for a 60-yard touchdown pass. Celia Clark's point after made it 7-7 with 8:45 left in the first quarter, and it appeared that this might be a shootout. Unfortunately for the 'Jackets, on this night Pinole brought the heavy artillery.

After a 43-yard pass play from junior quarterback Adrian Smith, (9 for 16 completions for 212 yards and four touchdowns and seven rushes for 69 yards), to receiver Marcus Maxwell (three catches, 86 yards) moved the Spartans to the Berkeley 13. Smith found wide-open tight end Dwayne Hoskins in the corner of the end zone for a nine-yard score. Alan Yoshida's conversion made it 14-7.

At this point the physical Spartan defense stiffened and began to throttle the 'Jackets main offensive weapons.

See JACKETS, Page C2

Panthers rally, win going away

By Gabrielle Stevenson
STAFF WRITER

VALLEJO — Trestin George gained 146 yards on 17 carries to lead the St. Mary's Panthers over the St. Patrick Bruins 48-28 on Friday night.

The Panthers (5-3, 3-0), however, had to play come-from-behind football for the first quarter as each team scored twice in the first 12 minutes.

The Bruins (2-6, 0-3) were first to strike. Pat O'Donnell ran for a 75-yard run by Pat O'Donnell with 11:15 left in the first quarter. The Panthers countered with a 69-yard run by Phil Weatheroy with 3:09 left in the quarter. The Bruins came right back, taking the lead on a 24-yard run by Justin Ewers before the Panthers again tied the game. George scored the first of two touchdowns, running straight up the middle for a 48-yard TD.

It wasn't until the second quarter when the Panthers took the lead for good.

Danny Wheeler ran a 68-yarder in before kicker Pat Barry nailed a 20-yard and a 19-yard field goals within one minute to put St. Mary's up 27-14 at the half. The Panthers had the chance to score back-to-back field goals because of a fumble inside the Bruins' 5-yard line.

"I think we are a very opportunistic team," St. Mary's coach Dan Shaughnessy said. "Our defense was much better in the second quarter and we were much better going into the second half with the ball and the lead."

The Bruins had two rushers gain big yardage in the veer offense. O'Donnell finished with 185 yards on 18 carries while Ewers gained 95 yards on 18 carries. Shaughnessy said he was happy to see his team take the lead against the Bruins before the second half.

"They ran the ball very well, they are an excellent team," he said. "They should have beaten Piedmont. But we are a pretty spirited team, which is good because it is awfully tough to be on the road. We are a Saturday afternoon team."

The Bruins made an attempt to get back into the game. O'Donnell helped cut the Panthers' lead to 27-21 with a 13-yard run with 6:59 left in the third quarter. St. Mary's scored on a 26-yard pass from Jason Washington to George before

See PANTHERS, Page C2

Yellowjackets closing in on title

Berkeley stops Alameda 3-0, opens 2-game lead with 2 games to go

By Bill Krussink
SPORTS EDITOR

Neither Berkeley nor Alameda came out steaming. The No. 1 and 2 teams in the Alameda Contra Costa Athletic League spent too much time fencing for that.

But once the clubs' epees were drawn, it became obvious which had the sharper blade.

Playing in Berkeley, the Yellowjackets (17-8 overall, 10-0 in the ACCAL) clinched no less than a tie for the league title, defeating the Hornets (7-2 in the ACCAL) in three straight games, 15-9, 15-8, 15-13.

Tentative at first, the Yellowjackets overcame an early 9-4 deficit in the first game behind the serving of Gina Colombatti, who recorded four aces en route to running off seven consecutive points, and the hard hits of Desiree Guillard-Young. Now ahead 11-9, the 'Jackets swiftly moved to close the game out.

Warming to the match, Berkeley trailed for just one point in the second game. "I think we came out a little flat," Berkeley coach Justin Caraway said. "They put their first couple of servers up early and I think that rattled us."

Concerning her team's tentative start,

hitter Guillard-Young said: "They were playing well and we weren't mentally focused as much as we normally are. But we pulled together as a team and got the job done."

Guillard-Young had seven kills, but more importantly six loud, hard blocks, mostly against Alameda middle hitter Tyler Merrill.

Alameda, which took a game — but not the match — from Berkeley on Oct. 5, opened up a lead with a point here, a point there. Katy Wong scored on a block by Merrill, then solo points by Nicki Day and Merrill had the score to 3-1.

After Lisa Pimentel rang up two service points (the second was an ace) and Serena Trueman one behind a kill by Day, Alameda led 6-2. Then Melanie Richardson strung three service points together — she had an ace and Merrill tipped the final point over — to put her team up 9-4.

The momentum seemed to be flowing in Alameda's direction. But the Hornets' three-point service run would be duplicated just once the rest of the night (and never exceeded).

The no one knew it at the time, the writing was on the floor.

"We were running our plays — we weren't out of it," Trueman said. "Before

See BERKELEY, Page C2

Prep football

Alameda Contra Costa Athletic League	W	L	T	PF	PA	OVR
El Cerrito	4	0	0	158	43	5-3-0
Pinole Valley	3	1	0	143	94	7-1-0
Berkeley	3	1	0	140	107	3-5-0
Encinal	2	2	0	108	98	3-5-0
Alameda	2	3	0	60	128	5-3-0
De Anza	1	3	0	95	121	2-6-0
Richmond	0	5	0	52	165	1-7-0

10/27
Pinole Valley 47, Berkeley 28
El Cerrito 28, Alameda 0
De Anza 30, Richmond 24
Nonleague
Foothill 35, Encinal 7

Bay Shore Athletic League	W	L	T	PF	PA	OVR
Piedmont	3	0	0	129	37	7-1-0
St. Mary's	3	0	0	135	28	4-3-0
Albany	1	2	0	56	85	1-7-0
St. Elizabeth	1	2	0	59	95	2-5-0
John Swett	1	2	0	44	129	1-7-0
Kennedy	0	3	0	85	135	2-6-0

10/27
Piedmont 41, Kennedy 6
John Swett 24, Albany 14
St. Mary's 48, St. Patrick 28

Volleyball

PREP GIRLS

Alameda-Contra Costa Athletic League	W	L	GB
Berkeley	10	0	—
Encinal	8	2	2
Alameda	7	2	2 1/2
El Cerrito	5	4	4 1/2
De Anza	2	7	7 1/2
Richmond	1	9	9
Pinole Valley	0	9	9 1/2

Tuesday's results
Berkeley d. Alameda 15-9, 15-8, 15-13
El Cerrito d. Richmond 15-2, 15-15, 15-6, 13-15, 15-4
Encinal d. Pinole Valley 15-3, 15-5, 15-4

ACCAL

El Cerrito d. Richmond

Scores: 15-2, 13-15, 15-8, 13-15, 15-4
Highlights: EC — Lydia Chilton 10 service points, 7 kills, Amanda Wallace 11 points, 2 kills. Stephanie Rodriguez 11 points, 3 kills.

Records: Richmond 1-9 ACCAL; El Cerrito 5-4, 5-4.

Encinal d. Pinole Valley

Scores: 15-3, 15-5, 15-4

Highlights: E — Rowena Quinto 7 service points 5 aces, 8 kills, 4 digs. Sonya Sarcos 4 aces 4 kills. Ashleigh Miller 5 service points, 7 kills, 3 aces. Synthe Milena 7 service points, 8 aces, 5 kills, 13 assists

Records: Pinole Valley 0-9 ACCAL; Encinal 9-4, 8-2 ACCAL

Berkeley d. Alameda

Scores: 15-9, 15-4, 15-13

Highlights: B — Lizzy Alana 8 kills, 0 digs. Desiree Guillard-Young 7 kills, 6 blocks, 2 aces. Catin Everett 2 kills, 4 digs. Danielle Jarue 13 assists

Records: Berkeley 17-8, 10-0 ACCAL; Alameda 7-2 ACCAL

Bay Shore Athletic League

	W	L	GB
Piedmont	12	0	—
Albany	10	2	2
St. Elizabeth	8	4	4
St. Joseph	8	4	3 1/2
Salesian	6	6	6
St. Mary's	6	7	6 1/2
St. Patrick	3	8	8
John Swett	3	8	8
Holy Names	3	8	9
Kennedy	0	11	11

BSAL

Piedmont d. St. Mary's

Scores: 15-10, 15-8, 15-15, 15-7

Highlights: P — Marya Leahy 10 kills, 10 solo blocks, Terra Paul 6 kills, 11 digs, 2 solo blocks. Katie Hilton 4 kills, 14 assists, 2 aces. Denise Yu 4 kills, 15 digs. SM — Jasmine Pratt 14 kills, 12 digs. Kristina Shapona 9 digs, Luz Spivey 17 service points. Nisha Chidaha 16 service points, 7 digs.

Records: St. Mary's 11-7, 6-7 BSAL; Piedmont 17-6, 12-0.

Albany d. Salesian

Scores: 15-5, 15-8, 15-13

Highlights: S — Adriana Dominguez 7 kills, 10 saves, Kim Rock 7 kills, 2 aces, 3 blocks. Ivette Vasquez 3 blocks, 9 digs

A — Shannon Brazil 12 kills, Alison West 13 kills, Eunji Kim 6 kills

Records: Salesian 6-6 BSAL; Albany 21-8, 10-2

Holy Names d. St. Elizabeth

Scores: 10-15, 15-8, 15-8, 15-8

Highlights: SE — Stacey Williams 9 kills, 2 blocks.

Records: Holy Names 3-9 BSAL; St. Elizabeth 16-4, 8-4

East Bay golfer's stroll with Tiger

On Friday morning hundreds of e-mails circulated around the East Bay concerning an interview on national television during the Disney tournament. With Tiger Woods in the background.

Alameda's Sven Svendsen, standing next to Woods, was on ESPN. The surprised Island City was a buzz.

Svendsen won a lottery in Florida last week and ended up with every golfer's dream. Svendsen won a round of golf with Tiger Woods. And not just any round of golf — this pairing was in the second round of the Disney tournament, smack in the middle of an event on the PGA Tour.

The pros play with amateur partners in a two-man best ball format during the first two rounds of the Disney, and Svendsen was Woods' partner. But Svendsen was not looking at the scoreboard.

"I don't even know what we shot and I could care less, really," he said. "The pro I played with the day before shot seven-over-par, so there was no way I could win. And there wasn't much I could do with my game to improve on Tiger's score. It was just a great experience and I really enjoyed it."

Svendsen, who has owned Svendsen's Boat Works on Clement St. in Alameda since 1963, said that Woods was very amiable on the golf course.

"He was very talkative," said Alameda's newest celebrity. "We talked about all kinds of things, just everyday things, from fishing to speed boats to the way a putt breaks. He was really very pleasant to play with."

Ironically, Svendsen found himself talking more with Bob May, the second pro in the foursome. May, who lost a playoff to Woods in the PGA Championship, is very much into speed boat racing, and boats are Svendsen's business.

ESPN on-course commentator Gary Smith interrupted one of those conversations to pull Svendsen off to the side for a live, nationally-televvised interview.

"The guy asked a stupid question about putting daps on because I was nervous," he said, laughing. "I almost made an inappropriate comment."

Svendsen, a veteran pro-am player, said he really was not that nervous. He admitted his nerves did act up about a half-hour before his tee time, while practicing his putting. But once he got to the first tee, he said he was fine.

"Once I got to the tee it didn't bother me a bit," he said. "The key is don't get eye contact with the spectators. Lock them out. After while they started calling me 'Lefty.' They would shout, 'Go Lefty!' Sometimes I got as much applause as Tiger. It was really a lot of fun."

Golfers around the world have offered millions of dollars for a round of golf with Woods. A recent charity auction on the internet for such a round brought an undisclosed sum rumored at \$4 million. Svendsen paid only his entry fee for the pleasure.

"First there was a big party before the event," Svendsen explained. "And then your name pops up on a big board. I happened to be the second guy out of the hat and that meant I played with Tiger Woods as my pro partner on Friday."

Svendsen's name came up so early in the draw, he said he was still eating dinner when friends suddenly started shouting: "Take 54! Take 54!" Woods



RON SALSIG

Range Rat

was No. 54 on the pro list. The first name out of the hat had Woods as a partner on Thursday, in the first round.

Once he had the round with Woods solidified, Svendsen suddenly had a lot of friends.

"Several guys wanted to caddy for me for free," he said. "Some guys asked if I wanted to sell my spot. But I never considered selling the spot and I just took a local caddy."

Asked what memories he carried back with him from the event, Svendsen talked about hearing the soft conversations Woods had with his caddy, Steve Williams, up close and personal. And the barrage Woods was subjected to coming off the 18th green.

"There were twenty security guards carrying him out," he said. "It was like he was President of the United States. I was standing pretty close when he was interviewed by the press, and he said he had a great time with his amateur partner today. I think he meant it."

And Svendsen considered that the highest of compliments. But he had a further surprise awaiting him on the final day of the tournament.

Two years ago, Svendsen had played with Duffy Waldorf in Hawaii. Waldorf won the Disney. And he came over to Svendsen at the closing party and yelled, "Hey Sven! I saw you on national television!"

Svendsen was glad he had bitten his tongue in that Friday interview. But he was amazed Waldorf remembered him.

Svendsen, for years a friendly greencoat on the Alameda Commuters Committee, was given a hero's welcome at the Tuesday night meeting of the Alameda Men's Club at the Chuck Corica Golf Complex.

Q-School: Dean Vomacka of Pleasanton qualified in Stage I last week at Dayton Valley GC in Carson City, shooting 72-72-71-72—287 to tie for 16th ... Stage II is at the Bayonet GC in Monterey Nov. 14-17 ... Failing to qualify at Dayton were Mike Blewett of Lafayette (by one stroke at 289) and former Cal star Dan Arroyo (297) of Walnut Creek, who suffered a 78 in the second round ... Brad Martin of Los Altos shot 74-72-75-70 in Texas to miss by three strokes ... Tiger Woods' Stanford teammate Will Yanagisawa could not overcome a 76 in the first round and failed in Texas ... Former NCGA Player of the Year Scott Watson failed to break 80 the final three rounds at Dayton Valley ... Former East Bay golfer Todd Spain failed in Florida.

East Bay Links: There will be a public meeting on raising the green fees in Alameda at 4 p.m. on Nov. 7 at the Chuck Corica Golf Complex ... Ron Salsig will talk about the book he co-authored with Roger Maltbie, *Range Rats*, at the Bay Farm Island branch of the Alameda Public Library at 7 p.m. on Nov. 9. Maltbie might be at the signing, but he could not give a firm commitment as of this week.

Ron Salsig can be reached at rsalsig@pacbell.net

Guillard-Young, the second point coming on a cross-court ace.

The Jackets never trailed in the second game again.

The final game went back-and-forth. Alameda led 6-1 (Merrill aced her team into a 4-1 lead, then earned a sideout with a kill), but five quick points by Caitlin Everett had the game tied. Trueman served up Alameda's final three-point run to put her team up 9-6, and the Hornets had a 13-9 advantage on two more service points by Trueman, the first on an ace.

But Berkeley did not blink. Helene Skauf served her team into a 13-13 tie, then Danielle Larue (13 assists) served the game and match out (Everett had a kill for 14-13).

All things considered, the match was over quickly.

But the hard work for Berkeley may be just ahead. The Yellowjackets face second-place Encinal (8-2 through Oct. 31) at Alameda Point on Nov. 7 and host El Cerrito on Nov. 9. That takes care of the club's league schedule.

The North Coast Section playoffs get underway Nov. 14 at the site of the league champions.

Guillard-Young said: "I think if we play as we know how to play and come prepared every single match, we'll be ready."

Ryan Ting. They are loaded at running back and play swarming defense. Problem is they can disappear for no reason. They lost to Pinole and nearly lost to Freedom. The Kennedy win clinched the Mission Valley League title with little opposition.

The same can be said for San Leandro as the Pirates run wild through the Hayward Area Athletic League. We'll have to wait till the playoffs to see how good these teams really are.

Jackets

FROM PAGE C1

"It seemed like every time after I'd handoff they'd hammer me," Nitoto said after the game. "They just wouldn't let up."

After a short punt by Berkeley, McFarland, behind some excellent trap blocking, broke out for a 37-yard run to the Berkeley 3. One play later, Smith scored on a keeper from the 6, stumbling but righting himself as he dashed for the left pylon to make it 21-7 with 1:53 to go in the first period.

Spartan coach Jim Erickson was pleased with his teams' offensive performance.

"We ran well outside, and our fullback (Anthony Jones) blocked well all night," he said.

On the next series, the Jackets committed the only turnover of the game. Driving for what could have been the score to get them back in the game, Nitoto fumbled an exchange and the Spartans recovered the ball at their own 27. After losing the ball on downs, the Spartans swarming defense quickly got the ball back, and this time they took advantage.

Once again using his blockers effectively, McFarland found a hole over left tackle and scored on a nifty 28-yard run to stretch the lead to 27-7 with 9:12 remaining in the half.

Demoralized but still playing hard, a determined Nitoto completed a 29-yard pass to receiver Charles West at the Spartan 1, and fullback Joey Terry-Jones ran it in on the next play. Clark's kick closed the gap to 27-14 with 7:13 remaining in the second quarter.

But Pinole's offense kept coming. Smith, whose talent and poise belie his junior status, found wideout Marcus Davis in the end zone with a perfect throw for a 23-yard score which put the Spartans up 33-14 with 5:24 left in the half.

Even behind by three scores, Berkeley stayed close. Their defense, which has struggled all season, forced Pinole into a third and 17 at their 33. What transpired next, however, proved to be the backbreaker.



BERKELEY RUNNING BACK RAMONE REED rushed for 112 hard yards against Pinole Valley on Oct. 27. The Yellowjackets lost to the Spartans 47-28.

McFarland lined up in the slot, and along with Maxwell and Davis, presented a dilemma for the Berkeley secondary. Erickson described the play that sealed the Jackets' fate.

"We've got three good receivers, and we caught them in man-to-man coverage. D'Andre found the crease and Adrian laid it in there perfectly," Erickson said.

A brave Reed, hurt (he twice came out for injuries) and exhausted (he plays strong safety on defense), found himself one-on-one with McFarland when Smith lofted one in his direction. McFarland ran under the pass and made an acrobatic play to ward off a lunging Reed and, once he caught the ball, broke Reed's desperate tackle and tore downfield untouched for what would be his sec-

ond 67-yard scoring play of the game, putting Pinole in the driver's seat at 40-14.

There were some bright spots for Berkeley. Down by 33 in the final quarter and seeing their three-game winning streak about to end, the Jackets scored twice. Frustrated all night by the Spartans' defense, Nitoto moved his team to the Pinole 1 and took it in himself. Shortly after, the Spartans punted to Lee Franklin, who fielded the ball at his own 32, put a terrific move on a defender at midfield, and cut across the grain for a 68-yard touchdown to make the final score 47-28.

Clark also had a nice game, converting all four of her extra-point tries and executing two offside kicks perfectly, although Pinole recovered

the ball each time.

Weaver, even in the interim a tough defeat, was upbeat about team.

"I feel fine. Anytime you lose, even if it's a tough sign," he said. "Even in a game, especially in a game, to be positive on Monday. Wednesday, the whole week, I can get my players to understand that, I'll be very happy."

Post game:

IT WON'T GET ANY EASIER. The Yellowjackets host El Cerrito on Monday (3:30 p.m.) in what may be a key league game. The Jackets' hind QB Ricky Gatewood, star of a reeling Alameda team 28-14, are undefeated in ACCAL competition.

SPORTS BRIEFS

Albany High grad stars at Vassar

Albany High School graduate Annie Izaki is a senior midfielder and co-captain for the women's soccer team at Vassar College of Poughkeepsie, N.Y. Through the first 10 matches, Izaki played in nine, starting each of them. Izaki had four goals and one assist.

"Annie gives us real power in midfield, and she has started to push forward more and is getting goals," says Vassar interim coach Norm Riker.

As a team, Vassar was 1-3 in its first year of Upstate Collegiate Athletic Association play with a win over Skidmore. The team was 6-4 overall. Vassar, which started the season well, never fell below the .500 mark through its first 10 matches.

Softball players sought

The East Bay Quakers girls fast-pitch 16-under tournament team (ASA "A") looking for dedicated athletes for the autumn and 2001 seasons. Rewarding experience and competitive play available from emphasis on positive coaching and skills development. Tryouts in September and October. Call Jake Warner at 527-1751 or Bill Hoerger at 272-9262.

Coaches needed

Bishop O'Dowd High School is looking to fill two coaching positions. The school needs a junior varsity men's head soccer coach and a varsity women's lacrosse coach. Contact athletic director Mike Bowler at 577-9168.

St. Joseph-Notre Dame High School in Alameda has openings for the following coaching positions: boys assistant varsity soccer, boys junior varsity baseball, girls junior varsity softball and assistant track.

Hoop tournament looking for a team

Washington High School-Fremont needs a team to fill a boys var-

sity basketball tournament for Thursday through Saturday, Dec. 7-9. Call Washington coach Guin Boggs at 794-8866 or 790-0780.

Fall basketball

Berkeley Youth Alternatives is taking registrations for its afterschool basketball programs. The Pee Wee Coed Basketball League is for players 6-7. The All-Net Coed Basketball League is for players 8-10. Girls Twilight Basketball is open to high school players. Call BYA at 845-9066.

Swimming

The El Cerrito Gators year-round youth swim team is open to swimmers 5-18 who can swim one length of the pool. The Gators' program emphasizes fitness, teamwork and offers opportunities for healthy competition. The club accommodates all levels of swimmers and focuses on perfecting technique, improving endurance and increasing speed. Swimmers and parents are encouraged to meet the coaches and try out one day at no charge. Monthly cost is \$41 per swimmer. Monthly family rates are \$62 for two swimmers and \$83 for three. For information, call 215-4375.

Oakland Barracuda Aquatics is a year-round swim team that invites children 6-18 into the program. Call head coach Mike Hoppe at 451-2832.

The Orinda Aquatics swim team has moved. Orinda Aquatics, a United States Swimming-affiliated year-round team, now practices at the new Soda Aquatic Center at Campolindo High School in Moraga. For registration information, call 223-SWMM.

Orinda Aquatics now has a masters swim team for people 19 and older who want to swim competitively or just for fitness. The team, Lamorinda Masters, practices several times a week at the Soda Aquatic Center at Campolindo High School in Moraga. For details, log on to www.orindaaquatics.org or call 510-223-7966.

Berkeley

FROM PAGE C1

the game, we were pumped up, juiced and ready to go. Then we couldn't run any plays."

Trueman served Alameda's final three-point rally in the third game.

Colombatti's seven points put the Yellowjackets in front, then Guillard-Young served the game out, running off the final three points with the help of a kill by captain Lizzi Akana and an ace off her own fist (the ball struck the floor untouched).

To Caraway, it was all very familiar. "We start every game sort of slow, especially when their hitting serves," he said. "But we settled down, got into a groove and played better."

He added: "The (Hornets) are a good team. They're the only team to get a game off us in league so far."

Nadia Qabazard served the Yellowjackets into a 3-0 lead in the second game (Guillard-Young had two kills). Berkeley's lead reached 5-1, but Alameda battled back, taking a 6-5 lead on solo service points by Merrill, Pimentel, Trueman and Wong.

Berkeley responded with an ace by Colombatti to tie the game at 6-6, a solo point by Danielle Larue and two by

Braunstein

FROM PAGE C1

seeded fourth behind San Leandro, Pinole Valley and De La Salle. That means a second-round meeting with the Spartans.

I shot the Colts' win last Thursday night in a muddy mess of a game against Kennedy (Fremont). The Colts have good speed with sophomore twins quarterback Brandon Ting and wide receiver

Panthers

FROM PAGE C1

Washington connected for another 26-yard TD to Courtney Brown. The Bruins scored once more, on a 1-yard TD with 1:34 left in the game before

George ran in a 53-yard score with less than a minute to play.

"We beat ourselves in the game," Bruins coach Marlon Blanton said. "They had big plays on us and we had (turnovers) and those things are momentum killers. But our guys played very hard and I am very proud of them."



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Fishing for News

HILLS NEWSPAPERS

Arts

Danger, bikinis, villains, geisha: 'Angels' a fun romp

By Mary F. Pols
STAFF WRITER

NEVER HAS THE PHRASE "It's the height of absurdity" made as much sense as it does after seeing the movie version of "Charlie's Angels." It is truly an absurd movie, but so buoyant that it really does rise to heights: heights of silly charm and sweet camp.

The producers claim it's not a spoof, but rather an updating of the TV series that gave us Farrah, Kate and Jaclyn. Imagine that during these long 20 years the Charles Townsend detective agency has just kept on going, in the very same brick building, but with a revolving and evolving cast of crime-fighting babes. We weren't watching, but they were still at it (sort of like those last years of "Beverly Hills, 90210").

In modern-day "Charlie's Angels," the new version of Farrah is Cameron Diaz (Natalie), an athletic knockout with blond hair and a mouthful of spectacular teeth. Natalie is a geek at heart, with a gift for gymnastics and fast driving, whether it be a speedboat, a convertible or a race car. Her first appearance is in a gold lamé bikini, the very skimpiness of which brands her as Farrah's replacement. Diaz must be the best-humored, least-inhibited actresses in



'CHARLIE'S ANGELS' Drew Barrymore, Bill Murray, Lucy Liu and Cameron Diaz, above, make up the new big screen cast.

America; on a couple of occasions, she shakes her butt at us as if it moved entirely independently of the rest of her body, all the while grinning insanelly.

Simultaneously bringing diversity to the cast and perpetuating stereotypes about Asian women is Lucy Liu as Alex, who fills the smart shoes vacated by Kate Jackson. She fixes computers, is cutting when bothered by over-eager men (in much the

same way her character on "Ally McBeal" is), and can play the dominatrix when need be with great panache. The first time we see her, she's shaking out her glossy black hair in slow-motion, just like Tom in "M.I.-2." She's also a bad cook, a rather boring comic contrivance that nonetheless provides us with the refreshing moment of seeing Drew Barrymore pelt Diaz in the chest with a blueberry muffin Alex has made.

FILM REVIEW

■ **WHAT:** "Charlie's Angels"
■ **STARRING:** Cameron Diaz, Drew Barrymore, Lucy Liu, Bill Murray, Sam Rockwell
■ **RATING:** PG-13 (action violence, innuendo and some sensuality/nudity)
■ **RUNNING TIME:** 1 hour, 32 minutes
■ **WHERE:** Opens today at area theaters
■ **GRADE:** B

Barrymore plays Dylan, a street-wise redhead who was orphaned at 6. She's rebellious, emotionally needy — in short, a well-endowed version of Jaclyn Smith, who was always billed as the most vulnerable of the Angels (admission: That subtlety was lost on this former 12-year-old follower of the show, although remember when the drug dealers got her hooked on heroin?).

The movie belongs to Barrymore — she produced it and had a lot of creative input — and any doubt about that is quickly dispensed when

See ANGELS, Page C5

HOT PICK

Lather-up with "Shampoo" at UC Theatre

Landmark's UC Theatre in Berkeley presents the 25th anniversary of "Shampoo," in a new 35mm print, playing one week only, Nov. 10-16.

The stinging Southern California satire, set during the 1968 elections, follows the nightmarish sex life of a hairdresser (Warren Beatty) who keeps winding up in the sack with his customers. Directed by Hal Ashby and written by Beatty and Robert Towne ("Chinatown"), the film enjoyed critical and popular success, and was recently named one of the American Film Institute's Top 100 Comedies. With a total of four Academy Award nominations in its year of release, the film ultimately provided a Best Supported Actress Oscar win for Lee Grant for her role as a major Beverly Hills bitch. Goldie Hawn, Julie Christie, Jack Warden and Carrie Fisher (in film debut) also star. Original music is by Paul Simon. László Kovács is the cinematographer.

The 1975 film is an important work from that watershed decade of American cinema, and can be seen to its full advantage in a new 35mm print on the big screen at the UC Theatre.

Landmark's UC Theatre is located at 2036 University Ave. in Berkeley; the phone number for information is (510) 843-3456.

EVENTS

Grand Lake Oakland Certified Farmers Market — Ongoing. A chance to buy local organic produce and baked goods. Free. Saturday, 9 a.m. to 2 p.m. MacArthur Boulevard and Grand Avenue, Oakland. (415) 456-FARM or (800) 897-FARM.

Jack London Square Farmers Market — Ongoing. A chance to buy fresh fruits and vegetables, cut flowers, baked goods, and more. Free. Sunday, 10 a.m. to 2 p.m. Jack London Square, foot of Broadway, Oakland. (510) 814-6000 or www.jacklondonsquare.com.

REI Berkeley — through Nov. 30. A series of lectures on hikes and outdoor equipment.
"Travel Photography: An Evening with Richard Anson" Nov. 9, 7 p.m. A slide presentation of the author's book "Travel Photography: A Guide to Taking Better Pictures."
"Sea Kayaking in the Bay Area and Beyond" Nov. 16, 7 p.m. Mitch Powers of Sea Trek Ocean Kayaking Center gives a slide presentation of some of his favorite paddling destinations.
"Snowshoeing Basics" Nov. 30, 7 p.m. A slide presentation by snowshoe guide Cathy Anderson-Meyers on how easy it is to get out and experience Tahoe's winter wonderland on "shoes." Free unless otherwise noted. 1338 San Pablo Ave., Berkeley. (510) 527-4140.

Marcus Books — J. California Cooper, Nov. 4, 6:30 p.m. The author discusses his book "The Future Has A Past." Registration required. "Raise the Roof Sale," Nov. 10 through Nov. 12. All books 15 to 75 off. 3900 Martin Luther King Jr. Way, Oakland. (510) 652-2344.

Alameda Point Antiques And Collectibles Fair — Nov. 5, 6 a.m. to 3 p.m. Featuring 600 booths of items 20 years or older with no reproductions. \$3 general. Former Alameda Naval Air Station, Main Street and Alameda Avenue, Alameda. (510) 869-5428.

Golden Gate Geographic Society Travel Film Series — "Jerusalem!" 2 p.m. Nov. 11. Rick Ray presents his film of legendary sites including the Dome on the Rock, the Western Wall, the Via Dolorosa, Bethlehem and the Mount of Olives. Paramount Theatre, 2025 Broadway, Oakland. \$9. (800) 247-GGGS or (650) 347-3636.

"Be A Kid For A Night" — Nov. 9, 6:30 p.m. A fund-raiser for Children's Hospital Oakland allowing grown-ups to eat dessert first and participate in the "Don't Tell Mom and Dad Beer and Tasting." \$100. Oakland Marriott, 1001 Broadway, Oakland. (800) 914-KIDS.

Crab Cove Visitor Center — "Shark Mania." Nov. 4, 2 p.m. Learn about the local sharks. Registration required. \$2.

"Sea Squirts: Evening Pajama Party" Nov. 4, 7 p.m. Hands-on fun and nature exploration. Registration required. For age 3 to 5. \$5 to \$7.
"Pondering Ponds" Nov. 5, 2 p.m. Experience the pond's season of rest and renewal. Registration required.
"Family Nature Cinema" through Nov. 19. A nature film series. Registration required. Nov. 5, Nov. 18 and Nov. 19, 3 p.m.

"Walk on the Tidal Side" Nov. 4 through Nov. 25. Learn how animals survive in the sometimes dry sometimes wet worlds along the edge of

See EVENTS, Page C5

Darren Aronofsky explores the dark to find the light

'Requiem's' director talks about the ratings system, mindless violence marketed to children, and Hollywood's ageism and sexism

By Mary F. Pols
STAFF WRITER

At 31, Darren Aronofsky has made two of the darkest, most disturbing movies in recent memory. "Pi," which won him the 1998 Sundance director's award, told the story of a reclusive and brilliant mathematician so plagued by the numbers whirling in his brain that he takes an electronic drill to the side of his head, effectively lobotomizing himself. Now comes "Requiem for a Dream," a tale of four drug addicts, so ripe with tragic dimensions that it should perhaps only be viewed at matinees, when there is light to take refuge in afterwards.

The MPAA has such a strong reaction to the movie that it slapped the film with the rare NC-17 rating, although the film's distributor, Artisan Entertainment, opted to release it unrated instead.

So, sitting with the director in the incongruously sunny Casa Madrona, with Sausalito spread out beyond the window like a true tourist fantasy of sea and sailboats, one feels obliged to ask about the source of this darkness.

"You mean, what's wrong with me?" Aronofsky says, cocking an eyebrow over a plate of scrambled eggs he's gamely making his way through, even though they are not the whites-only breakfast he asked for. He's amused. He's getting used to this question. "Selby has a great answer for it."

Brooklyn on the shelf

Selby is Hubert Selby Jr., the Brooklyn author of the 1978 novel "Requiem for a Dream" and the equally bleak "Last Exit to Brooklyn" (1964), and perhaps the person most responsible for Aronofsky's decision to become a storyteller himself. When Aronofsky was a freshman at Harvard, studying for his first set of exams, he came across a copy of "Last Exit to Brooklyn" on the library shelf. The book caught his eye because he's from Brighton Beach, and, as he says, if you're from Brooklyn, anything with the word "Brooklyn" in the title is instantly intriguing.

He should have been studying, but instead he fell into that book, and into love with the way Selby told a story. He decided he, too, wanted to tell stories, and their careers became forever linked. When he was getting his master's at the American Film Institute, his first film was an adaptation of Selby's short story "Fortune Cookie," and he says if "Last Exit to Brooklyn" hadn't already been made into a movie, it would probably have been his next project after "Pi."

Instead, he turned to "Requiem,"

PROFILE

■ **WHO:** Darren Aronofsky
■ **WHAT:** Director of "Requiem for a Dream"
■ **RATING:** Unrated
■ **WHERE:** Opens today at Landmark's Embarcadero in S.F. and the Act I and II in Berkeley

a book so emotionally challenging to read that he started it in film school, then left it, unfinished, on his shelf for years. Then his producer, Eric Watson, borrowed it to read on vacation and returned, raving about how much it had resonated with him, and how it had to be their next project.

Based on the success of the \$60,000 "Pi," which they'd made only through the good graces of friends and family who invested \$100 each, they found it relatively easy to finance a \$4.5 million budget for "Requiem."

Chasing American dream

But back to the darkness. On the face of it, "Requiem for a Dream" is all about despair. In a performance utterly deserving of an Oscar nomination, Ellen Burstyn plays Sara Goldfarb, a slightly overweight, lonely Brighton Beach widow who wins a shot at appearing on her favorite television show, a weight-loss, self-help game show called "The Tappy Tibbons Show." Technically, to say she wins a shot is misleading; it's more like she gets the Publishers Clearing House Sweepstakes forms in the mail and believes she will win. Wanting to

look nice for her big moment, she becomes addicted to diet pills at the same time that her only son, Harry (Jared Leto), is descending into heroin addiction with his best friend, Tyrone (Marlon Wayans), and his girlfriend, Marion (Jennifer Connelly).

They are all chasing their own visions of the American dream, more convinced of the dream's worthiness than of their own self-worth. There's no 12-step program out for any of them, just a crescendo of pain and loss — set to an amazing soundtrack played by the Kronos Quartet — so vivid it made one audience member at Cannes flee the theater, vomiting. But Aronofsky explains that Selby's belief is that even in the darkest places, we are still human, and that going deep into those places exposes more of our humanity.

"There is a great act of light happening when you do that exploring," Aronofsky says. "When you explore the dark, I think you find the light."

In person, Aronofsky hardly seems the tormented type. He's a slim, pale young man, with friendly brown eyes and a sly, easy wit that makes it clear he doesn't take himself too seriously, despite the intense nature of his projects. Just as you might expect from a hip young New York director who lives in Manhattan, he's clad in black boots, black pants and black T-shirt, with only a caramel-colored sweater breaking up the bleakness.

But there's no pretentiousness about him. In one breath, he cites the heavyweight directors who have inspired him, Polanski, Fellini and Terry Gilliam, then adds with all sincerity that he was also deeply influ-

enced by Bill Cosby ("earlier Cosby, not 'The Cosby Show' Cosby")

Credits author, acting

He's also generous about sharing the praise his film is justly receiving, giving most of the credit to Selby's words and Burstyn's acting. He says his greatest pleasure in making the movie was signing a \$90,000 optioning check to Selby, who, despite the many accolades he's received over the years, has spent time on welfare and never been comfortable financially. And his greatest reward was seeing Selby cry after the first time he saw "Requiem." "I'm at peace," Aronofsky says. "I don't care what anyone else says, as long as he liked it."

It seems unlikely that Selby wouldn't have embraced the film. Although Aronofsky changed the time frame, updating it from the 1970s, and some details — Marion and Harry aspire to open a clothing shop instead of a coffee shop — have been altered, the core of the story remains just as Selby wrote it, including much of the dialogue and even some small subtle touches that could easily have been lost.

For instance, one short shot shows two of Sara's friends sitting on a bench outside the hospital where she's being treated for her addiction. In the book, Selby wrote, "They stared at the gray walls and lifeless trees and grounds as they sat waiting for a bus, tears flowing from their eyes. They hugged each other." In the movie, Aronofsky shows the embrace, and their sorrow over what's become of

See PROFILE, Page C5



JARED LETO AND JENNIFER CONNELLY play Harry and his girlfriend, Marion, who are descending into the dark world of heroin addiction in "Requiem for a Dream," based on Hubert Selby Jr.'s 1978 novel by the same name.

BILL MANN
Media Notes

Red, White and P.U.

Gore Vidal, speaking at the Commonwealth Club in San Francisco recently, recalled describing his grandfather, a U.S. senator from Tennessee (a Gore), to him: "He said that in politics there are no ends," recalled Vidal, "only means."

And these days, certainly, those means aren't decorous. Recently we've been awash in a sea of nasty, negative — and, alas, all-too-precious — political ads on radio and TV. These things apparently work on many, perhaps most voters, further reinforcing the cynicism that pervades politics at all levels. Chris Matthews, host of NBC's "Hardball," had a line about Al Gore that was reminiscent of his relative Vidal's: "Gore has no beliefs," Matthews said dismissively, "only constituencies." We're afraid he's right. On a San Francisco talk show the other day, Matthews grudgingly admitted he'd vote for Gore anyway. As will you, like many of you, I'll be holding my nose. Are these guys the best this country can offer? Given our current, cash-sufficed system that pays for all those radio and TV ads (greatly enhancing broadcast-license holders, the biggest winners of all) it may

Most people I've spoken to lately, whatever their political leanings, are tired of holding their noses at the polls. Many of us this time would prefer to vote for either the two vice presidential candidates for president. Or for Mrs. Gore or Mrs. Bush. (Not to mention Bill Bradley or John McCain).

Syndicated columnist Ellen Goodman's description of the two major candidates: "The know-it-all and the know-nothing." The money-driven, corporate-entrenched, corporate-notion Ralph Nader? Sorry, not an option for most of us in the political main-

The radio and TV ads have gotten so nasty this fall that even those that agree with my views on several propositions are so mean-spirited and misleading they make me think twice about voting for them. Perhaps the most disgraceful radio ad of all is one I caught on KGBS this week. It was in support of Prop. 38 (school vouchers):

Prop. 38 is good for old people, the radio ad claims. "It means fewer high-school dropouts will be committing crimes against them." (I'm not P.C., believe me, but this one has the unmistakable stench of borderline racism to it. (And in all fairness, several of the anti-Prop. 38 ads are almost as disgusting).

Yes, the professional fixers who surround the major candidates have it all figured out — negative works. At least, for most voters, regrettably. Unfortunately, their wins compound themselves, so we now have a sizable army of smug political pundits in our midst, self-proclaimed realists certain they're in to every move these campaign strategists make and why. They give us their blow-by-blow analyses. "Bush's people are trying to create an upbeat, wagon image this week," opined one of these hacks on PBS's "Newshour" this week. Most of us who watch the PBS show never would have figured that one out by ourselves.

But who really cares about this rampant, dreary political play-by-play except a small number of hard-core political junkies? They're the most overserved people by the media today. I know one or two of these folks; you probably do, too.

They watch every broadcast and cable political talk show on NBC, CNBC, MSNBC, CNN, etc. They revel in watching this dreary, personal little game play itself out. They cling to every Matthews or Geraldo word.

So what will become of these political junkies, who have been fed a daily megadose of political analysis by TV for at least 18 months now, when these elections are over? What will then command their attention, pro wrestling? There are even reports that CNBC will drop Matthews and "Hardball" after the elections. That would be a good start. It's one thing to grudgingly take part in Tuesday's depressed electoral process because it's the right civic thing to do. It's another thing to revel in it.

An election scenario that's actually interesting: We've mentioned here the real possibility that

See MANN, Page C5

FRIDAY MOVIE LISTINGS

Titles and showtimes subject to change.
Call theaters for information.
Compiled by Hollywood.com

*Wheelchair Accessible

Showtimes for Friday, November 3

Alameda County

Act 1 & II

Center St. off Shattuck, Berkeley 843-FILM
• Best in Show (PG-13) 12:30, 2:50, 5:10, 7:30, 9:45
• Requiem for a Dream (NR) 12:20, 2:40, 5:00, 7:15, 9:30

Albany Twin

Schools at San Pablo Ave., Albany 843-FILM
• Billy Elliot (R) 1:45, 4:15, 6:45, 9:00
• Dancer in the Dark (R) 2:00, 5:00, 8:00

California Theatres

on Kennedy at Shattuck, Berkeley 843-FILM
• Bamboozled (R) 2:30, 5:30, 8:30
• Meet the Parents (PG-13) 2:00, 4:30, 7:15, 9:35
• Nurse Betty (R) 2:20, 4:40, 7:00, 9:20

Century 25 Union City Union Landing*

32100 Union Landing Road, Union City 487-9593
• Bedazzled (PG-13) noon, 1:10, 2:20, 3:45, 4:35, 6:15, 7:00, 8:30, 9:15, 10:45, 11:50
• Best in Show (PG-13) 11:35 a.m., 1:45, 4:15, 7:20, 10:15

• Billy Elliot (R) 11:50 a.m., 2:20, 4:50, 7:30, 10:20
• Book of Shadows: Blair Witch 2 (R) 11:15 a.m., 12:20, 1:30, 2:40, 3:50, 5:00, 6:10, 7:20, 8:30, 9:40, 10:50, 12:00, 12:10 a.m.

• Charlie's Angels (PG-13) 11:15 a.m., 11:45 a.m., 12:15, 12:45, 1:35, 2:15, 2:40, 3:10, 4:05, 4:35, 5:05, 5:35, 6:30, 6:55, 7:25, 8:00, 8:55, 9:25, 9:55, 10:25, 11:15, 11:45, 12:15 a.m.

• The Contender (R) 12:05, 10:50
• The Ladies Man (R) 11:20 a.m., 5:50, 7:55
• The Legend of Bagger Vance (PG-13) 11:40 a.m., 12:50, 1:40, 2:35, 3:55, 4:40, 5:50, 6:40, 7:40, 8:50, 9:40, 10:50, 11:30

• The Legend of Drunken Master (R) 12:40, 3:05, 5:35, 8:15, 10:35
• The Little Vampire (PG) 12:05, 2:25, 4:50, 7:05, 9:30
• Lost Souls (R) 2:55, 5:25, 8:15

• Lucky Numbers (R) 11:25 a.m., 1:25, 2:00, 4:45, 7:10, 9:45, 10:45, 12:05 a.m.
• Meet the Parents (PG-13) 11:50 a.m., 11:55 a.m., 12:40, 1:30, 2:40, 3:25, 4:05, 5:05, 6:20, 7:35, 8:50, 9:40, 10:50, 11:25, 12:05 a.m.

• Pay It Forward (PG-13) 11:30 a.m., 2:15, 5:00, 7:45, 10:30
• Remember the Titans (PG) 11:20 a.m., 12:10, 1:55, 2:45, 3:50, 5:20, 7:00, 8:55, 9:50, 10:40, 12:10 a.m.

Chabot Cinema

2853 Castro Valley Blvd., Castro Valley 582-2555
• Bedazzled (PG-13) 1:00, 3:00, 5:15, 7:30, 9:45

Elmwood

2586 College Avenue, Berkeley 483-0530
• The Exorcist: The Version You've Never Seen (R) 9:05
• Best in Show (PG-13) 5:00, 9:00
• Gladiator (R) 6:10
• Saving Grace (R) 7:00

• Space Cowboys (PG-13) 7:05
• Woman on Top (R) 5:10, 9:35

Fine Arts Cinema - Berkeley

2451 Shattuck Avenue, Berkeley 848-1143
• Election (R) 3:00
• Secret Honor (R) 9:45

Grand Lake Theater

3200 Grand Avenue, Oakland 432-3556
• Book of Shadows: Blair Witch 2 (R) 1:00, 3:30, 6:00, 8:15, 10:15
• Meet the Parents (PG-13) 11:25 a.m., 2:30, 5:00, 7:30, 10:00

• Pay It Forward (PG-13) 12:15, 3:45, 7:00, 9:45
• Remember the Titans (PG) 11:45, 1:15, 7:15, 9:30

Jack London Cinema

100 Washington St., Oakland 433-1320
• Bamboozled (R) 12:45, 4:15, 7:30, 10:40
• Bedazzled (PG-13) 11:00 a.m., 1:30, 4:10, 7:05, 9:40
• Best in Show (PG-13) 11:45 a.m., 2:15, 4:45, 7:20, 9:45

• Charlie's Angels (PG-13) 11:20 a.m., 1:50, 4:20, 7:00, 9:30
• The Legend of Bagger Vance (PG-13) 10:45 a.m., 1:45, 4:25, 7:10, 9:45

• Lucky Numbers (R) 11:25 a.m., 2:05, 4:30, 7:15, 9:50
• Meet the Parents (PG-13) 11:10 a.m., 2:00, 4:40, 7:25, 10:05
• Pay It Forward (PG-13) 11:05 a.m., 1:55, 4:50, 7:40, 10:30

• Remember the Titans (PG) 11:00 a.m., 1:40, 4:25, 7:10, 9:55
• The Yards (R) 2:00, 4:30, 7:35, 10:20

Festival 9 Cinemas Hayward

19901 Hesperian Blvd., Hayward 785-8000
• Bring It On (PG-13) 7:10, 9:30
• Charlie's Angels (PG-13) noon, 2:30, 5:00, 7:40, 9:50

• The Contender (R) 4:00, 7:00, 9:40
• Digimon: The Movie (PG) 2:45, 4:50
• Dr. T and the Women (R) 1:45, 4:20, 7:20, 10:00

• The Ladies Man (R) 3:00, 5:15, 8:00, 10:30
• The Little Vampire (PG) 11:15 a.m., 1:30, 4:10, 7:00, 9:15

• Meet the Parents (PG-13) 2:20, 5:00, 7:50, 10:20
• Remember the Titans (PG) 2:10, 4:40, 7:30, 10:00
• The Yards (R) 11:30 a.m., 2:00, 4:30, 7:30, 10:10

NAZ 8

39400 Argonaut Way, Fremont 797-2000
• Mission Kashmir (NR) 5:00, 6:00, 7:00, 8:00, 9:00, 10:30
• Mohabbatein (R) 5:00, 6:00, 7:30, 8:00, 10:00, 11:30

Oaks Theater

1875 Solano Avenue, Berkeley 526-1836
• The Contender (R) 7:00, 9:40
• Dr. T and the Women (R) 9:00
• Stand and Fury (R) 7:15

Piedmont

on 41st, Oakland 843-FILM
• Billy Elliot (R) 4:15, 7:00, 9:30, 9:45
• The Contender (R) 4:00, 6:45, 9:20
• The Yards (R) 4:30, 7:15, 9:45

Shattuck Cinemas

on Shattuck at Kittredge, Berkeley 843-FILM
• Almost Famous (R) 1:20, 4:10, 6:50, 9:40
• The Broken Hearts Club (R) 1:55, 4:25, 7:20, 9:30

• From the Edge of the City (NR) 5:30, 7:30, 9:30
• Grifters (R) 4:55, 8:50
• The Ladies Man (R) 1:45, 6:45

• The Little Vampire (PG) 12:45, 2:50, 5:00, 7:10, 9:20
• The Night Before Christmas (PG) 1:00, 2:55, 4:50, 6:45, 8:40

• Pay It Forward (PG-13) 1:25, 4:15, 7:00, 9:45
• Place Vendôme (NR) 1:35, 4:20, 7:15, 9:55
• Remember the Titans (PG) 1:10, 3:50, 6:30, 9:00

• Two Family House (R) 1:40, 4:30, 7:25, 9:50
• The Yards (R) 1:30, 4:40, 7:05, 9:25

UA Berkeley 7

2274 Shattuck Ave., Berkeley 843-1487
• Bedazzled (PG-13) noon, 2:40, 5:15, 7:45, 10:10
• Book of Shadows: Blair Witch 2 (R) 1:00, 3:15, 5:30, 8:15, 10:25

• Charlie's Angels (PG-13) noon, 2:45, 5:20, 7:45, 10:10
• The Legend of Bagger Vance (PG-13) 12:15, 1:15, 3:30, 4:30, 7:00, 8:00, 10:00

• The Legend of Drunken Master (R) 12:40, 3:00, 5:35, 8:05, 10:30
• Lucky Numbers (R) 12:05, 2:35, 5:00, 7:30, 9:55

UA Emery Bay 10

5330 Christie Ave., Emeryville 420-0107
• Bedazzled (PG-13) 12:15, 2:50, 5:20, 7:50, 10:10, 12:30 a.m.
• Book of Shadows: Blair Witch 2 (R) 11:00 a.m., 1:15, 3:30, 5:45, 8:00, 10:15, 12:30 a.m.

• Charlie's Angels (PG-13) 10:50 a.m., 1:20, 4:40, 7:10, 9:50, 12:30 a.m.
• The Contender (R) 10:50 a.m., 1:40, 4:30, 7:20, 10:20

• The Legend of Bagger Vance (PG-13) 11:00 a.m., 1:50, 4:40, 7:30, 10:30
• The Legend of Drunken Master (R) 11:30 a.m., 1:30, 4:10, 7:15, 10:00

• Lucky Numbers (R) 11:30 a.m., 2:15, 5:00, 7:45, 10:30
• Meet the Parents (PG-13) 10:55 a.m., 1:30, 4:15, 7:00, 9:40, 12:15 a.m.

• Pay It Forward (PG-13) 11:10 a.m., 2:00, 4:50, 7:40, 10:40
• Remember the Titans (PG) 11:40 a.m., 2:20, 5:10, 8:10, 10:45

UA Hayward 6

2430 Hesperian Blvd., Hayward 786-3000
• Bedazzled (PG-13) 12:30, 2:50, 5:00, 7:10, 9:30
• Book of Shadows: Blair Witch 2 (R) 12:50, 3:00, 5:20, 7:30, 10:00

• The Legend of Bagger Vance (PG-13) 1:00, 4:00, 7:00, 9:30
• The Legend of Drunken Master (R) noon, 2:10, 4:40, 7:40, 10:20

• Lucky Numbers (R) 12:15, 2:45, 5:15, 8:00, 10:20

UC Theatre

University Avenue between Milvia Street and Shattuck Avenue, Berkeley 843-FILM
• From the Edge of the City (NR) 5:30, 7:30, 9:30

Central Contra Costa

Festival Walnut Creek

1450 N. California Blvd., Walnut Creek 934-8849
• Bedazzled (PG-13) 2:15, 4:45, 7:20, 9:40
• The Legend of Bagger Vance (PG-13) 1:40, 4:25, 7:25, 10:10

• The Little Vampire (PG) 2:25, 4:40, 7:00, 9:30
• Pay It Forward (PG-13) 1:45, 4:30, 7:15, 10:00
• Remember the Titans (PG) 2:00, 4:35, 7:10, 9:45

Orinda Theater

4 Orinda Theater Square, Orinda 254-9060
• Best in Show (PG-13) 1:00, 3:30, 6:00, 8:00, 10:00
• The Legend of Bagger Vance (PG-13) 12:30, 3:45, 7:00, 9:30

• Pay It Forward (PG-13) 12:15, 3:00, 6:30, 9:00

Park Theater

3510 Golden Gate Way, Lafayette 283-7997
• Billy Elliot (R) 1:30, 9:30

Rheem All-Stadium 4

350 Park Street, Moraga 989-3411
• Bedazzled (PG-13) 5:10, 7:10, 9:15
• Charlie's Angels (PG-13) 5:00, 7:35, 9:45

• Lucky Numbers (R) 4:45, 7:20, 9:35
• Meet the Parents (PG-13) 4:35, 7:00, 9:20

West Contra Costa

Century 10 Pinole

1800 Airport Way, Pinole 222-8030
• Bedazzled (PG-13) 11:40 a.m., 2:00, 4:20, 7:00, 9:15
• Book of Shadows: Blair Witch 2 (R) 12:15, 2:40, 5:40, 7:10, 9:20

• Charlie's Angels (PG-13) 12:30, 2:45, 5:20, 8:00, 10:15
• The Legend of Bagger Vance (PG-13) 11:30 a.m., 2:20, 5:00, 7:45, 10:25

• The Legend of Drunken Master (R) 11:50 a.m., 2:15, 4:45, 7:15, 9:40
• The Little Vampire (PG) 12:00, 2:35, 5:10, 7:30, 9:45

• Lucky Numbers (R) 11:25 a.m., 1:55, 4:25, 7:05, 9:35
• Meet the Parents (PG-13) 12:45, 2:55, 5:30, 7:55, 10:20

• Pay It Forward (PG-13) 11:35 a.m., 2:25, 5:05, 7:50, 10:30
• Remember the Titans (PG) 11:55 a.m., 2:30, 4:55, 7:25, 10:00

San Francisco

AMC 1000 Van Ness
1000 Van Ness St., San Francisco (415)822-44MC
• Book of Shadows: Blair Witch 2 (R) 2:10, 5:10, 7:35, 9:55, 12:25 a.m.

• Charlie's Angels (PG-13) 1:05, 1:50, 4:10, 4:55, 7:00, 7:45, 9:40, 10:30, 12:15 a.m.
• The Contender (R) 1:35, 4:35, 7:50, 10:50

• Dr. T and the Women (R) 1:25, 10:20
• Further (R) 10:45
• The Legend of Bagger Vance (PG-13) 1:30, 1:45, 4:40, 4:55, 7:10, 8:00, 10:10, 11:05

• The Legend of Drunken Master (R) 1:15, 4:30, 7:25, 9:55
• The Little Vampire (PG) 1:30, 4:15, 6:45, 8:45

• Lucky Numbers (R) 1:40, 4:40, 7:30, 10:15
• Meet the Parents (PG-13) 1:10, 2:05, 4:05, 5:00, 7:05, 7:55, 9:50, 10:40, 12:35 a.m.

• Pay It Forward (PG-13) 2:00, 4:20, 5:05, 7:20, 8:05, 11:15 a.m.
• Remember the Titans (PG) 1:20, 4:25, 7:15, 10:00

AMC Kabuki 8

1881 Post St., San Francisco (415)822-44MC
• Bamboozled (R) 1:30, 4:20, 7:25, 10:30
• Book of Shadows: Blair Witch 2 (R) 2:05, 4:50, 7:15, 9:45

• Charlie's Angels (PG-13) 2:10, 4:30, 7:10, 9:55, 12:05 a.m.
• The Contender (R) 1:40, 4:35, 7:30, 10:40

• The Legend of Drunken Master (R) 1:50, 5:00, 7:40, 10:10
• The Little Vampire (PG) 1:55, 5:05, 7:20, 9:50

• Meet the Parents (PG-13) 1:45, 4:15, 7:00, 9:40
• Spike & Mike's Classic Festival of Animation 2000 (NR) 12:15 a.m.

• The Yards (R) 2:00, 4:30, 7:35, 10:20

Bridge

3010 Grand Blvd., San Francisco (415)352-0810
• Dancer in the Dark (R) 1:00, 4:40, 7:00, 10:00

Castro Theater

Castro and Market Streets, San Francisco (415)821-6120
• Boozing Week: Presented by the San Francisco Film Society (NR)

Clay

2281 Filmore St., San Francisco (415)352-0810
• Billy Elliot (R) 11:45 a.m., 2:15, 4:45, 7:20, 9:55

Embarcadero

1 Embarcadero Center, San Francisco (415)352-0810
• Best in Show (PG-13) noon, 12:30, 2:15, 4:45, 4:50, 5:00, 7:00, 7:30, 9:20, 9:50

• The Broken Hearts Club (R) 12:40, 3:00, 5:10, 7:40, 10:10
• Requiem for a Dream (NR) 12:10, 2:30, 5:15, 7:45, 10:15

• Two Family House (R) 1:00, 4:00, 7:20, 9:45

Lumiere

1572 California St., San Francisco (415)352-0810
• The Night Before Christmas (PG) 12:45, 2:50, 5:20, 7:15, 9:15

• Urbanite (R) 12:10, 2:40, 5:10, 7:30, 9:50

Opera Plaza Cinemas

51 Van Ness Ave., San Francisco (415)352-0810
• An Affair of Love (R) 1:30, 4:30, 7:30, 9:30
• Place Vendôme (NR) 1:00, 4:00, 7:00, 9:30

• Saseyaki (aka: Moonlight Whispers) (NR) 1:10, 4:10, 7:10, 9:20
• The Tao of Steve (R) 1:20, 4:20, 7:20, 9:40

Rad Vic

1727 Haight St., San Francisco (415)668-3994
• Tokyo Eyes (R) 7:15, 9:15

Roxie

3117 18th St., San Francisco (415)653-1087
• 7 Sisters: A Kentucky Portrait (R) 8:30

• Film Arts Festival (NR)
• Frisco Disco (NR) 8:30
• Oh Yeah, Take That (NR) 10:30

Sony Metreon

101 4th Street, San Francisco (415)369-8200
• Bedazzled (PG-13) 11:40 a.m., 1:10, 3:40, 5:00, 6:20, 9:10, 10:10, 11:40

• Book of Shadows: Blair Witch 2 (R) 12:40, 3:30, 6:00, 8:30, 11:30
• Charlie's Angels (PG-13) 11:30 a.m., 12:30, 2:30, 3:35, 5:15, 6:15, 8:00, 9:15, 10:30, 10:45, midnight

• The Contender (R) 11:55 a.m., 3:05, 6:45, 9:55
• The Ladies Man (R) 2:20, 7:35

• The Legend of Bagger Vance (PG-13) 11:00 a.m., 12:35, 3:00, 4:20, 6:30, 7:30, 9:00, 10:40
• The Legend of Drunken Master (R) 1:20, 4:05, 6:50, 9:25

• The Little Vampire (PG) 11:20 a.m., 1:50, 4:30, 7:05, 9:30
• Lucky Numbers (R) 12:10, 3:10, 6:10, 9:20

• Meet the Parents (PG-13) 1:00, 2:50, 4:00, 5:50, 7:00, 8:50, 11:00
• Pay It Forward (PG-13) 12:50, 4:10, 7:20, 10:30, 10:50

Sony Metreon IMAX

101 4th Street, San Francisco (415)369-8200
• Cyberworld (R) 12:25, 3:50, 6:00, 8:40
• Fantasy 2000 (R) 11:30 a.m.

• The Matrix (R) 11:30
• Sleight & Ray: The Magic Box (NR) 5:10
• Wild California (NR) 2:30, 6:40

UA Galaxy

1285 Sutter St., San Francisco (415)474-8700
• Almost Famous (R) 1:30, 7:30, 9:45
• Bedazzled (PG-13) 11:15 a.m., 1:45, 7:15, 9:30

• The Exorcist: The Version You've Never Seen (R) 1:30, 7:00, 9:45
• A Time For Drunken Horrors (NR) 11:1

**Call 1-888-412-9277
for an appointment!**

The Food and Travel Enthusiast

By Mike Cleary

Whale adventures and other delights of Vancouver

Our outfits were waders, waterproof jackets and life vests. My wife managed to look adorable. I looked downright silly. A famished pelican wouldn't give me a second glance even if I was armed with an abundance of mackerel and squid, which I was.

Why the getups? We were about to embark on an Arctic Adventure at the Vancouver Aquarium and Marine Science Center.

Located in Vancouver's Stanley Park, the aquarium is home to several beluga whales. These gentle white giants, with their melon-shaped foreheads, dolphin-like smiles and inches of protective fat, hail from Lancaster Bay in the arctic region of Canada, where nature's first rule is "fur, fat or freeze."

These fascinating creatures took to us immediately. One whale, a precocious 5-year-old born at the aquarium, got a kick out of diving, taking in a huge amount of 40-degree water and spitting it all over us. We were six mature adults who, when it was all over, felt like thrilled 10-year-olds.

The good news is that anyone can enjoy this two-hour Arctic Adventure. The price is around \$100 and worth every penny of it. As a bonus, an aquarium guide photographs your every wet move, and then e-mails the pictures to you. Or in my case, sent them to a close friend who is using them to blackmail me.

If you travel with children, there's also a program called "Sleepover with the Whales." The kids spend the night at the aquarium, while Mom and Dad head out for a romantic evening. You couldn't find a better baby-sitter. For more information, call 604-659-

3474 or visit them on the Web at www.vanaqua.org.

Our whale adventure was part of an all-too-short weekend getaway to Vancouver, British Columbia. We were in town to sample the amenities of the Pan Pacific Hotel, fit in a little city exploration, try a couple of restaurants and then tape a couple of radio shows.

The Pan Pacific Hotel (800-937-1515) is a Five Diamond-rated luxury hotel set atop Canada Place. With its signature five sails, this attractive complex is also home to the city's cruise ship terminal and the Vancouver Convention and Exhibition Center. It's a terrific place to make camp. And the good news is Vancouver luxury is a lot easier on the credit card because of the strength of the dollar.

The hotel's guest rooms look out at busy Coal Harbor with its bobbing population of boats and float planes, the 1,000-acre Stanley Park and across the Burrard Inlet to populous North Vancouver. Beyond are the Lions Peaks and Grouse Mountain, offering a hint of the vast, spectacular Canadian wilderness. Particularly stunning are the panoramic views from the hotel's corner rooms. In reservation's lingo, they are called the 10 series rooms. Keep it in mind if you plan a stay.

The Pan Pacific offers some exceptional dining as well. Their upscale restaurant is Five Sails, which showcases the talents of Province-born Jean Yves Benoit. Should you dine there, pair his imaginative dishes with British Columbia wines produced in the nearby Okanagan Valley. One of the wines was a Blue Mountain Sparkling which I had the pleasure of opening with a saber. This entitled me to membership in the exclusive Le Confrerie

SPELLING EBAY

By KAREN HODGE / EDITED BY WILL SHORTZ

ACROSS

1 Track specialist

6 Steel braces with right-angle bends

11 Not reacting

16 Where a sock may go?

19 It may be pitted

20 One way to run

21 Marisa of "Slums of Beverly Hills"

22 Japanese band?

23 Inside look at a Theban king?

25 Brilliance

26 Secant's reciprocal: Abbr.

27 What some scouts seek

28 Busboy's job, sometimes?

31 Wastes

33 Like some picture frames

34 Flings

35 Tower in the water

38 Kernel's cover

41 Wharton offerings: Abbr.

43 "Yippie!," e.g.

46 Take ____ at this

47 Fencing match inspection?

52 What a really outlandish claim may be?

55 Song of "Salome"

56 Kid's cry

57 Young hogs

58 Palazzo Madama locale

60 Prepare to wash, perhaps

61 Master of Bach suites

65 Precious strings

66 Spread

67 What a timid actor might do as a pirate?

71 Some people wave on them

72 Secular clergy members

73 Married Madriella

74 Bar figures: Abbr.

75 Aquafresh alternative

76 Beat

80 A carrier has one: Abbr.

81 Cuba libre ingredient

82 Amazed exclamations from bullfight spectators?

88 Ventilation duct?

91 Monteverdi title character

92 Where piasters are currency

93 Promptness prompter

94 Lotteries

97 "That's great news!"

98 Encapsulated observation

101 More than a nip

102 Mystery writer Marsh

105 Home games for the San Francisco Giants?

110 Cast

113 Novelist Radcliffe

114 Willow rod

DOWN

1 Jane Smiley best seller

2 "Why should ____ you?"

3 "____ Rose" (song from "The Music Man")

4 They may be necessary

5 Drive away

6 The recent past

7 Brand of racing bikes

8 A psychic may sense it

9 Some TV's and VCR's

10 Lifting devices hung from helicopters

11 Echo

12 Not putting on any weight

13 "Little" girl in "David Copperfield"

14 Get as a result

15 World's highest large lake

16 Athletic types

17 Not just up

18 Slender traces

24 Actress Merkel and others

29 Dam builders: Abbr.

30 Bills, e.g.

32 Starter starter?

35 Rare bills

36 "Nothin' doin' "

37 Don't skip

39 Like some trauma patients

40 Manne off.

41 Connecticut city

42 Hippie gathering of a sort

44 Future presenters, in the past

45 Spots for bees

48 March event, in more ways than one

49 "The Hot Zone" topic

50 Hall-of-Fame announcer Harry

51 Steely Dan's "Lied"

53 Peak in Greek myth

54 Famous dying words

59 Some burial vessels

60 Ostentatious

62 Running full speed

63 "Hogan's Heroes" corporal

64 "Quien ____?"

65 "Who knows?"

65 Radical 1960's essayist

66 Tears

67 Singer LaBelle

68 Bury

69 Ned Land's rescuer

70 Pitcher ____ Nen

71 1814 Byron poem

75 "The Third of May" painter

77 John Major, e.g.

78 "Imperfect Sympathies" essayist

79 Time to attack

81 It has precedents

83 Large-oared craft on a ship

84 .000001 joule

85 Military branches: Abbr.

86 With 121-Across, they're bright on Broadway

87 Often-poked pitchman

89 Carry on

90 Foils

91 River isle

96 Bull-Prefx

98 Weaken

99 "Who's the Boss?" co-star

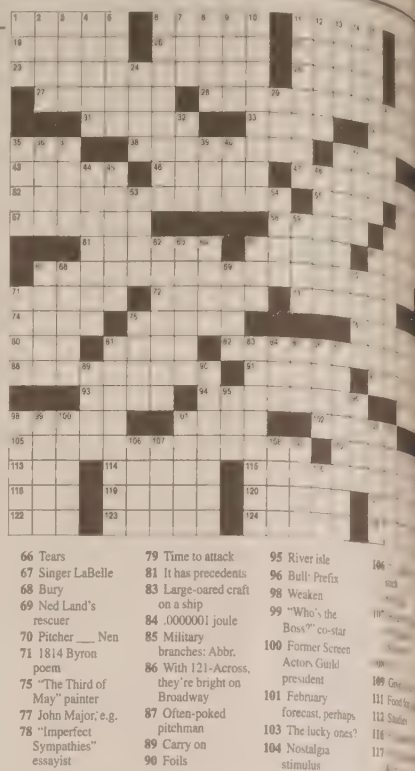
100 Former Scouts

101 February president

101 February forecast, perhaps

103 The lucky ones?

104 Nostalgia stimulus



d'Sabre d'Or (The Brotherhood of the Golden Sword). So far, I haven't been hit up for dues, or for that matter challenged to duel.

If you're interested in visiting this engaging city, I recommend you check out Tourism Vancouver

at www.tourism-vancouver.com or by calling 800-663-6000.

At our Five Sails' dinner, one guest was Brian Brenn, Canada's leading travel journalist who lives in Vancouver. Realizing we had been waxing poetic about his city, it

was time to give the local a chance to speak. So I asked him what, in his estimable opinion, is the most compelling reason to visit Vancouver.

In between sips of Jean Yves Benoit's Chilly Melon and Berry

Soup, he replied, "It's cheap." Cheers.

Mike and Mary Ann Cleary host the Food and Travel Enthusiast program. It airs Sundays at 9 a.m. on KABL, 960-AM.

Calendar

Submissions to the Community Calendar must be received Thursdays one week prior to publication. Listings are on a space-available basis.

Children

The Buddy Club Children's Shows presents juggler Daffy Dave on Sunday, Nov. 12, 11 a.m. to noon, at the Albany Community Center Theater, 1249 Marin Ave., Albany. Zun Zun, a hot musical theater duo out of Santa Cruz, joins Dave. The shows are targeted for children 2 through 12 and their parents and always include outrageous audience participation. Tickets: \$7 per person (under 2 years are free.) Call 236-SHOW for all tickets, birthday party reservations, and more information.

The City of El Cerrito offers special programs for children from 22 months to five years of age. These programs are designed to offer parents an opportunity to leave their pre-school children in a safe atmosphere under qualified supervision. The program for ages 22 months to 3-1/2 years meets Monday through Thursday from 9 a.m. to noon. Registration is continuous as long as space is available. Located at 7007 Mooser Lane. For more information, call Judie, 215-4371.

The City of El Cerrito Community Services offers a Kids' Ceramic Workshop on Saturday, Nov. 18, 10-11:30 a.m., at Tassajara Pottery Center, 2575 Tassajara Blvd. Children are instructed and guided through basic hand-building techniques, including slab work, coil-and-pinch pot, and various glazing techniques. Fee: \$20 residents and \$25 non residents. Call 215-4371 for more information.

Luna Kids Dance (LKD) offers dance and acting classes for children and teens ages 3-17 in a fun and supportive environment. Locations: Albany Community Center, 1249 Marin Ave.; El Cerrito, Contra Costa Civic Theater, 951 Pomona Ave.; Oakland, Glenview Performing Arts Center, 1318 Glenfield Ave. and Montclair Women's Cultural Arts Club, 1650 Mountain Blvd. For more information, call the LKD central office at 530-4113.

LGBTQ Parent and Prospective Parent Groups meet the first Saturday of the month 10:30 a.m.-12:30 p.m. with concurrent childcare. All groups meet at the Pacific Center at 2712 Telegraph Ave. in Berkeley. Donations are requested, but not required. For information or to RSVP, contact Anna at familypgroup@yahoo.com or 415-789-8560 classes.

The Ann Martin Children's Center offers eight "Support Groups For Mothers,"

sessions for first time mothers and babies their babies under 5 months. Experienced facilitator. For information: 524-0821.

Lawrence Hall of Science, UC Berkeley's public science museum and center for K-12 science and math education offers three residential summer science camps, including two camps held at actual University of California field research stations; and three Sierra backpacking summer science camps. Each camp emphasizes fun outdoor science explorations through hands-on, inquiry-based activities, as well as lots of traditional camp fun. Each camp has a unique theme, and is designed for a specific age group. Call 642-2275 or e-mail to: hsinfo@ucdink.berkeley.edu. To register, call 642-5134.

"Theater Rats," Julia Morgan's kid's theater camp program, offers swimming, singing, dancing, acting, and field games as some of its exciting activities. The camp is a two-week session for kids 6-14. Call 883-7023 for additional information.

Health

Charcot Marie Tooth (CMT) support group meets Saturdays bimonthly at West Berkeley Library, 1125 University Ave. from 2 p.m. to 4 p.m. CMT is a neuropathic disorder. Call 524-3506 for additional information.

YWCA Health and Community Education: drop in classes in dance, fitness, yoga, martial arts and more; University YWCA, 2600 Bancroft Way; 848-6370; \$8 - \$10.

Community

Berkeley EcoHouse Healthy Living Program and the Ecology Center present "Feeding the Moon," a nutritive approach to feminine fertility, on Wednesday, Nov. 8, 7:30-9 p.m., at the Ecology Center, 2530 San Pablo Ave. There is no charge. For more information, call 558-1324.

The Ecology Center, 2530 San Pablo Ave., presents a class on the fundamentals of fruit growing on Saturday, Nov. 4, 10 a.m. to noon. The class, taught by Greg Peck, co-owner of an organic landscape and garden design business in the East Bay, is an introduction to the many fruit trees that can be grown in the Bay Area. Cost is \$10 for nonmembers; \$7.50 for members. To pre-register, call 548-2220, ext. 233.

The Red Oak Victory ship is the site of the Veterans' Day Event on Saturday, Nov. 11, 5-7 p.m., in Point Richmond, 1500 Dorman Dr. The Richmond Museum of History is holding a memorial service aboard the ship to honor the veterans and workers. Following the service, a USO Dance (7-10 p.m.) will follow. Admission: \$8 advance, \$10 at the door. For more information, call 222-9200. Mail check payable to the Richmond Museum, 710 35th St., Richmond, CA 94805.

REI, 1338 San Pablo Ave., offers a free hands-on bicycle repair clinic on Sunday, Nov. 12 from 11 a.m.-noon. Learn how to fix your own bicycle. Technicians will teach a series of free one-hour clinics covering the following basic repairs. All you need to bring is your bike. Call 527-4140 for additional information.

Albany YMCA is hiring staff for After-school programs in Berkeley and Al-

bany for After-school programs in Berkeley and Albany. Site coordinator, recreation coordinator. Complete an application or send fax resume to Albany YMCA 921 Kains Ave., Albany, CA 94706. Fax 525-1769.

The Women's Cancer Resource Center, 1581 University Ave., will provide information at Wild Oats Market as part of its Women's Health Day. Help support the center and also enjoy free chair massages, spinal screenings, nutritional consulting and product samples. The center provides information, support and direct services to women with cancer in the Bay Area and nationally. Call Tammy Dyson, volunteer coordinator at 548-9286 ext. 304 for additional information.

Berkeley Higashi Honganji Church, 1524 Oregon St. (near Ashby Avenue),

presents a Ohtani Bazaar. There will be games, prizes and activities for the children. Also Japanese food (Toriyaki chicken, sushi, udon noodles and more. Free admission. Bring the family. Call 843-6933 for additional information.

Turning Point at the YWCA, 2600 Bancroft Way, sponsors Resume Clinics on Tuesday afternoons, or by appointment. To sign up for an appointment, leave a message several days before you would like to meet. Anne Levine Ph.D. has a background in Design and Education. For the past 10 years, she has assisted in producing numerous resumes as part of her desktop publishing business. Call 848-6370 for additional information.

Marion Rosen, founder of Rosen Method bodywork and movement, presents the Method through lecture, demonstration,

and experimental practice. Rosen is joined in the presentation by Sara Webb, Senior Teacher of Rosen Method bodywork. Location: Faldenkreis Resources, 830 Bancroft Way. Admission: \$10. Reservations are strongly recommended. For more information or to make a reservation, contact Abby Paige, at 845-6606.

Berkeley's Office of Emergency Services presents a new series of free Community Emergency Response Training (CERT) classes. The classes give basic, practical information, including hands-on training in fire suppression, light search and rescue, and disaster first aid. All classes are held at the fire department's Emergency Operations Center, 997 Cedar St. The classes are open to everyone, 18 or older, who lives or works in Berkeley. To register,

or for more information, call the Office of Emergency Services, 844-6702. **Berkeley Art Museum** Pacific Film Archive offers a guided tour of the Partner: Men and Women Project Contemporary Architecture Project presented by graduate students at the UC-Berkeley Department of Architecture. College of Environmental Design. Sign on Alternating Thursdays, 1:30 p.m. and on Sundays at 2 p.m. Additional information call 842-2088. **Overeaters Anonymous** meet 1:30 PM at the Northern Community Church in Berkeley, 941 The Alameda between Solano and Marin Avenues. Room 2—the childcare room—may bring their children. The organization is for individuals who struggle with compulsive eating.

See CALENDAR, Page C6

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Calendar

FROM PAGE C6

For further information call
2526-5231
Roommates, do it now. Stand up and
 say what you mean. Come practice
 every day, noon to 1 p.m. at 700 Heinz
 Ave. Call 863-6708 for additional information.

Civil Rights chapters needed. Write the
 ACLU chapter of Berkeley, Albany, Richmond,
 and Kensington, P.O. Box 11141,
 Berkeley, CA, 94701.

Work Buddies! volunteers needed to
 assist in a volunteer work with people in
 the community. Age 18+ required. No
 previous experience necessary. Two to
 three hours per week. Training pro-
 vided. Contact Nannette Lipton, 644-
 6446.

Public Hearing clinic: 7 to 9 p.m. Mon-
 day, free clinic at the Academy for
 Psychiatric Studies in Berkeley, aura
 clearing, stress relief: 1-800-642-9355.
SMART project: The Alcohol Research
 Group in Berkeley is conducting a
 study to compare the cost and effective-
 ness of two kinds of substance
 abuse day treatment: medical model
 day treatment and social model day
 treatment. By calling 1-888-249-8802
 and agreeing to do three interviews, in-
 dividuals chosen for the study receive
 free treatment at existing treatment pro-
 grams.

The Edible Schoolyard, an organic gar-
 dening and cooking program at Berke-
 ley's King Middle School, seeks volun-
 teers to work with students, 9 a.m. to 3
 p.m. Call 558-1335 for information.

English-in-Action lets you make friends
 from around the world. Volunteer as a
 conversation partner with a foreign UC
 scholar/student for one hour a week.
 WICA, at Berkeley, Call 843-9716.

Women's Daytime Drop-In Center in
 Berkeley: serving women who are
 homeless or at risk of becoming home-
 less, needs volunteers. The Center is
 open from 9 a.m. to 4 p.m. Monday
 through Saturday. Volunteers are
 needed for morning and afternoon
 shifts. For more information, call 466-
 5553.

Exhibits
ACCI Gallery, 1652 Shattuck Ave., con-
 tinues its "Figurative Art" exhibit
 through Nov. 18. The exhibit features
 six Bay Area artists: Elizabeth A. Cates,
 Donna Gordon, John Jacobsen, Sharon
 Mitchell, Pala Powers, and Deb Shattil.
 For more information, call 843-2527.

A New Leaf Gallery, 1286 Gilman St.,
 presents "Mostly Glass," continuing
 through Dec. 17. Artist include Lynne-
 Rachel Altman, Patricia Bengtson-
 Jones, Eric Ehlensberger, Shirley Erick-
 son, Bella Feldman, Kristin
 Gudjonsdottir, Gail Paradise, David
 Roth and Bart Tricket. Gallery hours:
 Wed-Sunday, 10 a.m. to 5 p.m. For
 more information, call 525-7621.

The UC Berkeley Art Museum, 2626 Bar-
 nard Way, presents the exhibit "Amaz-
 ons in the Drawing Room: The Art of
 Romana Brooks," through Jan. 16. For
 more information, call 642-0808 or visit
 the Web site at
 www.bampfa.berkeley.edu.

The Berkeley Art Center, 1275 Walnut
 St., continues its exhibit of Janette
 Fakiner's collection "Ethnic Notions:
 Black Images in the White Mind,"
 through Nov. 12. The exhibit explores
 racial stereotypes in commercial im-
 agery. This will be the last chance the
 public will be able to see these pieces
 as a collection. The center is also re-
 producing the "Ethnic Notions," catalog
 with essays by Theresa Whitener and
 Pulitzer-prize winning historian, Leon
 Litwack. Gallery hours: Wednesday-
 Sunday, from noon to 5 p.m. For more
 information, call Yvete Deas at 644-
 8863.

The Albany Arts Center, 1249 Marin Ave.,
 continues a collection of work by Tanna
 Bera "Straight From the Heart," through
 Dec. 7. The exhibit includes pastel,
 painted still life and collages. Hours:
 Monday-Friday, 8:30 a.m. to 5 p.m. and
 Saturday, 10 a.m. to 5 p.m. Artists wish-
 ing to be considered for future exhibits
 may pick up applications at the center.
 Call 524-9283 for more information.

The Richmond Art Center, 2540 Barrett
 Ave., continues its exhibit "Hecho En
 Calles: The Last Decade 1990-1999"
 through Nov. 11. Thirty-one California
 Latino Chicano and Indigenous artists
 are featured in this traveling exhibition.
 The event examines issues and move-
 ments that have shaped the visual arts
 vocabulary in California during the last
 10 years. The exhibit includes painting,
 sculpture, photography, prints, collage
 and digital media. Gallery hours: Tues-
 day-Friday, 10 a.m. to 4:30 p.m., Satur-
 day, noon to 4:30 p.m. Free admission;
 checker: accor-sible. Call 620-6772 or
 visit the Web site at info@therac.org for
 additional information.

The City of El Cerrito presents Open
 Clay Studio ongoing classes on Mon-
 days, 7 to 9 p.m. Experience with clay is
 helpful, but not necessary. Opportuni-
 ties will be provided for students to ex-
 hibit one area of clay work. Demonstra-
 tions and instruction will be provided on
 request. Admission: \$7.50 residents,
 \$9.50 nonresidents. The location: Tas-
 sajara Pottery Center, 2575 Tassajara
 Boulevard. For more information, call
 Julie at 215-4371.

Alta Bates Medical Center presents work
 by members of the California Water-
 color Association at its Community Art
 Gallery, 2450 Ashby Ave., Berkeley. The
 gallery is in the main corridor to the left
 of the information desk and main en-
 trance. Call 204-4444 for additional in-
 formation.

New Pieces Gallery is located on Solano
 Avenue. New Pieces is the only gallery
 that shows quilts and soft cloth sculp-
 tures and dolls exclusively. The gallery
 is open during store business hours,
 Monday, Wednesday, Friday, and Satur-
 day 10 a.m. to 6 p.m., Tuesday and
 Sunday, 10 a.m. to 9 p.m., and Sun-
 day Noon to 5 p.m., except major holi-
 days. Details: 527-6779.

Literary Events
Barnes and Noble Booksellers, 2352
 Shattuck Ave., presents Bay Area au-
 thor Enrico Antiporda on Wednesday,
 Nov. 8, 7:30 p.m. Antiporda reads from

his novel "The Band of Gypsies," which
 explores the lives of foreign exchange
 interns caught in the turbulence of the
 Basque separatist movement in Spain.
 The evening presentation features a
 display of Antiporda's paintings created
 in conjunction with his work. All events
 are free. Call 644-0861 for more infor-
 mation.

The Reading Edge is available for public
 use at the Berkeley Public Library, 2121
 Allston Way. This computer scans
 printed text and reads it back aloud
 with a synthesized voice. It's available
 for anyone with a disability that requires
 its use to access print material. Users
 must complete a brief training session
 before using the Reading Edge; after
 that, reservations are needed. Call the
 Reference Desk at 644-6648 to set up a
 training session.

Meetings

The California Retired Teachers' Association, West Contra Costa Division #58,
 meets Nov. 7 at noon at St. Luke's
 Methodist Church, 3200 Barrett Ave.,
 Richmond. The speaker is Frances
 Franco, outreach specialist for the
 equipment loan program for California
 Relay Service. The California Relay Ser-
 vice provides free telephone equipment
 for those with mobility, vision, hearing,
 and speech problems. Cost: \$8. Call

234-3046 by Nov. 3 for luncheon reser-
 vations.

Nami-East Bay holds its next monthly
 family support group meeting on
 Wednesday, Nov. 8, 7-8:45 p.m., at the
 University Christian Church, 2401 Le
 Conte Ave. Support meetings are free
 and offer family members a chance to
 share information and get emotional
 support from others who have a men-
 tally ill relative. The public is invited to
 take advantage of the program. For
 more information, call Nami-East Bay,
 841-8361.

The Berkeley Avatar Metaphysics Toast-
 masters Club meet on the first and third
 Thursdays, from 6:15 to 7:30 p.m., at
 2515 Hillegass Ave. Public speaking
 skills and metaphysics come together.
 For more information, call 869-2547 or
 843-7645.

A free talk, "The Spiritual Journey from
 Light to Sound," takes place on Friday,
 Nov. 10, 7:30 p.m. at the Unitarian Hall,
 1924 Cedar St. For more information,
 visit the Web site at
 www.masterpath.org.

Berkeley Toastmasters Club meet
 monthly, on the first and third Thurs-
 days at 2515 Hillegass Ave. The group
 specializes in developing its communi-
 cation and public speaking skills in the
 field of metaphysics. The group also
 learn from each other through short
 speeches. Call Odette Larde at 869-

2547 or 643-7645.

The Kensington Senior Activity Center
 meets on Thursdays from 9 a.m. to 2
 p.m. in the Arlington Community
 Church, 52 Arlington Ave. The center's
 community program of life-long learn-
 ing is presented by the West Contra
 Costa Adult School. Attend any class or
 event you choose. Everyone over 55 is
 welcome. Call 526-9146 or 547-1969 for
 additional information.

The YWCA offers free orientations every
 Tuesday at 1:30 p.m. of its Turning
 Point Career Center, 2600 Bancroft
 Way. The orientations outline the center's
 resources and the variety of work-
 shops it offers to the public. For addi-
 tional information, call 848-6370.

The Berkeley Camera Club meets every
 Tuesday evening, 7:30 p.m. at the
 Northbrae Community Church, 941 The
 Alameda, Berkeley. Participants share
 slides and prints and learn what other
 photographers are doing. Monthly field
 trips. Call Wade for information, 531-
 8664.

Speak Smart! Join Beijing Express
 Toastmasters. The Smart Club! Meet-
 ings take place each Monday, 6:15 to
 7:30 p.m. at Peking Express Restau-
 rant, 2068 Center St. For additional in-
 formation call 549-9671.

Toastmasters Meeting: Stand up and
 say what you mean. Come practice
 with us. Every Tuesday, Noon to 1 p.m.

at 700 Heinz Ave. Berkeley. Call 883-
 6708 for additional information.

Take Pounds Off Sensibly (TOPS) meets
 every Thursday evening at the First
 Baptist Church, Richmond, on Solano
 below Arlington. Call Betty Coates 235-
 0490 for more information.

Joy of Yiddish: Yiddish conversation at 1
 p.m. at the North Berkeley Senior Center,
 1901 Hearst. Call 644-8107 for addi-
 tional information. The Berkeley Com-
 munity Toastmasters Club meet on
 the first and third Wednesday of the
 month from 7:15 to 8:30 a.m. at the
 Berkeley City Club, 2315 Durant. De-
 tails: 524-3765.

**The Berkeley Arthritis Support and Educa-
 tion Group** meets on the second
 Tuesday of each month (except Decem-
 ber) 1 to 2:30 p.m. in the Maffly Auditor-
 ium, Herrick Campus, 2001 Dwight
 Way. Dr. Brian Kaye, a rheumatologist,
 has treated many patients with various
 types of arthritis and will be available
 for questions. For additional information
 call 204-4503.

Toastmasters on Campus meet the sec-
 ond and fourth Wednesday of the
 month from 6:15 to 7:30 p.m. at the
 English Language Program Building,
 2515 Hillegass. Details: 704-1822.

Public speaking skills and metaphysics
 come together at Avatar Metaphysical
 Toastmasters. On-going meetings first
 and third Thursdays, 6:15 to 7:30 p.m.,

2515 Hillegass Ave., Call 869-2547 for
 details.

Spirituality and Healing, Voices of Heal-
 ing Story Circles. Spiritually oriented
 healing group for people living with life-
 threatening illness. Meets second
 Wednesday of each month in North
 Berkeley. Call 526-1235 for information.

State Health Toastmasters Club meet
 every second, third and fourth Thurs-
 day of the month from 12:10 to 1:10
 p.m. at the State Health building, 2151
 Berkeley Way. Details: 649-7750.

Higher Alignment, 7 p.m. - 9:30 p.m.
 Mondays, fun, informative seminars cre-
 ating spiritual partnerships, Feldenkrais
 Center, 830 Bancroft Way, Berkeley,
 (415) 461-5337, \$20.

Alta Bates Support Groups - Arthritis
 Support Group meets the second Tues-
 day of every month; 1 - 2:30 p.m., 204-
 4503. Call for additional special events.

Overeaters Anonymous, a 12 step pro-
 gram providing free aid for those with
 eating problems, meets in Berkeley
 every Saturday at 8:30 a.m. (newcom-
 ers at 8 a.m.) at St. John's Church,
 2727 College Ave. and in Richmond
 every Thursday at 7 p.m. at Kaiser Hos-
 pital, 901 Nevin (take Elevator C to the
 third floor). For further information, call
 273-9292.

See CALENDAR, Page C8

THE NATURAL GROCERY COMPANY

Specials



November 1st to 22nd

Pre-order for Thanksgiving

Fresh Free Range Diestel Turkey

no antibiotics, growth stimulants or other chemicals



We also have vegetarian

"Unturkey or Tofurky"

Lotus Bakery - please pre-order by 11/20.

Pick up 11/23

Pumpkin Pie freshly baked reg. \$8.49 with pre-order\$6.99

Organic Produce

Yams all varieties	69¢/lb.
Russet Potatoes Cal Organic Farms	59¢/lb.
Yellow Onions medium	49¢/lb.
Sugar Pie Pumpkins	39¢/lb.
Granny Smith Apples	79¢/lb.



Dairy

Clover	
Butter salted only	\$1.99
Whipping Cream pt	\$1.89
Horizon • organic	
Sour Cream 12 oz. reg. \$1.75	\$1.39
Butter 16 oz. reg. \$4.69	\$3.75
Brown Cow	
Whole Yogurt 8 oz. reg. 89¢	69¢



Manager's Special

Equal Exchange

Organic Bulk Coffee

reg. \$8.99/lb.



\$7.49/lb.

Thanksgiving

Cascadian Farm • frozen

Organic Vegetables corn or peas

20% Off

Santa Barbara • low sodium

Canned Olives green or black 6 oz. reg. \$2.95

\$2.29

Pacific Foods • organic

Chicken Broth 32 oz. reg. \$2.89

\$2.29

Vegetable Broth 32 oz. reg. \$2.59

\$1.79

Barbara's Bakery

Mashed Potatoes 8 oz. reg. \$1.49

\$1.19

Shariann's • organic

Canned Pumpkin 15 oz. reg. \$2.15

\$1.59

R.W. Knudsen

Cranberry Sauce 9 oz. reg. \$3.29

\$2.19

Heaven Scent • seasonal

Corn Bread Mix 8 oz.

\$2.39

Grocery

Kettle • baked, lowfat

Kettle Crisps Chips 4 oz. reg. \$2.52

\$1.99

Julie's Organic

Ice Cream all flavors pt. reg. \$3.39

\$2.69

Amy's Kitchen • frozen

Whole Meal Entrée 4 varieties 5 oz. reg. \$3.65

\$2.89



R.W. Knudsen

Cranberry Nectar 32 oz. reg. \$3.69

\$2.39

Cider 'n Spice 64 oz. reg. \$4.59

\$2.99

Bionaturae • organic

Olive Oil 17 oz. reg. \$10.69

\$8.49

Berkeley Natural Grocery Company • 1336 Gilman Street, Berkeley, CA 94706 • (510) 526-2456
 El Cerrito Natural Grocery Company • 10367 San Pablo Avenue, El Cerrito, CA 94530 • (510) 526-1155
 Open 7 days a week • 9 a.m. to 8 p.m.

Calendar

FROM PAGE C7

TOPS: 9:30 a.m., Mondays; Take Pounds Off Sensibly, Albany Chapter meets at 980 Stannage St. at Marin; 233-2948 or Karen, 525-6858

Toastmasters: noon - 1 p.m. Tuesdays; stand up and say what you mean; practice with the toastmasters; 700 Heinz Ave., Berkeley; 883-6708

Alta Bates Rehabilitation Center and East Bay Neurology sponsors a free monthly stroke support group. No advance reservations are required, drop-in anytime. The group meets the first Tuesday of each month from 4 p.m. to 6 p.m. in the Mafty Auditorium on Herick Campus, 2001 Dwight way, Berkeley. Details: 204-4503.

Music

The Bay Area Singers' Forum and Chamber Symphony of the West presents its first collaborative concert, "An Afternoon of Vocal Splendor," on Sunday, Nov. 5, at 3 p.m. The concert takes place at the First Congregational Church of Berkeley, 2345 Channing Way. The performance will showcase the talents of some of the Bay Area's finest musicians. This concert of operatic solos, ensembles, and overtures by Mozart, Rossini, Bizet, Verdi, Puccini, Debussy, and Strauss benefits the Young Musicians Program at UC Berkeley. Tickets at the door: \$15 general, \$10 seniors and students. For more information, call Larry Marietta, 848-3696, ext. 28, or Marcia Gronewold, 642-9394.

La Pena Cultural Center and Cafe, 3105 Shattuck Ave., presents "Bambolero" on Monday, Nov. 6, 8 p.m. The group, directed from Cuba, performs music from their latest release "No! Que Bueno Esta." Admission: \$18 advance, \$20 at the door. Call 849-2568, ext. 15 for more information.

Utah Phillips, legendary folk singer and humorist, performs Wednesday, Nov. 8, 7 p.m., at the Unitarian Fellowship Hall, 1924 Cedar at Bonita. The concert is a benefit for the Yuba Nevada. Singer Alicia Littlelee and activists from the front lines, including Heidi Starr, will join Phillips. Admission: \$5-\$50, sliding scale. Call 524-6064 for more information.

The Berkeley Youth Orchestra presents its fall concert on Sunday, Nov. 12, 4 p.m., at Laney College Music Department, 900 Fallon St. The program includes I. Signor Bruch's Overture, Three Dances from "The Bartered Bride," Symphony No. 88 in G Major, Gioacchino Rossini, Bedrich Smetana, and Franz Josef Haydn. Suggested donation: \$5. For more information, call 444-4857.

Freight and Salvage, 1111 Addison, presents singer-songwriter Erica Wheeler on Wednesday, Nov. 8, 8 p.m. A veteran of the acoustic folk circuit, Erica has headlined at clubs, concert halls,

coffeehouses, colleges across the country, and has appeared at prestigious American and Canadian festivals. Wheeler is on tour in celebration of her new Signature Sounds release entitled "Three Wishes." For more information, call 548-1781.

Potaje Ensemble performs with flamenco dancer La Tania on Thursday, Nov. 2, 8 p.m., at La Pena Cultural Center, 3105 Shattuck Ave. Potaje creates original music based on Flamenco, Cuban and Afro-American styles. The evening includes a dance party with Orquesta la Moderna Tradicion featuring a 12-piece band specializing in danzon, chachacha, and guaracha styles. These performances are part of La Pena's Descarga Cubana Series featuring groups touring from Cuba. Tickets: \$19 advance, \$15 at the door. Call 849-2568 for more information.

Planet Julian White performs in a Music on Squirrel Hill concert on Sunday, Nov. 5, 7:30 p.m. at the Unitarian Universalist Church of Berkeley, One Lawson Rd., Kensington. A graduate of the Juilliard School of music, White is counted among the top 10 Bay Area vocalists and one of the nation's best music teachers. He gave his first recital at the age of six and started composing at the age of eight. Suggested donations are \$15 general admission, \$10 students and seniors. The church has free parking and is wheelchair accessible. Call 525-0302 for more information.

Cal Performances presents "Voices of Mali: Oumou Sangare, Habib Koite and Bamada," on Friday, Nov. 17, 8 p.m., at UC Berkeley, Zellerbach Hall. Singer Sangare is a social commentator and champion of women's rights. In 1998, she was the featured singer in the film adaptation of Toni Morrison's Pulitzer Prize-winning novel "Beloved." Koite and his band, Bamada, have been heralded for their unique sound and style, successfully mixing the rich traditions of Malian music with modern flair. Tickets: \$18, \$24 and \$30. Call 642-9988 to charge tickets, or visit the Cal Performances Web site at www.calperfs.berkeley.edu.

Cal Performances presents the London-based early music ensemble The Academy of Ancient Music and Baroque violin virtuoso Andrew Manze on Thursday, Nov. 16, 8 p.m., at UC Berkeley at Zellerbach Hall. The program includes Purcell, Marini, Bach, van Wassenaer, Handel and Geminiani. Manze will give a free Sightlines talk for concert ticket-holders before the performance, from 7:30 p.m. Tickets: \$20, \$30 and \$42. Call 642-9988 for more information or to charge by phone.

The Distaff Singers, an established East Bay Women's chorus, is seeking new members. No auditions required, just a love of singing. Classical, pop, sacred, Broadway. Rehearsals Tuesday nights, 7:15 p.m. to 9:15 p.m. Call Michelle 601-5624, or L.J. 482-1677.

Duckan Distones, featuring Donald Bailey on piano, vocals, harmonica, Isaiah Dixon, Acoustic Bass, Michael Lankford, Drums and Larry Giustino on Fretless Gibson L4, perform every Saturday

night from 10 to 11 p.m. at Anna's Place, 1801 University at Grant. All ages welcome.

Ashkenaz, 1317 San Pablo Ave., presents Grateful Dead DJ night with Digital Dave and Jazz Z.D. on Thursday nights from 9:30 p.m. to 2 a.m. Tickets are \$4. Call 594-1400 for additional information.

Friday Night Folk Dancing: 8 p.m. - 11 p.m.; no partners necessary for line dances taught from Rumania, Bulgaria, Israel, Turkey, Near East and other lands each Friday from 8 p.m. to 9 p.m., followed by request dances from 9 p.m. to 11 p.m. No experience necessary - all ages welcome. Albany YMCA, 901 Kains Ave.; \$4; call 525-1542.

Outdoors

Learn to feed and care for orphaned baby birds: house sparrows, starlings and pigeons are introduced species that are not afforded care by rehabilitation groups. You can make an important contribution in returning these species to the wild life they deserve to have. Free training and some supplies. Call Myrna 531-3042 or Lelia 655-3911.

Turning Point at the YWCA, 2600 Bancroft Way, offers "Scrubble Time," a technique that helps participants understand themselves and to find focus. The group meets on Tuesdays by appointments and is free to YWCA members. Call 848-6370 for additional information, leave a message for Anne Lavine.

East Bay Regional Park Botanical Garden Tilden Park, presents regular tours, seven days a week. Week days 8:30 a.m. to 5 p.m. Saturdays, and Sundays 2 p.m. Special tours by appointment Call 841-8732. For a schedule of upcoming classes call 925-820-1021.

Support

"The Grief Care Community" offers 8-week bereavement support groups as well as art therapy grief groups, and individual support. Call 540-0830 for additional information.

The local self-help group for Berkeley National Multiple Sclerosis Society meets periodically. Call Toni at 653-4534 for additional information.

Alta Bates Medical Center Herrick Campus offers a guided relaxation and visualization for people with cancer every Thursday, 5-6 p.m. at its Comprehensive Cancer Center, first floor Conference Room, 2001 Dwight Way. The Center offers this solution with an innovative approach to reducing stress and anxiety and creating positive, life-affirming images. Call 204-1811 for additional information. Call 204-1811 for additional information.

Alta Bates Medical Center, offers a Grief Education Class every third Saturday of each month, 10 a.m. to noon at ABMC Herrick Campus, 2001 Dwight Way. The class covers common and personal grief reactions. Fee: \$10. No one refused due to inability to pay. For further information, contact 841-2930.

Alta Bates Medical Center, 3001 Dwight Way, offers support group classes for

stroke survivors and their families and friends on the first Tuesday of the month, from 4-5 p.m. at the Herrick Campus of Alta Bates Medical Center. There is no admission charge and advance registration is not necessary. Call 204-4503 for additional information.

The Comprehensive Cancer Center and Breast Center Salon, Alta Bates Medical Center, 3001 Dwight Way, offers a support group for friends and families coping with cancer. The support group is offered on the second and fourth Tuesday of each month. This is a free service. Call 204-1811 for additional information.

The Lupus Foundation of Northern California is still accepting applications for its Youth Pilot Support Program currently underway at Lucille Packard Children's Hospital at Stanford. The group meets monthly and is open to teens suffering from lupus and other rheumatic diseases. For more information, call (408) 954-8600 or visit www.balf.org.

The City of Berkeley Portable Meals program desperately needs drivers to deliver 15 meals once a week to home-bound seniors. Call 844-8590.

The North Berkeley Senior Center is also seeking volunteers to work in its gift shop, coffee bar and dining area three to four hours, one day a week. Call 644-6107.

The Berkeley Arthritis Support and Education group presents Dorothea Dorenz, a state certified massage and movement therapist, who teaches self-healing methods. Bring a small pillow, wear loose, comfortable clothing. For directions or more information, call 204-4503.

Lecture/Workshop

The Pacific Asian North American (PANA) Institute presents UC Berkeley Professor L. Ling-Chi Wang speaking on the ramifications of the Wen Ho Lee case on Friday, Nov. 3, noon to 2 p.m. The lecture takes place at the Pacific School of Religion, 1798 Scenic Ave. Topic: "Charged with Being Ethnic Chinese." The presentation is free and open to the public. For more information, call 849-8224, or email pana@psr.edu.

"Learning and Writing: What a Technical Writer Does," is the subject of the Brown Bag Career Talk on Tuesday, Nov. 14, 12-1 p.m., at the Turning Point Career Center, 2600 Bancroft Way. Mick Renner, manager of documentation for Corrigio inc., talks about analytical and technical skills to create documents that help software users. This workshop is \$3 at the door. For more information, call 848-6370.

The North Berkeley Branch Library, 1170 The Alameda at Hopkins, presents a slide show and lecture, "The Life and Art of Chiura Obata," on Thursday, Nov. 9, at 7:30 p.m. Obata, a Berkeley resident, fine artist and a professor of art at Cal, organized art classes during his internment at the Topaz, Utah camp. Kimi Kodani Hill, granddaughter of Obata, will show slides that celebrate her

book, "Topaz Moon. Chiura Obata's Art of the Internment." The event is free. Call 644-6850 for more information.

The YWCA offers free orientations of its Turning Point Career Center. The orientations outline the resources available to the public as well as the different things that the center has to offer such as a great variety of workshops. They are held every Tuesday, at 1:30 p.m. The Turning Point Career Center is located at 2600 Bancroft Way. For more information, call 848-6370.

Learn Computer Applications for the "working" world Using Windows '95 and '98 and Microsoft Office 2000 software, Word, Excel, Access, PowerPoint, Publisher. Class offered: Monday-Friday, 2:15 - 6:15 p.m. Location: Contra Costa County Office of Education, 19925 San Pablo Ave., Suite No. 111, San Pablo. For information call 237-

0840 or visit the web site at www.ccoed.net or call 237-0840. "What is Meditation?" a 45 min. practical introduction to meditation. The place at Barnes and Noble, 2352 Shattuck Ave. Program facilitator Call 644-0881 for information.

Emotions Anonymous meetings every Sunday 2:30-3:00 p.m. at the Berkeley Hall, 1970 Chestnut.

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Oakland Youth Orchestra in Concert

The Oakland Youth Orchestra opens their thirty-seventh season under the baton of Maestro Michael Morgan. The Oakland Youth Orchestra (OYO) consists of seventy-six talented young musicians aged 12-21, representing forty different schools, and over 25 cities in the San Francisco Bay Area. All programs this year lead to our exciting summer 2001 Tour of Italy culminating in a visit to Oakland's Sister City, the port city of Livorno.

The Oakland Youth Orchestra will be performing on Sunday, Nov. 5, 2000, at 3 pm at the Historic Kofman Auditorium, 2200 Central Avenue, Alameda. Ticket prices are \$12/adult and \$6/students and senior citizens. Available at the door.

The Oakland Youth Orchestra is sponsored by Alameda Education Foundation, championed by Frederica vonStade, and Hills Newspapers.

The program features as soloist an OYO alumna (1975-1977, under Denis de Coteau), cellist Dawn Foster-Dodson. A graduate of the San Francisco Conservatory, Ms. Dodson has been a member of the San Francisco Opera Orchestra, the San Jose Symphony, and The California Symphony, many theater orchestras, and has also performed as a soloist throughout her career. Foster-Dodson teaches privately and at St. Mary's College in Moraga. This performance will be recorded live and featured on her upcoming CD.

Michael Morgan was born in 1957 in Washington DC where he attended public schools and began conducting at the age of 12. While a student at the Oberlin College Conservatory of Music, he spent a summer at the Berkshire Music Center at Tanglewood. There he was a student of

Gunther Schuller and Seiji Ozawa, and it was during that summer that he worked with Leonard Bernstein.

In 1980 he was the first prize winner in the Hans Swarowsky International Conductors Competition in Vienna, Austria and became the Assistant Conductor of the Saint Louis Symphony Orchestra, under Leonard Slatkin. In 1986 Sir Georg Solti chose him to become the Assistant Conductor of the Chicago Symphony Orchestra, a position he held for seven years.

Morgan's Chicago Symphony debut came in 1987 when he replaced the ailing Solti in a program that included Strauss' Ein Heldenleben and Stravinsky's The Rite of Spring. He stepped into this performance without rehearsal and to critical acclaim. During his tenure in Chicago he was also conductor of the Chicago Youth Symphony Orchestra.

Other guest appearances have included the Berlin State Opera, Saint Louis Opera Theater, Washington Opera, and New York City Opera. He has conducted the National, Baltimore, Houston, Seattle, Vancouver, Detroit, and Oregon Symphony Orchestras as well as the Los Angeles and Warsaw Philharmonics and the Philadelphia Orchestra.

Morgan is presently Music Director of the Oakland East Bay Symphony and the Festival Opera in Walnut Creek, Principal Conductor of the Sacramento Philharmonic, and Guest Conducts each year at Indiana University. Morgan has appeared many times with both the SF Symphony and Ballet.

Michael Morgan is a noted advocate for music education and has made over 100 appearances in the nation's schools each year.

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The Waterfront Cafe features delectable entrées and ambiance along the Alameda waterfront.

Waterfront jazz and gumbo hits high notes with customers

By Linnea Smith Jessup
Staff

In just four months, the sharp sounds of jazz and the tangy flavors of gumbo, crab cakes and seriously sweet desserts have attracted a loyal following of customers to Larry and Della's Waterfront Restaurant. Owners Larry and Della Murphy, who opened the Alameda waterfront location in July, had a definite vision for their new enterprise. They feel "blessed," according to Della, that the Mariner Square location became available for their white-tablecloth restaurant, where every table has a view of the water.

The pair, partners in restaurants and in marriage for over 20 years, quickly composed a plan: live jazz five nights a week plus during Sunday brunch, accented by a lively menu with Cajun Creole. Southwestern and other flavors.

Appetizers available any time include Jerk Chicken Wings, Catfish Tidbits and crab cakes. There's a daily fresh catch of the day and vegetarian and vegan entrees are available, and there are New York and rib eye steaks

for the meat-lovers. Special dietary needs can also be accommodated, notes Della.

Weekends, patrons savor spoon up gumbo, Jambalaya and clam chowder as well as delight in crawfish. Daily desserts include their signature bread pudding, several flavors of cheesecake and seasonal favorites including a Southwestern strawberry shortcake and peach cobbler.

The American regional cuisine is provided by Frank D. Faté, whose culinary training has included Cajun cooking. Everything is made from scratch at the restaurant, including sauces, breads and pastries.

The Murphys are long-time restaurateurs in the area. They previously owned a restaurant in Oakland, but wanted to create a more upscale spot for diners, and the menu and the decor — including fresh flowers and candles on every table — plus the waterfront setting are elements of that dream.

The pair say diners can feel comfortable in casual clothes or dressed up, in a group or as a couple looking for a romantic evening. In fact, they've

already helped one gentleman with his marriage proposal by placing the engagement ring in an elegant martini.

Families are welcome, notes Della. "Children love jazz, and many of our performers are also music teachers who love to take time to talk with kids. We are very children-oriented."

Sports fans won't feel squeezed out, either, because there are four screens in the bar and dining room.

The food is popular, but so is the jazz. Live jazz by female performers is offered Wednesdays from 6 to 10 p.m., and jazz groups of all kinds perform Thursdays through Sundays 6 to 10 p.m. (until 11 p.m. on Fridays and Saturdays), and during Sunday brunch, 11 a.m. to 3 p.m.

Up to 120 can be seated in the dining room, and there is a separate bar area plus two decks, one of which is partially enclosed. Groups can be accommodated, and large private parties can take over the entire restaurant for banquets or receptions.

Larry and Della's Waterfront Restaurant is at 2402 Mariner Square Drive, Alameda, (510) 523-3474.

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Julia Morgan Center for the Arts, 2640 College Ave., offers a family-friendly program of classes, workshops and activities taught by professional teaching artists, all aimed at bringing arts participation into people's everyday lives. Classes take place at the Julia Morgan Center for the Arts. For more information, including complete class descriptions, fees, and instructor bios, see www.juliamorgan.org or call 845-854-

Ashkenaz, 1317 San Pablo Ave., offers many dances classes ranging from

Let's Swing and Jitterbug: 7 p.m. beginning classes. 8 p.m. intermediate; four week dance classes beginning the 1st Tuesday of the month; Finnish Brother

Volunteers are needed at the Alameda County Community Food Bank to help prepare food, deliver food, and to help with other tasks. The food bank is open on Monday and Tuesday mornings, 9 a.m. -12 p.m. Call volunteer coordinator Mary Schoen at 834-FOOD for more information and a current volunteer newsletter.

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November 3, 2000

Section D

Truck Talk Radical new styling for Nissan's Frontier SUV [D2]

Classic Classics Mighty muscle machine: 1966 Pontiac GTO [D3]

Auto Directory Find the right place to purchase your next vehicle [D5]

Pontiac takes chance with new 2001 Aztek

Keane on Wheels

By Connie Keane

I kept singing the Rick James song with the lyrics, "She's a very freaky girl" when driving the Pontiac Aztek. I was a freak — a super freak.

I'm not slamming this minivan-sport utility vehicle, but the Aztek is a very different thing. It's an SRV — short for Sport Recreational Vehicle. Pontiac cries the Aztek is "Revolutionary!" "The most versatile vehicle on the planet!"

Why did Pontiac build the Aztek? Marketers explain it was a vision to change the auto landscape with innovative thinking on design and function, and to add a new dimension to Pontiac's commitment to build cars with "driving excitement."

Pontiac says Aztek rattles the status quo. It certainly is the most unusual vehicle on the road today. With its distinctive exterior body cladding and proportions, this SRV breaks the cookie cutter boredom that is settling in with sport utility designs. It's very hard to pigeonhole a description of what the Aztek resembles. My best shot is that it looks like a robust minivan in a lunar space suit, particularly the yellow-painted Aztek.

The Aztek rides like a minivan, not a sport utility. I felt strange when first sitting in the driver's seat because the feel wasn't that of a minivan, or an SUV. Once



ACCORDING TO PONTIAC, the all-new Aztek rattles the status quo.

See KEANE, Page D2

Drive, She Said



By Denise McCluggage

Lease expert saves clients a bundle

My friend Fred Vang helps people obtain cars. Not just any car, but one that makes the buyer smile after parking it at the mall. It is Fred's chosen mission to be the "Hello Dolly" of the car world. A perfect match is his personal triumph.

Fred seeks blissful satisfaction for his clients; not just with the vehicle, but with the entire experience of acquiring a new vehicle. That's why he is involved with the complete purchasing procedure, the delivery, and the selection of aftermarket enhancements.

Vang has been in the car business since he sold VW bugs while in college. His natural affection for cars, coupled with his experience as a salesman and

See DRIVE, Page D2

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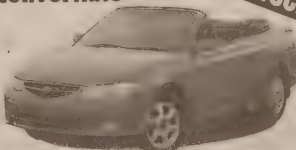
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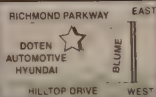
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Frontier: Knockout styling and potent punch

Nissan's 2001 Frontier challenger enters the compact-pickup arena better toned and packing a harder punch. A more muscular form and confident attitude elevate the reinvented truck to a crowd favorite.

Despite making great strides in recent years with a capable new-generation Frontier, including a well-executed Crew Cab, the truck has failed to deliver a knockout punch. A more vigorous follow-through was needed in design flair and performance. For 2001, the tame Frontier has turned wild.

It isn't a totally restyled truck — doors, glass and roof are car-

ryovers — but a clever face-lift is giving Frontier an edge generally associated with a breakthrough product. Nissan is touting Frontier's aggressive, bulbous front end as a design resembling a giant, punching boxing glove. Pushing macho to its limits is a styling theme Nissan tags "modern industrial."

Frontier's thick body-color fascia (black lower fascia on XE) and tall hood project a "Don't mess with me" look. Peeking through the mass of body color are round fog lamps and imposing headlamps. These lamps feature clear lenses with distinctive outboard twin blisters housing

turn signals and parking lamps. Frontier's profile gets pumped up with bulging fender flares crowning high-cut wheel openings. The technical look is accentuated with prominent, faux bolt caps dotting the flares. A rivet effect also appears in the form of dimples, stamped in the front fascia and 17-inch aluminum-alloy spoked wheels found on SC models.

Supercharged power grabs the pavement with upgraded P265/55R-17 performance tires. Even the tailgate gets a new, sculpted covering that bulges at the top. A lock also is featured, making it the first compact

Truck Talk

By Tim Spell

pickup with a standard lockable tailgate. A thick slab of vinyl is set top-center to protect its new lock and handle.

Frontier is available in Regular Cab, King Cab, four-door Crew Cab and Desert Runner models. It is offered in 2WD and 4WD configurations, and in entry-level XE and upper-crust SE and SC trim levels. Wearing an SC badge means it's a V6-pow-

See FRONTIER, Page D4

Drive

FROM PAGE D1

dealer, has given him a rare and useful blend of car enthusiasm and financial savvy. And the latter is what this is about: finance. Fred Yang is particularly adept at ferreting out the ideal bargain for his client. (His money comes from what he saves the buyer) and Fred amassed a string of cooperative car merchants.

Though he lives in Santa Fe, NM, his clientele is worldwide and his sources nationwide. When it comes to paying for a vehicle, Fred comes down firmly in favor of leasing. He is fond of quoting J. Paul Getty: "If it appreciates buy it; if it depreciates lease it." And how cars depreciate!

If clients insist, he'll let them finance a car or pay cash, but not before he faxes them large-type, simply-stated pages of arguments for leasing. "Leasing makes particular sense in the present market," he said over one of our frequent lunch meetings. "Take Acura for instance. The latest TL has more content, a stronger engine and a price lower by

(\$5,108) than the previous one! How does that make last year's buyer feel? Not so hot if he bought it, but if he leased it, he couldn't care less."

A closed-end lease (the only kind to consider, according to Fred) guarantees what the vehicle's value will be when the lease ends. He handed me an article from Business Week with the headline "Losing at the Leasing Game."

At first glance the article seemed counter to his argument, but it was the leasing company that was losing. "The math that works so well for the consumer isn't working nearly as well for those who issue the paper," the article read.

Three-year-old vehicles, particularly SUVs, were coming back to the dealer at lease end with a guaranteed residual value of far more than the current market price — from \$1,200 to \$1,800 more. The customer could say t-t-t and walk away, leaving a lot of lettuce for a leasing company to eat.

There was the real estate agent, gloriously successful in her trade, who insisted she knew all about financing and resented Fred's efforts to point out important differences between houses and cars. After several weeks

of his research and advice that settled her choice on a vehicle that suited her perfectly (though it had not been on her initial list), she informed him she was going to buy, not lease, the vehicle on her own. "I read in a realtor's magazine that one should buy and not lease a car," she said. "I want equity so I am buying."

"What she couldn't understand," Fred said sadly, "is that probably the only way to get equity in a car is to buy a Duesenberg or a Delahaye."

"Leases are not without pitfalls," Fred warns. Everything must be written out and clearly understood. The customer should make sure that an adequate number of miles are allowed — and written in the contract. If changes are made during the execution of the lease, all the figures must be rechecked before accepting it.

On his cell phone at lunch he saved a client \$34 a month (\$1,224 over three years) on her lease payment because some charges after the annual mileage had been upped from 15,000 to 17,000 didn't make sense to him.

That's part of getting clients to smile back at their cars.

Keane

FROM PAGE D1

comfortable with the seating position and the feedback through the steering wheel, I was less freaked out about driving it. The SRV has better maneuverability than compact sport utilities with its turning radius of 36 feet; and Aztek is subtly sporty with Pontiac's trademark wide-track front end design. The face is bold and aggressive with a double snout: a black matte lower body and the front hood hold twin-port grilles, emphasizing the Ram Air package.

Aztek's 4,043-pound girth moves along with an efficient 185-horsepower, 3.4-liter V6 engine and is available in front-wheel drive or all-wheel drive. The AWD system specif-

ically engineered for Aztek is called VersaTrak. No driver action is required with VersaTrak. The system sends traction on demand when wheels are slipping and will revert back to front-wheel drive after slippage stops. The new VersaTrak is a compact system and does not add noticeable noise or vibration to the ride.

What makes the 2001 Aztek a super sport recreational vehicle are all its fun toys and gadgets. Pontiac is serious about the "recreational" tag name given to the Aztek, so it has introduced numerous functional interior features. One of the most clever of these additions is an insulated cooler that acts as a console between the front bucket seats. It looks like a typical igloo cooler with a carry handle that folds over and locks the cooler/console in place. The top inner layer holds small items. When lifted out of its center position,

the cooler is ready to go anywhere holding a dozen 12-ounce beverages.

A rear sliding cargo tray acts as a dolly that rolls out onto the tailgate. The cargo tray will hold up to 400 pounds of sports equipment. The tray even has pop-up dividers for separating groceries from gear. A rear audio system allows for first rate tailgate entertainment (especially for cranking up jams by Rick James).

The ultimate lifestyle accessory packages are the hiking, biking, and camping packages. The Aztek converted-into-camper is truly space age. With fitted air mattresses for the floor, a weatherproof tent fits over the back half while the liftgate remains in the open position.

Will the Aztek be a one-hit wonder or develop a cult following? The jury may still be out.

SPECIFICATIONS

2001 PONTIAC AZTEK GT

VEHICLE TYPE.....	5-passenger AWD sport recreation vehicle
BASE PRICE.....	\$24,445 (as tested: \$27,695)
ENGINE TYPE.....	3400 OVI V6 w/SFI
DISPLACEMENT.....	3.4-liter
HORSEPOWER (net).....	185 at 5200 rpm
TORQUE (lb-ft).....	210 at 4000 rpm
TRANSMISSION.....	4-speed automatic
WHEELBASE.....	108 in. 2751 mm
TREAD (front/rear).....	63/64 in. 1593/1621 mm
OVERALL LENGTH.....	182 in. 4625 mm
OVERALL WIDTH.....	74 in. 1872 mm
HEIGHT.....	67 in. 1694 mm
TURNING (curb-to-curb).....	36 ft. 11 m
CURB WEIGHT.....	4,043 lbs. 1834 kg
FUEL CAPACITY.....	18 gals. 68 L
EPA MILEAGE RATING.....	19 city, 26 highway
ASSEMBLY PLANT.....	Hamos Arizpe, Mexico
STRONG FEATURE.....	Versatility
WEAK FEATURE.....	Nothing worth mentioning

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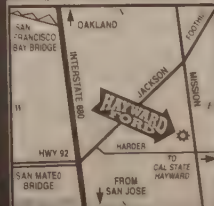
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1966 Pontiac GTO fell into love-at-first-sight

If you wanted a Pontiac GTO in 1964, you had to order a Tempest with the correct options, sort of a do-it-yourself GTO.

Most were bought by gearheads, in other words built for performance with few horsepower-sapping creature comforts. However, one 1966 GTO was built in the Baltimore factory to rather unusual specifications. The 17 1/2-foot-long hardtop GTO was ordered with a turquoise finish and an all-black interior.

The buyer specified the 389-cubic-inch V8 with a single four-barrel Carter carburetor that produced 335-horsepower. All that thundering horsepower was transferred to the Red Line tires on Rallye II wheels through a four-speed Muncie transmission operated by a Hurst shifter protruding through the floor.

From that point, the buyer outfitted the GTO more like the bigger, upscale Grand Prix with luxury items: Saf-T-Track rear end, wood-grain dashboard, air conditioning, power steering, Rallye gauges, power windows, floor console, dual exhausts, power brakes, and an AM/FM radio.

The GTO had worked its way through four or five owners and was sporting a menacing coat of black paint to match the all-black interior when Sam Madert first saw it at a 1985 car show. He had an antique car, but spying the "for sale" sign in the window, he thought of his son, Glenn. "You've got to see this car," he later told his son.

So the younger Madert made plans to see the car that captured his father's attention. Over a weekend, Glenn Madert and his wife, Marie, took his parents out for a leisurely drive to see the little GTO. When Madert saw it, he concurred with his father's assessment. Glenn was driving a 1966 Mustang coupe at the time and told the owner of the Pontiac he'd first have to sell the Ford.

The younger Madert hurried home, cleaned up the Mustang, advertised it for sale, and with all that hustling, sold the car in one week. He immediately called to ask if the Pontiac was still available. He heard the answer he wanted to hear. Saying they would be right down, the father and son, with their wives, went

to collect the Pontiac.

Glenn and his wife drove the 3,465-pound car home with his parents trailing behind, just in case. The odometer had recorded only 126,000 miles. The powerful 6.5-liter V8 performed beautifully, being driven home without incident.

The first order of business was to replace that ridiculously thin wafer of an air cleaner with an incorrect — but efficient — air cleaner, which provides enough air for the engine to breathe properly. Next he replaced the 7.75x14-inch U.S. Royal "Tiger Paw" red line tires and Rallye II wheels with plain black steel wheels shod with radial tires.

Soon thereafter, the paint near the rear window began to deteriorate. Glenn stripped the paint off the top half of the car, down to the red pinstripe, and had it repainted black. Both halves match perfectly and only he knows the aggravation involved. By 1991, he had the Pontiac restored to his satisfaction. His GTO is one of 73,785 manufactured, selling with a base price of \$2,847.

In warm weather the two wing

vent windows can be adjusted to deflect air into the cabin. When the temperature really soars, Glenn can turn on the air conditioner to blast cold air from the five vents, three in or near the wood grained dashboard and two below the dashboard. Since the interior of the car is all black, he remarks, "Your pants will stick to you when it gets hot!!"

A popular feature on GM cars in the mid-1960s was the reverberator function on the rear speaker. True to form, Glenn's GTO has the "Reverb" switch on the dashboard. "With it turned on," he said, "it sounds like someone screaming in a barrel."

Glenn has driven his GTO to several national Pontiac shows in such diverse localities as Sturbridge, Mass.; Greensboro, N.C.; Downingtown, Pa.; and Dayton, Ohio. "Basically," he concedes, "It's a fair weather car. It hasn't been rained on since 1990." As protective as Madert is of his pristine GTO, he still can be tempted, on guaranteed sunny days, to drive it to work. The car seems to be driven less as it gets older. It's not that it can't keep up with modern-day traffic, but Glenn doesn't want to chance a fender bender. With the cost of fuel skyrocketing recently, the corresponding cost of operating a muscle car that can get up to 12 mpg on the highway is rising dramatically.

Frontier

FROM PAGE D2

ered truck flexing supercharged ~~muscle~~. Only 4x2 Desert Runners, 4x2/4x4 Crew Cabs and 4x4 King Cabs have the SC boost.

The test truck was a 2WD Desert Runner. Available only as a V6 King Cab, Desert Runners share a heavy-duty chassis, tall ride height and stance with the 4x4. Armed with an Eaton supercharger, Frontier is transformed into a hyper, quick-to-the-punch performer. A jab to the accelerator pedal sends a message this truck is ready to rumble.

Supercharging ups the 3.3-liter V6's output from normally aspirated 170 horsepower and 200 foot-pounds of torque to 210 horses and 246 (automatic transmission)/231 (manual transmission) foot-pounds of torque. Free from lag, the SC model snaps off the line like a nervous jackrabbit. This hair-trigger action came with the tester's engine bolted to a four-speed automatic transmission.

In an effort to maintain good fuel economy, the supercharger kicks in only at wide-open throttle. When the Frontier is driven in normal fashion, a bypass valve detours excess air back to the supercharger where it's recirculated. At full throttle, it powers up to about 33 mph and 5,200 rpm, and second gear sends Frontier to about 62 mph and 5,400 rpm. Es-



MOTOR MATTERS

MUSCLE, MUSCLE, MUSCLE '66 Pontiac GTO, powered by a 6.5 liter V8 engine.

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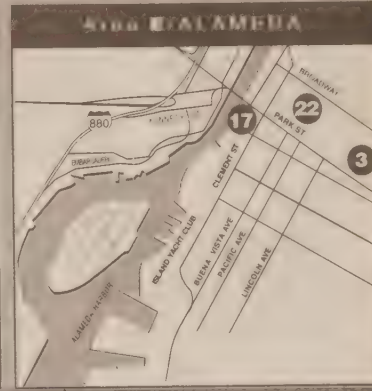
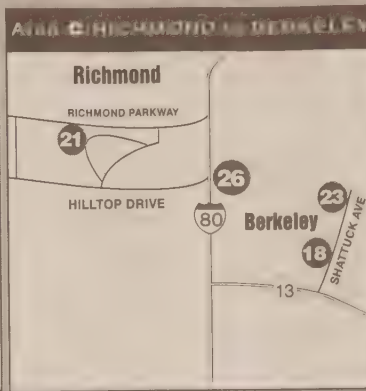
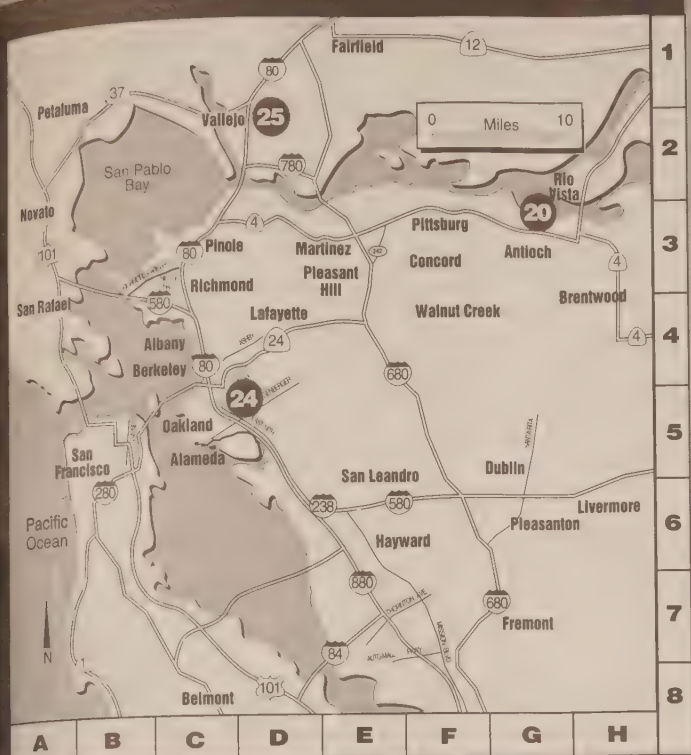
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PURCHASE OR LEASE

\$25,477* \$350/mo PER MONTH + TAX
*Based on 60 monthly payments of \$350.00 plus tax per month. MSRP \$28,830. Initial cap cost \$3,353.00. Residual \$3,353.00. Security deposit of \$250.00. Acquisition Fee \$250.00. Total payments \$113,150.00. Customer Drive Off \$1,150.58. Based on 12,000 miles per year. 15 cents per mile over 12,000. On approval of credit.

2000 CELICA GT



Vin #056193
Model #8642

PURCHASE OR LEASE

\$17,377* \$257/mo PER MONTH + TAX
*Based on 60 monthly payments of \$257.00 plus tax per month. MSRP \$18,000.00. Initial cap cost \$1,737.70. Residual \$1,737.70. Security deposit of \$250.00. Acquisition Fee \$250.00. Total payments \$113,150.00. Customer Drive Off \$1,150.58. Based on 12,000 miles per year. 15 cents per mile over 12,000. On approval of credit.

2000 LANDCRUISER



Vin #117492
Model #6156
MSRP \$57,421
Hanlees Discount -\$7,444
Sale Price \$49,977

PURCHASE OR LEASE

\$49,977* \$710/mo PER MONTH + TAX
*Based on 60 monthly payments of \$710.00 plus tax per month. MSRP \$57,421. Initial cap cost \$7,444.00. Residual \$7,444.00. Security deposit of \$250.00. Acquisition Fee \$250.00. Total payments \$113,150.00. Customer Drive Off \$1,150.58. Based on 12,000 miles per year. 15 cents per mile over 12,000. On approval of credit.

2001 SIENNA LE



Example #040851
Model #5334

PURCHASE OR LEASE

\$23,871* \$339/mo PER MONTH + TAX
*Based on 60 monthly payments of \$339.00 plus tax per month. MSRP \$25,000.00. Initial cap cost \$2,387.10. Residual \$2,387.10. Security deposit of \$250.00. Acquisition Fee \$250.00. Total payments \$113,150.00. Customer Drive Off \$1,150.58. Based on 12,000 miles per year. 15 cents per mile over 12,000. On approval of credit.

PRE-OWNED SPECIALS OF THE WEEK

98 Ford Escort ZX2
AC, PDL, AM/FM Stereo, Alloy Wheels
#103664/5921A
\$6999

95 Jeep Grand Cherokee
V6, 4x4, AC, PW, PDL, Tilt, Cruise, AM/FM, CD, Pwr Windows, Pwr Seats, Pwr Locks, Pwr Mirrors, Pwr Windows, Pwr Seats, Pwr Locks, Pwr Mirrors
#679580/5807A
\$11999

95 Nissan Pathfinder XE
V6, 4x4, AC, PW, PDL, Tilt, Cruise, Roof Rack, Pwr Windows, Pwr Seats, Pwr Locks, Pwr Mirrors
#109343/1818P
\$13999

99 Camry LE
Auto, AC, PW, PDL, Tilt, Cruise, AM/FM, Cass, Pwr Seats
#306501/1671P
\$14999

**ARE YOU TIRED OF...
+ HIGH PAYMENTS?
+ HAVING NO WARRANTY?
+ LONG LEASES?
SEE US TODAY!!
WE REFINANCE
ON THE SPOT
Excellent Rates & Terms
On Approved Credit.**

Build Your Credit Today.

**Regardless of Current
Repossession Bankruptcy
Divorce Tax Liens
Bad Credit No Credit
We Can Help!**

SE HABLA ESPAÑOL

90 Mitsubishi Galant ES
Auto, AC, PW, PDL, Tilt, Cruise, AM, FM, CD, Dual Air Bags
#126739/1820P
\$15999

98 Dodge Durango 4x4
V8, Auto, AC, PW, PDL, Tilt, Cruise, Roof Rack, Alloy Wheels
#120823/1528P
\$19999

95 Mazda Mx-6 Cpe
Auto, AC, PW, PDL, Tilt, Cruise, Sliding Sunroof and More
#400418/11717Q
\$6999

98 Mazda Protege DX
AC, Pwr Steering, Tilt Wheel, Cruise, AM, FM Stereo, CD
#229195/NB26
\$9999

99 Ford Explorer Sport
V6, AC, PW, PDL, Tilt, Cruise, AM/FM, Cass, ABS, Roof Rack, Privacy Glass
#866136/5504A
\$15999

92 Toyota Camry XLE
V6, Auto, AC, PW, PDL, Tilt, Cruise, AM/FM, Cass
#010051/1609Q
\$5999



**HANLEES HILLTOP TOYOTA
SUPERSTORE**

3255 HILLTOP AUTO PLAZA • HILLTOP • RICHMOND

510 243-2020

Work

The best and largest employment classified section in the greater East Bay Area

250 Help Wanted

MECHANICAL HELPER

On the job training
position available. Mon-Fri
8:30-5:00. Call 925-937-1426
for more info.

MEDICAL

Area Bates Comprehensive
Cancer Center, located in
Berkeley, offers the most
comprehensive diagnostic
and treatment services
available for cancer pa-
tients. Currently, we have
the following openings:

MEDICAL SECRETARY

The successful individual
will provide administrative
support to our physician
staff. Duties will include
phone screening and dis-
patching, scheduling, and
maintaining medical records.
Must be familiar with medi-
cal terminology and have
excellent written and verbal
communication skills. Pro-
ficiency with Microsoft
Word is essential.

PATIENT ACCOUNT REPRESENTATIVES

We currently have two full-
time positions available for
Patient Account Represen-
tatives. The successful candi-
date will be responsible for
the first point of contact with
patients. Duties include
insurance verification, bill-
ing, and patient education.
Must have excellent commu-
nication skills and be able
to handle a fast-paced envi-
ronment. Salary commensu-
rate with experience.

MARKETING & SALES ASSISTANT

Position available for a
Marketing & Sales Assistant.
Duties include assisting
with marketing campaigns,
customer service, and sales
support. Must have good
communication skills and be
able to work in a fast-paced
environment. Salary com-
mensurate with experience.

MARKETING SPECIALIST

Position available for a
Marketing Specialist. Duties
include developing and im-
plementing marketing cam-
paigns, conducting market
research, and managing the
company's online presence.
Must have a degree in mar-
keting or a related field and
at least 2 years of experience.
Salary commensurate with
experience.

MARKETING MANAGER

Position available for a
Marketing Manager. Duties
include developing and im-
plementing marketing cam-
paigns, managing the mar-
keting budget, and leading
the marketing team. Must
have a degree in marketing
or a related field and at
least 5 years of experience.
Salary commensurate with
experience.

250 Help Wanted

MEDICAL ASST FT ONLY

Medical Asst. FT only. Call
925-937-1426 for more info.

MRI TECH

Hiachi MRI. Onsite loc.
Base + incentive. Fax
925-937-1426 for more info.

PHYSICIAN ASSISTANT

Physician Assistant. Full-
time position. Call 925-937-
1426 for more info.

MEDICAL BILLER

Medical Biller. Full-time
position. Call 925-937-1426
for more info.

MEDICAL BILLING

Medical Billing. Full-time
position. Call 925-937-1426
for more info.

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Healthcare Financial Staff-
ing is a national leader in
recruiting and placing
healthcare professionals.
We have immediate open-
ings for:

- Medical Billers
- Medical Collectors
- Certified Medical Coders
- All positions require 6-
months experience

Competitive pay and great
benefits. Call today for more
info. (925) 937-1426

Healthcare Financial Staffing

Medical Billing Clerk
Entry level FT. for Alameda
County. Call 925-937-1426
for more info.

MEDICAL BILLING

Medical Billing. Full-time
position. Call 925-937-1426
for more info.

MEDICAL FRONT OFFICE

Medical Front Office. Full-
time position. Call 925-937-
1426 for more info.

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Medical Front Office. Full-
time position. Call 925-937-
1426 for more info.

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250 Help Wanted

MEDICAL

Medical. Full-time position.
Call 925-937-1426 for more
info.

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250 Help Wanted

MOVERS/DRIVERS

Only the best will do. 25 yr
experience. Call 925-937-1426
for more info.

MOVERS/PACKERS

Top pay, error a - but will
train. Call 925-937-1426 for
more info.

MOVING & STORAGE CO.

Seeking positive self-motivated
individuals for driver/helper
positions. Exp. main. Call
925-937-1426 for more info.

MEMBERSHIP DEVELOPMENT DIRECTOR

Membership Development
Director. Full-time position.
Call 925-937-1426 for more
info.

PATIENT ADVOCATES

Equal Opportunity. Patient
Advocates to help patients
navigate the medical system.
Call 925-937-1426 for more
info.

GREENPOINT MORTGAGE

Greenpoint Mortgage. Full-
time position. Call 925-937-
1426 for more info.

SR. UNDERWRITERS

Senior Underwriters. Full-
time position. Call 925-937-
1426 for more info.

LOAN CLOSERS

Loan Closers. Full-time
position. Call 925-937-1426
for more info.

LOAN PROCESSORS

Loan Processors. Full-time
position. Call 925-937-1426
for more info.

RECEPTIONIST

Receptionist. Full-time
position. Call 925-937-1426
for more info.

MEDICAL RECORDS

Medical Records. Full-time
position. Call 925-937-1426
for more info.

RECEPTIONIST

Receptionist. Full-time
position. Call 925-937-1426
for more info.

MEDICAL RECORDS

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for more info.

RECEPTIONIST

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250 Help Wanted

NURSING

Nursing. Full-time position.
Call 925-937-1426 for more
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250 Help Wanted

OFFICE MGR.

Office Manager. Full-time
position. Call 925-937-1426
for more info.

OFFICE BSALES

Office Sales. Full-time
position. Call 925-937-1426
for more info.

OFFICE ASSISTANT

Office Assistant. Full-time
position. Call 925-937-1426
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for more info.

CARE YOUR OWN PATH.

We've got career options. Because we're dynamic, creating many new opportunities every day working at Provident Financial gives you a whole lot of ways to shape your future. That's why in this position.

Marketing Manager

We're seeking a Marketing Manager to join the team of First Select in Pleasanton, CA. With a minimum of 5 years of marketing experience, you'll be a key player in a wholly owned, growing subsidiary of Provident Financial Corporation. You'll be responsible for acquiring and collecting on distressed assets from various financial institutions in addition to providing credit card services.

Responsibilities include developing test marketing strategies, writing and presenting test briefs, managing and executing testing, and making recommendations based on test results. Position offers a competitive salary and benefits package. For consideration, send your resume to: Provident Financial, Job Code 02931, 201 Mission St., San Francisco, CA 94105. Fax: (415) 778-6037. We value diversity of culture, professions and experience, and are an Equal Opportunity Employer.

www.providentcareers.com

MARKETING SPECIALIST

Essex Corporation, the largest marketing firm of financial products for banks is currently seeking an energetic individual to assist in the development of marketing materials, implementations of new accounts, distribution of fixed and variable annuity and mutual fund marketing and product awareness programs in client banks.

Qualified individuals MUST possess the following:

- College degree or 3 years equivalent experience
- MINIMUM of 2 years experience with fixed annuity product sales preferably in a bank environment
- Working knowledge of fixed annuities, knowledge of variable annuities and mutual funds a plus
- Excellent interpersonal, oral and written skills
- Good computer skills. Familiar with Microsoft PowerPoint, Microsoft Office a plus
- Life/Health license must be obtained within 6 months
- NASD Series 6 license must be obtained within 6 months of employment date
- Mid 30K or commensurate with experience + benefits. Position located in Napa, California.

Send (or fax: 707-258-5033) current resume and salary history to: 215 Gateway Road West, Napa, CA 94558. Attn: Marketing Director

Equal Opportunity Employer M/F

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Equal Opportunity Employer M/F

You and Hills: Partners in Living



At Hills, our mission is to serve readers by keeping our community connection strong. In an era dominated by high-tech living, we think it's important to keep you in touch with your own unique and wonderful neighborhood. That's why our coverage is focused on local news, local sports, local people, local events - in short, what's happening in your world. On your street. Day in and day out, our reporters work long and hard to bring you the kind of news you can use.

After all, your world is our world, too. We're in this together.

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Job Network

The best and largest employment classified section in the greater East Bay Area

250 Help Wanted

SALES

Bay Alarm Company, a recognized leader in the security systems market, invites you to become part of our sales team in the Solano County area.

Residential Salesperson

The Residential Salesperson will be responsible for residential sales. The successful candidate will have excellent verbal and written skills. A high school degree or equivalent is required. Must be an enthusiastic, hard working individual with expert presentation and closing skills. Must have a clean DMV record. Previous sales experience is preferred. Bay Alarm has a strong advertising & marketing program. Bay Alarm has excellent benefits, including medical, dental, life & 401K. Position starts at \$2,600/mo.

Please send resume to: Bay Alarm Company, Attn: HR, P.O. Box 8140, Walnut Creek, CA 94596 or fax to (925) 940-2377 or email to HR@bayalarm.com by 11/10/00.



Equal Opportunity Employer

TRY CLASSIFIED! THE RESULTS WILL ASTOUND YOU

Nursing

RN's
\$26.00/hr. plus for experience
\$29/hr. per diem

LVN's
\$20.00/hr. plus

Interested candidates are invited to call or come in for a personal interview. Full-time and part-time positions available in both of our Walnut Creek facilities.

Please contact:

Mishell Menegus / DON
925-906-0200
1975 Tice Valley Blvd.
Walnut Creek, CA 94595
925-906-0201 fax

Sandra Remell / DON
925-975-5000
1226 Rossmore Pkwy.
Walnut Creek, CA 94595
925-937-1132 fax

ManorCare
EOE Health Services™

250 Help Wanted

SALES

BDS Marketing, #25 of Pro-Magazine's Top 100 agencies, has the following PART-TIME opportunities:

AT&T@HOME

IN-STORE SALES ASSOCIATE

Are you interested in participating in the market launch of a local Pro Basketball arena? We need enthusiastic, goal oriented, sales motivated professionals to sell the AT&T@Home product. Part-time on Friday evenings, Saturdays & Sundays. Base pay, commission, incentives, great performance bonus & extensive training! Superior communication skills a MUST!

COOL P/T HOLIDAY JOBS

Cool P/T Holiday Jobs selling hot Microsoft Web TV products! Seeking highly motivated sales-oriented pros to represent products that are changing the future of television! Local retail locations. Competitive hourly rate and incentives. Outstanding communication skills and professionalism a must.

Fax resumes: (949) 597-2217; e-mail: recruit@edmanet.com or call 800-234-4237 x 7727. EOE.

OPEN 24 HRS.
A DAY - 7 DAYS/ WEEK
ANYTIME
CLASSIFIEDS

250 Help Wanted

SALES A&T 5 authorized

SALES A&T 5 authorized dealers need a people. Top 5, brite, will train.

(510) 890-9140

SALES ASSISTANT

As a result of its recent expansion, Contractor's Sales Center, located in the San Leandro area, is seeking a sales assistant. At least 1 yr. sales exp. ref. Good base sal. w/comm. ptd. weekly. + gd. bnf. Fax res. 925-699-9221 or email Concordia@att.net. Call Manager.

SALES ASSISTANT

Customer Service Rep. Position will provide global support to OEM accounts, sales and sales representatives/distributors. As AMOT's primary point of contact. Duties include identifying and providing support to the advertising and literature needs of the Sales group. Position has the potential to lead to expanded responsibilities when combined with experience. Degree not necessary. AMOT provides an excel. bnf. pkg. including a discretionary bonus. Fax resumes to 510-234-9950 or e-mail to don@amot.com. AMOT is an EOE.

SALES ASSISTANT

Customer service, clerical and computer skills. Well organized. Strong PC & comm. skills. Fax resumes to Maui Pineapple Co. 925-798-0253

SALES

SALES REPRESENTATIVE
San Ramon is seeking candidates with an upbeat personality and a proven track record for the F/T position of Member-Rep. Must have previous Sales and Customer Service experience. Corporate sales experience preferred. 401K, Free membership inc. w/employment. Send resume to: ClubSport of San Ramon, Attn: Sheri Downer, 5000 Solinger Canyon Lane, San Ramon, CA 94583. Fax: (925) 735-7918. e-mail: sdowner@clubsport.com

SALES

Contra Costa Newspapers is seeking creative, self-motivated sales representatives to expand our Classified Automotive sales team. This position is located in a new office in the Antioch area. If you are looking for a new opportunity to join a growing and energetic company, in a fast paced and exciting industry this is the opportunity for you. Duties include identifying, developing and retaining new business opportunities for our daily and weekly newspapers, mail and online products. The successful candidates will have knowledge of advertising principles, sales ability, excellent communication skills, good time management and be a self-starter. We offer a limited earning potential, a comprehensive benefit package, 401k, pension and training programs. Please submit resume to: Contra Costa Newspapers, Attn: Human Resources, P.O. Box 2088, Walnut Creek, CA 94596. Fax: 925-977-8444. E-Mail: jobs@ccn.com EOE

CLASSIFIED = RESULTS

250 Help Wanted

SALES:

CURT FURNITURE CLEARANCE CENTER

is seeking to hire a motivated long-term sales person for our clearance center. At least 1 yr. sales exp. ref. Good base sal. w/comm. ptd. weekly. + gd. bnf. Fax res. 925-699-9221 or email Concordia@att.net. Call Manager.

SALES: Coupon books.

Call 707-748-0649

SALES

Customer Service Rep. Position will provide global support to OEM accounts, sales and sales representatives/distributors. As AMOT's primary point of contact. Duties include identifying and providing support to the advertising and literature needs of the Sales group. Position has the potential to lead to expanded responsibilities when combined with experience. Degree not necessary. AMOT provides an excel. bnf. pkg. including a discretionary bonus. Fax resumes to 510-234-9950 or e-mail to don@amot.com. AMOT is an EOE.

SALES ENGINEER

5 years experience req. for a fast growing company. Fax resumes to 925-447-7511. EOE

SALES

Fleet: Eastcoast \$10,000 to \$20,000 per mo. Comm. San Francisco Regional Office of the nation's largest ATM distributor is looking for a few good people. We install ATM machines to retail and commercial customers. Exp. A+, will train. Res. to 415-413-5430.

SALES, HIGH TECH

Tired of commuting? Work in W.O. Antioch. Make 6 figures! Place CEOs & Top Execs executing IPO clients. www.teamsearch.org Mike 925-935-6380 X100 Fax 925-935-7980

SALES

INSIDE SALES

Contra Costa Newspapers is seeking a full time Advertising Representative for our inside sales team at our Walnut Creek office. The ideal candidate will have telemarketing experience, time management skills, communication skills. Duties include identifying and developing new business opportunities for our daily and weekly newspapers, mail and online products. The successful candidates will have knowledge of advertising principles, sales ability, excellent communication skills, good time management and be a self-starter. We offer a limited earning potential, a comprehensive benefit package, 401k, pension and training programs. Please submit resume to: Contra Costa Newspapers, Attn: Human Resources, P.O. Box 2088, Walnut Creek, CA 94596. Fax: 925-977-8444. E-Mail: jobs@ccn.com EOE

Announcements Business Services Instruction

250 Help Wanted

SALES: FT/PT Self-motivated

Exp. Upstate show-room. Woodlawn stores. Comm. up to \$40K + bonus. Livermore. (925) 248-0595

INSIDE SALES

Contra Costa Newspapers is seeking a full time Advertising Representative for our inside sales team at our Walnut Creek office. The ideal candidate will have telemarketing experience, time management skills and excellent communication skills. Duties include identifying and providing support to the advertising and literature needs of the Sales group. Position has the potential to lead to expanded responsibilities when combined with experience. Degree not necessary. AMOT provides an excel. bnf. pkg. including a discretionary bonus. Fax resumes to 510-234-9950 or e-mail to don@amot.com. AMOT is an EOE.

SALES

INSIDE/OUTSIDE SALES

Entry level position. Available. Looking for team player to answer phones, dispatch calls, make direct in-bound calls. Skills & exp. that are a plus. Call Center. Cst. Svc., basic computer. Indigata entry skills. Blind, sales, willing to work nights & weekends. No felony record. Comm. + exp. Fax resumes: 805-554-8764

SALES

Ketticom co. seeks friendly, motivated, reliable rep. to promote & sell the world's best popcorn at entry level position. Base plus generous comm. 925-676-KORN (5676)

Sales Manager \$50K + Bonus

Bring This Company To The Next Level!

Develop the corporate sales division with creative sales presentations and strategies. Create & implement a tracking system to ensure your sales success. You will also work with established customer service center. Since 1989, this Concord based office equipment supply/service company has based their business on strong customer service & lasting relationships. The ideal candidate will follow this philosophy into the corporate market. Be a part of this well oiled machine & take this company to the next level of growth. Four years Sales Management exp., office equipment or IT sales exp. & a BA degree required. IR, medical & dental plans.

Call: 415-543-4545 Fax: 415-543-3777 cynthia@tsesales.com

TSS

SALES

MANAGER TRAINEE

Fortune 500 Company is looking for individuals with Management potential to train, develop and promote in 6-9 mos. We offer challenging opportunities, w/award winning bnf. pkg. for those that qualify. \$35-\$50K first year income potential w/ guaranteed bonus to start. Medical, dental, 401K & more. 2-3 yrs. experience ptd. training. Over 60 yrs. of growth & profit. \$500-\$750 sign on bonus if qualified. To schedule your interview, please call Charlie Wolfe TODAY, from 10 am to 6 pm, at 925-825-7700. EOE/MF

Fisher Scientific

www.fishersci.com

250 Help Wanted

SALES: Industrial Ladder

Co. of Emeryville is seeking an Inside Counter Salesperson with good customer svc. skills. FT & PT positions. All sal. + bnf. Please call Don (510) 893-9959. Wed., Friday or Monday.

SALES/INSIDE/UNDERWRITER IN TRAINING

Entry level position. Available. Looking for team player to answer phones, dispatch calls, make direct in-bound calls. Skills & exp. that are a plus. Call Center. Cst. Svc., basic computer. Indigata entry skills. Blind, sales, willing to work nights & weekends. No felony record. Comm. + exp. Fax resumes: 805-554-8764

SALES

Ketticom co. seeks friendly, motivated, reliable rep. to promote & sell the world's best popcorn at entry level position. Base plus generous comm. 925-676-KORN (5676)

Sales Manager \$50K + Bonus

Bring This Company To The Next Level!

Develop the corporate sales division with creative sales presentations and strategies. Create & implement a tracking system to ensure your sales success. You will also work with established customer service center. Since 1989, this Concord based office equipment supply/service company has based their business on strong customer service & lasting relationships. The ideal candidate will follow this philosophy into the corporate market. Be a part of this well oiled machine & take this company to the next level of growth. Four years Sales Management exp., office equipment or IT sales exp. & a BA degree required. IR, medical & dental plans.

Call: 415-543-4545 Fax: 415-543-3777 cynthia@tsesales.com

TSS

SALES

MANAGER TRAINEE

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Fisher Scientific

www.fishersci.com

250 Help Wanted

SALES: Major seafood

importer is looking for that special person who can travel to expand our company sales. FT & PT positions. All sal. + bnf. Please call Don (510) 893-9959. Wed., Friday or Monday.

SALES/MEDICAL

Independent Rep. E. Bay. Tremendous oppor., new services. Build residual income \$30-\$45-\$74

SALES

OUTSIDE SALES

Contra Costa Newspapers is seeking an Outside Sales Representative for our real estate advertising sales team at our Richmond office. Duties include actively selling and servicing all current advertisers, as well as acquiring new advertisers within a specific region. Successful candidate will have advertising sales experience, good time management skills and excellent communication skills. Ability to work within deadlines is essential. Real Estate experience and knowledge a plus. Computer and internet knowledge a plus.

We offer salary plus commission and a comprehensive benefit package including: 401K, dental, vision, life insurance, etc. Submit resume to: CCN Human Resources, Job #05R-CK, P.O. Box 2088, Walnut Creek, CA 94596. Fax to: (925) 977-8444. E-Mail: jobs@ccn.com EOE

CCN

CONTRA COSTA NEWSPAPERS

SALES

Medical Sales

Do You Share our desire for Success?

SIMS PORTEX, a national manufacturer of hospital critical care disposables, is seeking an aggressive, personable individual to sell to established accounts & generate new business in OAKLAND AND THE EAST BAY AREA.

Qualified individuals must have two years of outside sales experience with a proven track record and a strong desire for success.

Communication and organizational skills are a must as well as an energetic work ethic.

A college degree is required, and medical sales experience will be a definite plus.

We offer a competitive salary & benefit package, commission program, company car, and great potential for personal and career growth. For prompt consideration please FAX your resume with salary history to Human Resources at 603-357-1614. Equal Opportunity Affirmative Action Employer. Visit our web site at www.portexusa.com

PORTEX

SIMS Portex Inc.

250 Help Wanted

SALES

MORGAN STANLEY DEAN WITTER

has an opening for a Financial Advisor. Business. Paid In-depth training program offered. Training exp. and communication skills required. Fax your resume to the nearest M&D office today. Lori Riddle Walnut Creek Fax Nbr. (925) 933-7718 George Calhoun Concord Fax Nbr. (925) 788-8180 EOE

SALES

3 PERMANENT JOB POSITIONS LOCALLY

Due to company promotion, 3 openings exist now in the local branch of a large international Financial Sales and Services company. If selected, you will be given 3 weeks minimum expense paid classroom training and on-the-job training. We offer complete company benefits, major medical, dental and optional pension plan second to none. Your starting income will be \$35,000-\$45,000 1st year depending on ability and qualifications. All promotions based on merit, not seniority. To be considered, you need a pleasant personality, be ambitious, eager to get ahead, be dependable and free to start immediately. We are particularly interested in those who are sports minded, with leadership ability who are looking for a genuine career opportunity. For a personal interview please call: Charlie Wolfe Monday, Tuesday and Wednesday from 10:00am to 6:00pm at 925-825-7700. Not affiliated with hotels. EOE/MF

SALES

Executive Recruiter

Management Recruiters International is the leading recruiting firm in the US with over 850 offices domestically and 100 internationally. Each office is individually owned and operated. The MRO office in Benicia is a rapidly growing office. 1994, is looking to add a highly qualified Account Executive to its staff.

New Account Executives completing the first full year with MRO in 1999 averaged earnings of \$87,120. The top 25% earned \$159,971. This role is classified as an inside sales position dealing with the client company and the job applicant. We specialize in this permanent placement management and technical positions. You would like to be part of a rapidly growing industry, dedicated to serving the needs of the Fortune 1000, please send your resume to our review. E-mail preferred.

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NEGHERBON MITSUBISHI

DOWNTOWN OAKLAND AT BROADWAY AUTO ROW

DOWN
plus
PAYMENTS
and
INTEREST
For One Full Year
This is not a Misprint

Yes • Zero Down
Yes • Zero Payments
Yes • Zero Interest

*0 Down + 0 Payments + 0 Interest available on all 2000 & 2001 Mitsubishi on approval of Credit via MMCA, in lieu of factory rebate. All prices plus tax, license, & doc fees. All vehicles subject to prior sale. After annual deferral percentage rate goes to 8.9%. Deferral for Montero & Spyder = 6 mos. Expires 11/5/00.

2000 MIRAGE

No Customer Cash Needed

\$10,999 **PLUS** **\$219** **per mo.**

AC, CD, Power Windows & Locks and More!
#051680 **Purchase: Not A Lease**

Price Before Rebate \$12,749
MFG Rebate \$1,750
Net Price After Rebate \$10,999

On Approval of Credit thru B of A for 72 mos. @ 8.65% APR. No customer cash needed only MFG Rebate as Down Payment. Subject to prior sale. All prices plus tax, lic, & doc fee.

2000 MIRAGE

No Customer Cash Needed

\$11,999 **PLUS** **\$239** **per mo.**

Auto, AC, CD, Power Windows & Locks and More!
#031909, 041004, 045517 **Purchase: Not A Lease**

Price Before Rebate \$13,749
MFG Rebate \$1,750
Net Price After Rebate \$11,999

On Approval of Credit thru B of A for 72 mos. @ 8.65% APR. No customer cash needed only MFG Rebate as Down Payment. Subject to prior sale. All prices plus tax, lic, & doc fee.

2000 ECLIPSE

\$14,999 **PLUS** **\$297** **per mo.**

AC, PW, PL, PS, AM/FM Stereo CD, Alum Alloy Wheels and Much More!
#071632 **Purchase: Not A Lease**

Price Before Rebate \$16,499
MFG Rebate \$1,500
Net Price After Rebate \$14,999

On Approval of Credit thru B of A for 72 mos. @ 8.65% APR. No customer cash needed only MFG Rebate as Down Payment. Subject to prior sale. All prices plus tax, lic, & doc fee.

2000 GALANT ES

\$14,999 **PLUS** **\$297** **per mo.**

Automatic, AC, CD, PW, PL, Keyless Entry, Rear Stabilizer Bar and Much More!
#029604, 130314, 104027 **Purchase: Not A Lease**

Price Before Rebate \$16,499
MFG Rebate \$1,500
Net Price After Rebate \$14,999

On Approval of Credit thru B of A for 72 mos. @ 8.65% APR. No customer cash needed only MFG Rebate as Down Payment. Subject to prior sale. All prices plus tax, lic, & doc fee.

2001 FULL SIZE MONTERO ALL NEW BODYSTYLE

Starting At \$29,999

All new with 7 pass seating, V6, auto, alloys, CD, AC, ABS, roof rack, Pwr wind/locks/mirrors, cruise, roadside service one touch power glass sunroof, limited slip differential + much more.

VIN #00587, 110503

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NEGHERBON

LINCOLN Mercury

COME IN & TEST DRIVE THE NEW LINCOLN MOTOR TREND CAR OF THE YEAR

2001 LINCOLN NAVIGATOR

Lease For Only \$499.00 **Per Mo. + Tax**

Rear Air, Reverse Sensor System, Chrome Wheels, 6 Disc CD, Alpine Stereo & much, much, more.

One at this payment.
VIN #J01616

36 mo. lease, \$7500 cash or trade 12k miles year & 15¢ excess, on approval of credit. No security deposit required.

2000 LINCOLN LS

Lease For Only \$359.00 **Per Mo. + Tax**

V6, Automatic, Sport pkg, Pwr Windows & Much More!

One at this payment.
VIN #022568

36 mo. lease, \$2500 cash or trade 12k miles year & 15¢ excess, on approval of credit. No security deposit required.

2000 MERCURY MOUNTAINEER

\$7500 OFF MSRP

V8 • AWD • Leather • Moon Roof
CD Changer • Chrome Wheels
• Much More

Selling Price \$24,495
Dealer discount - \$400
Factory rebate - \$500
College Grad rebate - \$400
NET PRICE AFTER REBATE \$19,195

1 at this price #01401

2000 MERCURY VILLAGE

\$6000 OFF MSRP

4-cyl, 7 Pass, ABS, Power Windows, Privacy Glass, Mags & Much More!

MSRP \$25,910
Rebate - \$3000
Dealer Discount - \$400
College Grad Rebate - \$400
NET PRICE AFTER REBATE \$19,910

1 at this price #01401

2000 MERCURY COUGAR

\$4500 OFF MSRP

V6, Auto, Sport Group, CD-ABS, Side Air Bags & Much More

MSRP \$21,005
Dealer discount - \$1000
Factory rebate - \$2000
College Grad rebate - \$400
NET PRICE AFTER REBATE \$16,605

1 at this price #03049

2000 MERCURY MYSTIQUE

\$4500 OFF MSRP

Power Windows/Locks • Leather • CD Changer • ABS • Alloy Wheels • Sports Group & Much More!

MSRP \$21,005
Dealer discount - \$1000
Factory rebate - \$2000
College Grad rebate - \$400
NET PRICE AFTER REBATE \$16,605

1 at this price #03049

\$400 College Grad Rebate applies to recent college graduates within last 2 years. All prices subject to tax, Lic & doc fees. Limited to dealer stock. All advertised vehicles exclude leases. All vehicles subject to prior sale. Excludes leases. Ad expires 11/5/00.

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Negherbon Lincoln Mercury • 2345 BROADWAY

NEGHERBON DODGE

DOWNTOWN OAKLAND • BROADWAY AUTO ROW

2001 Dodge Durango

Starting at \$22,999

1 At This Price

Selling Price \$23,999
Factory Rebate \$1000
Net Price After Rebate \$22,999

Magnum V8, Automatic 3rd Row Seat, plus More

ID #02179

2000 Dodge Intrepid

Including R/Ts

SAVE \$5000 OFF MSRP

on "ALL" Remaining Stock
\$5,000 Discount Includes \$3,000 MFG Rebate

2000 Dodge Caravan

Starting at \$14,997

And Rebate 3 to Choose From

Selling Price \$17,897
MFG Rebate \$2500
College Grad Rebate \$400
Net Price After Rebate \$14,997

Sunscreen Glass, Rear Defogger, 7 Passengers, A/C, Lugg. Rack and Much More

ID #010297, 710291, 710293

2001 Dodge Grand Caravan

Starting at \$23,777

2 At This Price

PL, PW, tilt, cruise, roof rack, rear A/C, V6

New Body Style!!

ID #017150, 160078

Rebates are in lieu of any special MFG. Interest Rates. Limited to Dealer Stock. Prices exclude leases. Subject to prior sale. All prices plus tax, license & doc fee. Must have Business License or Business Tax ID Number for Commercial Rebate. Qualified College Grad must be within 6 mos before graduation or 18 mos. after. Ad expires 11/5/00.

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Negherbon Dodge • 2345 BROADWAY

NEGHERBON DODGE

Truck Center

DOWNTOWN OAKLAND • BROADWAY AUTO ROW

For Work or Play

2001 Dodge "Quad Cab" 1500

4-Door

Starting at \$18,777

After Rebate 3 At This Price

V8 Magnum Engine, Cloth Bench Seat, tilt-cruise, A/C, PW, cass, PL and much more.

Selling Price \$21,077
MFG Rebate \$7000
Commercial Rebate \$3000
Net Price After Rebate \$18,777

2000340, 200047, 200045

2000 Dodge Dakota Reg Cab

Starting at \$11,977

After Rebate 1 At This Price

Sport pkg., A/C, cass, tilt/cruise, alloys, sliding rear window.

Selling Price \$14,977
MFG Rebate \$2500
Commercial Rebate \$400
Net Price After Rebate \$11,977

#030714

2000 Dodge Dakota "Quad Cab"

4-Door

Starting at \$18,777

After Rebate 3 At This Price

V8 Magnum Engine, Cloth Bench Seat, tilt-cruise, A/C, PW, cass, PL and much more.

Selling Price \$21,077
MFG Rebate \$7000
Commercial Rebate \$3000
Net Price After Rebate \$18,777

2000340, 200047, 200045

2001 Dodge Ram Reg Cab

Starting at \$13,777

After Rebate 1 At This Price

Magnum Engine, Automatic, A/C

Selling Price \$14,977
MFG Rebate \$2500
Commercial Rebate \$400
Net Price After Rebate \$11,977

#030714

Rebates are in lieu of any special MFG. Interest Rates. Limited to Dealer Stock. Prices exclude leases. Subject to prior sale. All prices plus tax, license & doc fee. Must have Business License or Business Tax ID Number for Commercial Rebate. Qualified College Grad must be within 6 mos before graduation or 18 mos. after. Ad expires 11/5/00.

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